

Tombstones
and Monuments

SEARS ROEBUCK & CO.
CHICAGO, ILL.

JAMES B. FORGAN,
President.
FRANK O. WETMORE
Cashier.
WM. H. MONROE,
Assistant Cashier

CAPITAL \$5,000,000
SURPLUS \$5,000,000



Chicago, June 26, 1906.

TO WHOM IT MAY CONCERN:

It is with pleasure that we testify to our own good opinion of the integrity, responsibility and business ability of Sears, Roebuck & Company. They are one of the largest mercantile institutions in the United States

Anyone can, in our judgment, feel perfectly secure in sending money to them with their orders, as we understand they ship their goods agreeing that anything not proving entirely satisfactory when received can be returned to them, and the money paid will immediately be returned to the purchaser.

The officers of the company are well and favorably known to us, command our full confidence, and we believe can be relied upon to do exactly as they agree. Yours very truly,

W. H. Monroe
Cashier

ERNEST A. HANELL, PRESIDENT
CHARLES L. HUTCHINSON, VICE PRESIDENT
CHAUNCEY J. BLAIR, VICE PRESIDENT
E. A. MOULTON, VICE PRESIDENT

JOHN C. NEELY, SECRETARY
FRANK W. SMITH, CASHIER
E. G. SANDROCK, ASST. CASHIER
J. EDWARD MAASS, ASST. CASHIER

No. 5100

THE CORN EXCHANGE NATIONAL BANK
OF CHICAGO

CAPITAL \$3,000,000
SURPLUS \$3,000,000

CHICAGO, June 27, 1906.

TO WHOM IT MAY CONCERN:

We are pleased to testify to the responsibility of Sears, Roebuck & Company. The company enjoys the highest credit with their Chicago banks, of which this bank is one.

We believe anyone who has dealings with this company will be treated in the fairest manner possible. We confidently assure anyone who is thinking of placing an order with them, that, in our judgment, there is absolutely no risk in sending the money with the order.

Yours very truly,

Frank W. Smith

Cashier.

In writing to either of the above banks as to our reliability, be sure to enclose a 2-cent stamp for reply.

Catalogue of

MEMORIAL ART

**IN GRANITE
AND MARBLE**

Sears, Roebuck & Co.

Chicago, Illinois



Memorial Art in Granite and

Business Is An Art

Marble

Art Is Our Business

IN this busy age, art for art's sake walks hand in hand with the ennobling art of business, making possible the production of the wonderful values shown in these pages. It is an art and our business to bring granite and marble memorials within the reach of all the people, eliminating all the intermediate profits of the wholesaler, the retailer, and the traveling commission salesman, retaining for ourselves only our one small conscientious margin of profit.

Memorials in granite and marble have heretofore been sold under the old fashioned method of high selling expenses and long profits. It is a purchase that you make perhaps but once in a life time. After selecting a design to please you, you pay your local dealer, without quibbling, the enormous figure which he must ask on account of the intermediate expense and cost to which he is necessarily subjected by his paying the wholesaler's profit, his salesmen's commissions and adding a liberal profit for himself on account of the small number of his sales. The purchaser has little or no idea of the intrinsic value of the goods; what it costs to quarry, and the amount of time and labor that must be spent in polishing and finishing the product. When the dealer has shown him one design after another, quoting his varying prices, it is the purchaser's first introduction to what such goods cost. This is a line of goods about which the intending buyer does not care to question price, thus making it easy to ask and receive prices on these goods far in excess of their intrinsic value; prices that really have no relation to the value of the goods, but simply depend upon how much the buyer is willing to invest, as indicated to the local granite or marble dealer.

These are some of the reasons why tombstones and monuments are offered at such universally high prices, and accounts for the wonderful difference between them and the prices we are able to make by our modern 20th century method of doing business. We are selling granite and marble memorials in tombstones, monuments and markers on the same one small conscientious profit basis that has made us world famous on all other lines of merchandise. We make our selling price to cover simply the cost of material and labor under the most advantageous and modern conditions, with but our one small percentage of profit added.

Our granite is obtained from the best quarry in the Barre Mountains of Vermont. Our Dark Veined and White Rutland Italian Marble is obtained from the best developed strata and veins of the Rutland district in Vermont. Our designing is done by the best artists money can hire, and the work executed in the best equipped granite and marble works in the world. We handle tons of granite and marble while your local dealer and stone cutter buys pounds, and we give you the full benefit of our low cost to quarry, adding only the wages of the skilled workers who shape, polish, engrave and letter, and our one small conscientious profit.

Only the most skilled artisans are employed; men whose lives have been devoted to this class of work, fitting them for turning out a production superior to that coming from any other producer. The facilities in these mills are of the latest type, having the largest gang saws for sawing out the blocks and slabs from the rough quarried stock, the most perfect automatic power revolving rubbing beds, preparing them for hand finishing; immense lathes for turning out round work, and the most modern pneumatic tools guided by the hands of the most highly skilled craftsmen in shaping, carving, design tracing and lettering.

The closest inspection is required, that every piece of granite or marble entering into the construction of the beautiful markers, tombstones and monuments quoted in this catalogue shall be carefully inspected before it is cut and polished:

and even after much expense of time and labor is put on the stock, if any flaws or blemishes detrimental to appearance or lasting qualities are found, such part is entirely rejected. By using the utmost precaution under the sharp eyes of highly trained inspectors we are able to assure our customers they will receive a class of cemetery work such as they will seldom, if ever, find in the stocks of any retail dealer.

In polishing and finishing the celebrated Best Barre Granite and the world renowned Acme Marble, we challenge competition. "Best" Barre Granite is a phrase that means much in the granite field of memorials. It is not our phrase, but is well known as indicating a quality of hardness and fine texture of the only granite we handle at these wonderfully low prices, to the consternation of those handling inferior grades from the hills surrounding this wonderful quarry.

A small sample piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

Acme Marble, from either our Dark Veined quarry or our White Rutland Italian quarry, is too well known throughout the marble world for us to try to eulogize it. It is harder and stands weather exposure better than the much talked of imported Italian marble. We challenge competition with it, and guarantee these products to be the best for cemetery purposes to be obtained anywhere. The designs we illustrate in the back portion of this book are all executed in this wonderful marble, and on the two last pages we attempt to show in color printing their natural appearance, but good as the engraving is, we cannot do it justice. It must be seen to be appreciated.

A small sample piece of either the white or dark vein polished marble will be mailed upon receipt of 15 cents.

Finishing our granite and marble memorials in large numbers, on the most economical plans, adding our one small conscientious profit, subject to none of the expense incident to the old fashioned high priced and long profit methods, it is no wonder that, where the dealer will ask you \$75.00 for a monument, our price will be less than \$35.00; where a dealer will ask you \$30.00 to \$40.00 for a tombstone or marker, our price is about \$20.00, and the wonderful difference in these prices, even after you have paid the freight to your home station, verifies our assertion that we own our rough stock at quarry cost, that we turn out our work by the most modern methods, much lower than any other producer of memorials, and that we are willing to accept a small, honest, conscientious margin of profit, to create a large number of sales, while other dealers must make a very large profit on a limited number of sales.

Our prices for the largest to the smallest of our highest of high grade memorial work are about half the prices usually asked. This is not a casual statement. Investigate it for yourself and prove the absolute truth of our claims. Select any one of the tombstones or monuments illustrated and described in this catalogue and then price the same size, style, material and quality of workmanship at your local dealers, or from any granite and marble works in the country, and you will find that the prices others ask are about double the prices quoted in this book of granite and marble memorials.

Other granite and marble dealers will attack our low prices and defend their high prices by general assertions against the quality of our granite and marble, against the quality of our workmanship, but they dare not match quality for quality, workmanship for workmanship, style for style, with us. You can depend upon it that each and every number quoted in this catalogue is the best that can be had for the price. The material is finer, harder and more handsomely finished than can be obtained elsewhere, whether it be in granite or marble. To anticipate any attacks of this kind from a granite or marble company, or dealer, we make the following unlimited open proposition and convincing competitive offer.

OPEN OFFER AGAINST THE ATTACKS OF COMPETITION. Send us your order for any design shown in this catalogue, and we will make it to order for you, letter it exactly as you instruct us, box it carefully, guaranteeing its safe arrival at your station, guaranteeing it against injury by the railroad. You can receive it, open the boxes, examine it carefully, and if it is not exactly as represented, does not prove to be of more value than you expected, is not the very best grade, carved, polished, finished and lettered in the very finest manner, does not prove by comparison with the local dealer's prices to have made you a large saving, even after you have paid the freight; in fact, if you are not thoroughly satisfied in every way, you can hold the shipment subject to our orders, and we will refund you the full amount paid us, disposing of the shipment at our own expense.

When you stop to think, this means the total loss of all the workmanship put on this wonderfully hard material, that, being lettered, it could not be used for any other customer, and is not even worth the price of the rough stock to us, since we would have to reship it to the works in Vermont, you will appreciate more fully the daring and convincing argument of this, our open proposition against competitive attacks.

The time required for cutting, finishing and lettering any tombstone or monument shown in this book of designs, is carefully printed at the bottom of the page, according to the design and size shown.

Do not delay your order for a monument, marker or tombstone and then expect it in time for memorial day or any other desired date, without taking into careful consideration the time shown at the bottom of the page of the design selected. In addition to the time required for executing the work, lettering it and shipping it, do not forget to allow ample time for a freight shipment to reach you from the state of Vermont. Observing this request of ours carefully and closely will prevent your being disappointed, as we cannot undertake to produce any of these beautiful designs excepting within the time limit given, nor can we guarantee against delays on the railroads, over which we have no control.

OUR RELIABILITY UNQUESTIONED. We are too well known throughout this broad land as the largest mail order supply house in the world to say more than if you have never bought from us that you will find thousands of our customers all around you, no matter what part of the country you may call your home. To those not having done business with us before, and not caring to make inquiries of their neighbors, we refer by special permission to the First National Bank, and the Corn Exchange National Bank of Chicago, the Chase National Bank of New York, the Second National Bank of Boston, or to any business house, resident, express company, railroad company in Chicago, but especially do we refer with pride to our millions of satisfied customers all over our great country.

ABOUT THE FREIGHT. While the wonderfully low prices quoted in this catalogue are for cemetery work safely boxed and delivered on the cars in Vermont, and the freight must be paid by you, yet you will find the freight charges will amount to next to nothing compared to what you will save in price, even after you have paid the freight to your home station. If you live in the West, our Vermont quarry and works may seem a long distance away, but remember, the freight is cheap on finished granite and marble, and do not let the distance deter you from ordering. The weights are carefully given opposite each price, estimated as closely as it is possible without weighing each and every shipment separately after it is boxed. To points east of the Mississippi River, north of the line of the Ohio River, the freight averages only 25 cents to 75 cents per 100 pounds, according to the distance from Vermont. West of the Mississippi River and east of the Rocky Mountains, averages only 75 cents to \$2.00 per 100 pounds. From this you will observe the freight on our No. 61A530 illustrated and quoted on page 72 at \$4.20

weighing 150 pounds, will only amount to 40 cents to \$1.20 east of the Mississippi River, and \$1.20 to \$3.00 between the Mississippi River and the Rocky Mountains. If you live in the New England States the freight will be very little, on account of the location of the quarry and works in Vermont. Send us your order, and we know we can furnish you with a tombstone or monument at a price, even with freight added, that you cannot possibly duplicate in your home district. We know that we can save you at least one-half on your purchase, and furnish you a finer and better finished monument than you can obtain anywhere else at anything like the price.

WE DO ALL THE LETTERING FOR YOU. The tombstone reaches you complete, all ready to set up in the cemetery.

INSCRIPTIONS ON GRANITE. The wonderful hardness of Best Barre Granite makes all tool cutting slow and difficult, but the following prices for lettering are within the reach of all: Ordinary V sunk letters, length, 1 inch or under, 12 cents each; 1½ inches or under, 15 cents each. Where raised letters are desired, the prices will be for letters 1½ inches or under, raised ⅛ inch, 45 cents each; 2½-inch letters raised ¼ inch, 60 cents each; 4-inch letters raised ⅜ inch, \$1.35 each. Do not confuse the prices of lettering on granite with the prices of lettering on marble. For prices on other sizes of granite letters, see page 13. **Inscriptions on marble** quoted on page 71.

INSCRIPTIONS ON MARBLE. For plain V sunk inscription letters, 1½ inches and under, suitable for the name and dates of birth and death, we charge 6 cents per letter on all marble markers, marble tombstones and marble monuments, illustrated on pages 72 to 140, and small V sunk verse letters, 2½ cents per letter, when left entirely to our artist, who lays out the work to the best advantage on the space or spaces shown on the design you select. When raised letters are desired, those in lengths of 2 inches or under and raised ⅛ inch in panel, we charge 18 cents per letter, and larger sizes in proportion. See page 71 for prices of larger sized letters on marble. Do not confuse these prices for marble inscriptions with lettering on granite. **See page 13 for prices on granite letters.** If German, Old English, gilded, or other fancy letters are desired, the prices will be double those we quote, whether in granite or marble inscriptions. When sending your order, be sure to write the inscription very plainly so there will be no delay or mistakes, and we will send you a typewritten confirmation of the inscription that you may see that we have it exactly correct, at the same time we are making the monument, tombstone or marker to order, ready for lettering while you are signing and returning to us the typewritten confirmation of the inscription.

READ WHAT A FEW PURCHASERS OF OUR MEMORIAL ART WORK HAVE TO SAY ABOUT THEM. The finished productions that come from the works receive the very highest commendation from our customers, and those who have purchased them express surprise at the wonderful value they have received for their money.

TOTAL COST DELIVERED \$28.50; HOME DEALER'S PRICE \$54.00; SAVED \$25.00.

Sears, Roebuck & Co., Chicago, Ill.

Winnsboro, Texas.

Dear Sirs:—I have just returned from Emory, where I placed the tombstone. It came to hand in perfect condition, and I am more than pleased with it. It is the handsomest tombstone in the cemetery in finish, excellence of workmanship, etc. In fact, I cannot do the subject justice. Allow me to thank you for the skill, promptness and fair dealing you have shown throughout the entire transaction. My friends think you have saved me at least half of the price I would have had to pay here. The price here would have been \$54.00. My expenditure has been \$28.50, total cost freight, postage and money orders. Thanking you for the fair dealing shown and the handsome work, I remain,

Yours very truly,

S. N. COON, Sr.

ARRIVED WITHOUT A SCRATCH AND JUST AS REPRESENTED.

Sears, Roebuck & Co., Chicago, Ill.

Maple Hill, Kans.

Dear Sirs:—The monument got here yesterday and I have had it set up today. I want to say that I am well satisfied with it. It is just as represented in your catalogue; in fact, it looks better than I expected. It got here in good shape. The finish and lettering is all that I could desire, and there is not a scratch on it. Thanking you for your promptness, I remain,

Yours respectfully,

D. L. SCOTT.

ARRIVED WITHOUT SCAR OR BLEMISH, NO TROUBLE TO ERECT, AND SAVED \$30.00.

Sears, Roebuck & Co., Chicago, Ill.

Somerton, Penn.

Dear Sirs:—I take great pleasure in writing to you in reference to the tombstones and monuments. They arrived much earlier than expected and without a scar or blemish of any kind. Had no trouble to erect them and they have been very much admired by everyone that has seen them. It is the only marble of the kind in the cemetery. We saved as near as I can tell about \$30.00. I thank you very much for the promptness, accuracy and businesslike manner with which you have treated my order. Very truly yours,

WM. W. BAVINGTON.

SAVED \$20.00 BY BUYING OF US.

Sears, Roebuck & Co., Chicago, Ill.

Seven Fountains, Va.

Dear Sirs:—The tombstone I ordered of you arrived at Woodstock in good condition. I am well pleased with it. It is much better than any monument I could get here for the same money. I am sure I saved \$20.00 by buying from you.

Yours truly,

JACOB MUNCH.

30 PER CENT LESS THAN AGENTS' PRICES.

Sears, Roebuck & Co., Chicago, Ill.

Ezel, Ky.

Dear Sirs:—The tombstones ordered by me have arrived in good order, and have them erected. They are entirely satisfactory in every respect, and at least 30 per cent cheaper than sold here by agents.

Yours respectfully,

SMITH NICKELL.

SURPRISED AT SUCH FINE WORK FOR THE MONEY.

Sears, Roebuck & Co., Chicago, Ill.

Roanoke, Texas.

Dear Sirs:—The tombstone received in good order. I was surprised at such a fine piece of work for the price. I am more than pleased with it.

Yours truly,

J. J. BROWN, R. F. D., No. 2.

BEST EVER SEEN FOR THE PRICE.

Sears, Roebuck & Co., Chicago, Ill.

Hillsboro Bridge, N. H.

Dear Sirs:—The tombstones for my father and mother sent to North Weare, N. H., received and I have set them up and find them very fine; the best I ever saw for the money. Will soon be able to send more orders.

Yours truly,

L. D. BOYNTON, Box 107.

PAID US \$11.06. HOME DEALER'S PRICE, \$38.00.

Sears, Roebuck & Co., Chicago, Ill.

Youngstown, Ohio.

Dear Sirs:—I received the tombstone and I am very well pleased with it. Before I ordered of you I went to all the marble shops of Youngstown and the best I could do on the same kind of a stone was \$38.00. You are at liberty to use my name in testimonial, or refer my name to anyone wanting to purchase anything in that line.

Yours respectfully,

W. D. DE HASS, R. F. D., No. 1.

HOW CAN WE FURNISH SUCH WONDERFUL VALUES?

Sears, Roebuck & Co., Chicago, Ill.

Nashua, Iowa.

Dear Sirs:—I want to tell you that I received the monument and set it up. I am well pleased with it in every way. I really think it is just as nice as any of the \$52.00 ones in the cemetery. Don't see how you can sell such nice ones so much cheaper than they do here. Will do all I can to have my friends send to you for what they want in that line of goods.

Yours truly,

ELLA ULLAN.

REALLY NEATER AND BETTER THAN EXPECTED.

Sears, Roebuck & Co., Chicago, Ill.

White Bird, Idaho.

Dear Sirs:—We got our monument in first class order, and in shorter time than we expected. Can say truthfully it is the neatest in the cemetery. There isn't another that has a marble bottom base. The others are all rough bottoms. I will send you names of some of my friends that have been contemplating getting markers for their loved ones that have died. I remain as ever, your friend and well wisher,

MRS. MARY M. CANAAN.

THIS SPEAKS FOR ITSELF.

Sears, Roebuck & Co., Chicago, Ill.

Abington, Ky.

Dear Sirs:—You requested me to let you know how I liked that set of tombstones I just received from you. I liked them fine. I never saw anything that beat them. This makes three sets that I have ordered from you. I found them all good.

Yours truly,

R. D. TANNER.

CERTAINLY GRAND. NOTHING LIKE IT AT THE PRICE.

Sears, Roebuck & Co., Chicago, Ill.

Karthaus, Penn.

Dear Sirs:—The tombstone shipped to Ed. Poorman was received in good condition and I am more than pleased with it. We have the tombstone set up, and it is certainly grand. Could not get anything like it from any other firm for the price.

Yours truly,

WM. GLACE.

COMPLETELY SURPRISED. SURPASSED ALL EXPECTATIONS.

Sears, Roebuck & Co., Chicago, Ill.

Pike, N. H.

Dear Sirs:—The tombstone I received from you is set in Haverhill Cemetery, and I drove out to see it today. I wish to express to you how completely surprised I was with it. It seemed to far surpass your description of it. Did not expect so elegant a stone for the money. There are many costly stones in the cemetery, but saw none I should prefer to the one ordered from you. I thank you very much for your promptness in filling the order, for the nice execution of the work and the manner in which it was boxed.

Very truly yours,

MRS. ARABELLA G. CLARKE, R. F. D., No. 1.

SAVED \$25.30. IT IS THE BEST FINISHED AND FINEST IN THE CEMETERY.

Sears, Roebuck & Co., Chicago, Ill.

Learned, Miss.

Dear Sirs:—I have just set up the tombstone, and can say in truth it is the finest tombstone of its kind in the cemetery. Better finished than any of them, and as for the price, I just saved \$25.30. There are three that stand near mine that cost all the way from \$45.00 to \$75.00.

Yours truly,

F. L. HUNTER, R. F. D., No. 1.

SAVED \$10.00 AND GOT A LARGER SIZE, TOO.

Sears, Roebuck & Co., Chicago, Ill.

Vance, Tenn.

Dear Sirs:—I received my tombstone O. K. and am well pleased. I found it to be exactly as you described it. If anything, better than you said. I compared it with some at \$37.00; the only difference I could tell yours was the larger. According to the prices local dealers made me, I saved at least \$10.00.

Yours very truly,

CAIN WEAVER.

HIGHLY DELIGHTED. SAVED ONE-THIRD IN THE PRICE.

Sears, Roebuck & Co., Chicago, Ill.

Fort Madison, Iowa.

Dear Sirs:—The tombstone received and we are highly delighted with it. The quality and workmanship are exceedingly fine. We saved fully one-third by buying from you, and will always recommend your marble to anyone. Thanking you for the bargains I have always received from you on all kinds of merchandise, I remain, respectfully yours,

L. W. LARSON, 1412 Fourth St.

ORDERED FIVE MONUMENTS, SAVING ONE-THIRD IN BUYING OF US.

Sears, Roebuck & Co., Chicago, Ill.

Minnie, Ky.

Dear Sirs:—I am well pleased with the five monuments. They were just as represented. I have saved nearly one-third the cost by buying from you instead of an agent. I want one more for my father and mother. I expect to do more business with you.

JAMES MARTIN.

COULD NOT DUPLICATE IT FOR DOUBLE THE PRICE.

Sears, Roebuck & Co., Chicago, Ill.

Palatka, Fla.

Dear Sirs:—Monument received and set up. It is the best value I have ever seen. Could not duplicate it here for twice the amount with freight added.

Respectfully,

ROBERT BECKS, R. F. D., No. 2.

SAVED MORE THAN HALF AFTER PAYING THE FREIGHT.

Sears, Roebuck & Co., Chicago, Ill.

Cherryvale, Kans.

Dear Sirs:—Stones received and set up. They are as nice as others costing twice as much; the finish is fine and the lettering could not be better. You have saved us more than half after the freight was paid. It was only \$4.66. To say we are pleased, is expressing it too mildly.

Very truly,

MRS. E. L. CORBIN.

BEST HE EVER SAW FOR THE MONEY. SAVED \$20.00.

Sears, Roebuck & Co., Chicago, Ill.

Catlettsburg, Ky.

Dear Sirs:—The monument received and put up. I am well pleased with it. It is far better than I expected. It is the best monument I ever saw for the money. I saved at least \$20.00 by buying it of you. Thanks to you for your courtesy toward me by your prompt shipment.

Yours as ever,

JOHN P. CLAY, R. F. D., No. 1. Box 31.

IT IS A RARE BARGAIN AND EVERYONE ADMIRES IT.

Sears, Roebuck & Co., Chicago, Ill.

Kalkaska, Mich.

Dear Sirs:—The monument ordered of you has been received and set up. It is very satisfactory; everyone admires it, and thinks it a rare bargain. I will enclose a few names of those who may buy.

Very truly yours, MRS. W. T. LANCASTER. Box 16.

BEAUTIFULLY FINISHED AND LETTERED EXACTLY AS ORDERED.

Sears, Roebuck & Co., Chicago, Ill.

Beach Haven, Penn.

Dear Sirs:—I received the tombstone and corner posts and am delighted with them. We have set them up and they look nice. The stones have a beautiful finish and polish. The lettering is exact and is satisfactory in every way.

Yours very truly, C. B. RIDALL, R. F. D., No. 1.

GOT A SQUARE DEAL AND SAVED MONEY.

Sears, Roebuck & Co., Chicago, Ill.

Waverly, Ohio.

Dear Sirs:—Tombstone received in good order. Am well pleased with it. It is fully up to catalogue description, and much cheaper than I could have procured elsewhere. Thanking you for your promptness and honest, square dealing, I am, very respectfully,

J. F. ODELL. Box 201.

JUST AS REPRESENTED AND SAVED \$10.00 TO \$14.00.

Sears, Roebuck & Co., Chicago, Ill.

Oley, Penn.

Dear Sirs:—Referring to the tombstone, will say we were very well pleased with it, found it just as represented in your catalogue, and there is none in the cemetery like it. We saved from \$10.00 to \$14.00. Thanking you for your promptness, I remain,

Respectfully yours,

SAMUEL POTT, R. F. D., No. 4. Box 33.

THE NICEST FINISHED TOMBSTONE IN THE CEMETERY.

Sears, Roebuck & Co., Chicago, Ill.

Tower Hill, Ill.

Dear Sirs:—I received the tombstone and am perfectly satisfied with it. It is the nicest finished of any in the cemetery. I can recommend your marble to anyone. I also received the iron grave guard. I just got it and the stone set up Saturday and am well pleased with both.

Yours truly,

MAGGIE DAVIS, R. F. D., No. 4.

SAVED \$25.00 TO \$30.00 AND VERY MUCH PLEASED.

Sears, Roebuck & Co., Chicago, Ill.

Jessup, Penn.

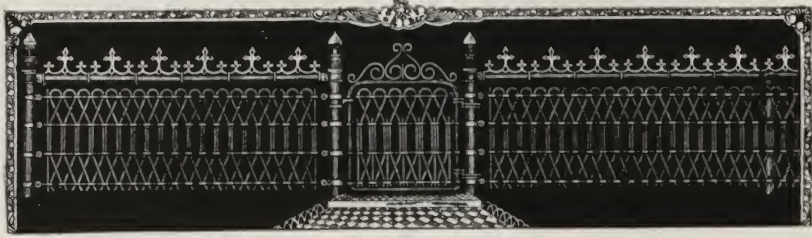
Dear Sirs:—Referring to tombstone, will say that I am very much pleased with it. Found it just as represented in your catalogue, if not better. I think I saved from \$25.00 to \$30.00. It is the finest tombstone in the cemetery.

Respectfully yours

JOHN DABLAIVICH. Box 96.

THE KENWOOD ORNAMENTAL FENCE

FOR CEMETERIES, LAWNS, PARKS, SCHOOLS AND PUBLIC AND PRIVATE GROUNDS. AN ARTISTIC AND SUBSTANTIAL FENCE.



Well Kept Grounds, Public or Private, where the least attempt is made require a fence that will prevent trespassing and exclude animals, be durable in construction and of pleasing design. The Kenwood Fence has all these desirable features of utility and beauty, and will greatly increase the effectiveness of any grounds. To place before our patrons a high grade ornamental steel fence at a price based on the actual cost of production with but one small, conscientious profit added, we have contracted with the largest manufacturer of ornamental fence for practically their entire output of this class of fence. By this arrangement, consuming as we do an enormous quantity, we are quoting a price that is absolutely the lowest offered by any manufacturer or dealer, a price that has never before been possible on fencing of this quality.

This Fence is Honestly Built in a thorough workmanlike manner of enameled steel and iron, heavily galvanized wire and white enameled post top ornaments, making a most sensible combination of strength, durability and pleasing appearance. The highest grade steel tubing, $1\frac{1}{4}$ inches in diameter, is used for the line posts and tubular top rails. For the corners, gates and end posts, where the greatest strength is required, we use $1\frac{1}{2}$ -inch steel tubing. These posts are fitted with spreading cast iron bases, permitting them to be solidly and permanently set. All necessary holes in rails and posts are drilled, not punched—a method often employed in the manufacture of competitive lines. By drilling the holes, no denting or flattening of the tubes is possible. This is only a minor detail, but is indicative of the thorough workmanship and painstaking care that prevails in the manufacture of this fence. The posts, rails and crests are finished in black enamel, with post top ornaments white enameled. All fittings, clamps, ratchets, cresting, etc., are of malleable iron. The wire fabric is made from pickets; made by twisting together two No. 12 heavily galvanized Bessemer steel wires. These pickets, after being shaped, are fed into a loom carrying No. 12 horizontal cable wires, where, by a series of right and left overlaps and intertwists, they are woven into a strong, firm fabric. By employing four line or cable wires, great strength is given to the fabric, as the cable wires are the ones on which the tension is placed when setting up the fence. The fabric is made in three heights, 24, 30 and 36 inches. The top rail and cresting extend 8 inches above the fabric, making a complete fence in three different total heights, 32, 38 and 44 inches.

No Experience is Necessary in erecting this fence. It is built accurately, according to size ordered, and the fabric is woven to fit the exact length of the different stretches. The gate, corner and line posts are quickly and easily placed in position, and, by the ratchet arrangement which is employed for setting up the fabric, this work is very simple and is accomplished with very little labor. We send full and complete instructions for setting with each shipment, also complete information on the care of this fence. Uneven surface of the ground will give no trouble, as the right and left twists of the cable wires allow for shortening and lengthening, and by employing a ratchet to each cable wire it is possible to stretch the fabric perfectly, regardless of the unevenness of the surface of the ground.

If You Have a Carefully Cultivated Garden or a well cared for lawn you cannot possibly add as much to the appearance of the grounds by making the same expenditure as by erecting a Kenwood Ornamental Fence. Not only will your grounds be afforded ample protection against trespassing, but the artistic and pleasing design of our fence will greatly enhance their appearance. At the prices offered, there is no reason why any property owner should be content with a makeshift wooden fence, which requires incessant painting and repairs and frequent renewal on account of decay. Our Kenwood Steel Fence is practically indestructible by weather exposure, and by the exercise of a little care will outlast a dozen wooden fences. In favoring us with an order you run absolutely no risk, as we guarantee the fence to be high grade in every particular, constructed perfectly of the best possible material, guaranteed to be of pleasing design and thoroughly durable. This fence is further guaranteed to reach you in the same perfect condition that it leaves the factory. We agree that if after you have examined the fence at your depot, or even if after having it erected you decide for any reason against it and do not feel sure that we have furnished you a fence that is absolutely perfect in every particular and at a price lower than you could have possibly secured a fence of the same quality from any manufacturer or dealer, you have our invitation to return the fence to us and we will gladly refund you the purchase price, together with all transportation charges paid.

PRICES FOR THE KENWOOD ORNAMENTAL FENCE.

Catalogue No.	Total Height	Height of Fabric	Price, per Foot
61A1	32 inches	24 inches	38c
61A2	38 inches	30 inches	40c
61A3	44 inches	36 inches	43c

Gates for 3-foot opening, when measured in with the length of fence, add \$1.65 for each to cost of the total measurement of the lot. Be sure to locate the gate accurately. All gate posts and fence corner posts, add 66 cents for each post.

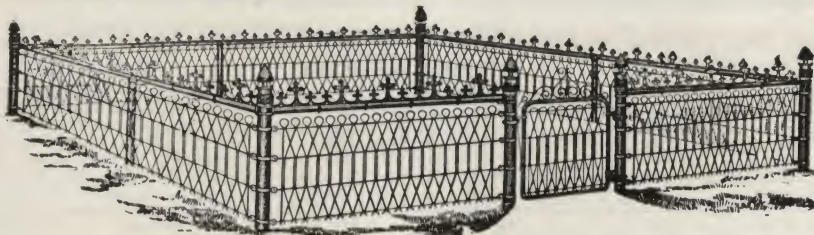
In computing the cost of the Kenwood Fence, do not take the line posts into consideration, as we furnish the necessary number of line posts to properly set any fence without additional charge. Figure only on the fabric and all corner or gate posts. To obtain the amount of fencing fabric needed, carefully measure the sides to be fenced, and add together. Include in this measurement the space which will be occupied by gates and corner posts and end posts.

The Kenwood Ornamental Fence is delivered on board cars at the factory in Central Indiana, knocked down and carefully crated for shipment. By sending the fence taken apart in this way, the freight charges are reduced to a minimum and it enables us to pack the material in such a way that its delivery in any other than perfect condition is absolutely impossible.

GRAVE LOT ENCLOSURES

The Kenwood Ornamental Fence is largely and most successfully used for grave lot enclosures. The quiet, simple elegance of this fence renders it especially adapted for this use. Wherever the care bestowed upon cemeteries by the authorities and custodians in charge is uncertain and indifferent, there is naturally a strong inclination among lot owners to enclose their own ground and bestow upon the last resting place of their dead their own private care and attention. A carefully protected cemetery lot, giving evidence of constant care and attention, is a more earnest memorial than the grandest, most expensive piece of monumental work.

In Order to Protect a carefully cared for lot against the intrusion of strangers and roving animals, a strong, durable and thoroughly substantial fence which will possess these features and also a pleasing and artistic appearance is necessary. Our Kenwood Ornamental Fence supplies this need splendidly, and our price is so low and our terms so liberal that there is absolutely no reason for a lot owner allowing his lot to go without a suitable enclosure.



PRICES OF GRAVE LOT ENCLOSURES COMPLETE.

Catalogue No.	Size of Lot	Total Height	Fabric Height of	Shipping Weight	Price
61 A50	8x10 ft.	32 in.	24 in.	335 lbs.	\$19.10
61 A51	8x10 ft.	38 in.	30 in.	342 lbs.	19.90
66 A52	8x10 ft.	44 in.	36 in.	363 lbs.	20.95
66 A53	10x10 ft.	32 in.	24 in.	364 lbs.	20.60
66 A54	10x10 ft.	38 in.	30 in.	371 lbs.	21.45
66 A55	10x10 ft.	44 in.	36 in.	398 lbs.	22.65
66 A56	8x20 ft.	32 in.	24 in.	521 lbs.	26.55
66 A57	8x20 ft.	38 in.	30 in.	532 lbs.	27.80
66 A58	8x20 ft.	44 in.	36 in.	565 lbs.	29.45
66 A59	20x20 ft.	32 in.	24 in.	560 lbs.	35.50
66 A60	20x20 ft.	38 in.	30 in.	570 lbs.	37.30
61 A61	20x20 ft.	44 in.	36 in.	615 lbs.	39.65

Be sure to state if gate is to be placed at end or side when ordering 8x10 or 8x20 lot enclosures.

When Placing Your Order for a Kenwood Ornamental Grave Lot Enclosure bear in mind that we furnish this fence in three different heights, 32 inches, 38 inches and 44 inches, with rail and cresting, and that any of the four sizes can be furnished in any one of the three different heights.

Send Us Your Order for one of these enclosures and we will accept it with the distinct understanding that if after receiving the enclosure and examining it closely at your depot, or even after setting it up at the cemetery, you are not entirely satisfied with your purchase and desire for any reason to return it within thirty days, we will gladly accept it and will cheerfully refund your purchase price, together with all transportation charges paid. This fence is shipped from the factory in Central Indiana, from which point you pay the freight. This, however, will be an item of minor consideration, as the fence is shipped knocked down and carefully crated and takes a low rate of freight.



WIRE GRAVE GUARDS WITH ARCH AND HANGING BASKET

Catalogue No.	Length	Width	Height	Weight	Price
61 A70	4 feet	21 inches	24 inches	70 pounds	\$5.20
61 A71	5 feet	24 inches	24 inches	80 pounds	6.50
61 A72	6 feet	30 inches	27 inches	105 pounds	7.80
61 A73	7 feet	30 inches	27 inches	120 pounds	9.10

Painted Green Only.

It is Frequently Desirable to protect a single isolated grave, and in such cases, where our Kenwood Ornamental Steel Fence would be too large, we supply this grave guard. This grave guard prevents small children from picking flowers; keeps dogs and other animals off the grave. This guard is strongly and substantially built with angle steel frame fastened by bolts. The fabric

is of heavy woven wire. We finish this guard with green paint to protect it from weather exposure and can only furnish it in green color. This guard is taken apart and securely crated for shipment and is so constructed that it can easily be put together by anyone. By knocking down the guard for shipment the freight charges are reduced to a minimum and its arrival at destination in perfect condition is assured.

CAST IRON LAWN AND CEMETERY VASES AND LAWN SETTEES

We Offer Our Patrons a selection of lawn and cemetery vases which we know will meet with immediate appreciation. Our vases are of the most pleasing design, of symmetrical proportions, and will prove very ornamental wherever used. One of these beautiful vases containing a few flowering plants will greatly add to the appearance of your lot.

These Vases are Strictly First Class in every particular. The castings are all very smooth and well finished and are all painted two coats. We can furnish the vases in either white or green, as may be desired, but unless otherwise specified, we always send them finished in white.

We Place These Vases on board the cars at the foundry in Southern Ohio, from which point our customers pay the freight. Freight rates are very low on this class of goods and will amount next to nothing compared to the saving you will make by ordering of us.

In Ordering Any of Our Vases or settees you do so with our assurance and guarantee that if upon arrival it is not entirely satisfactory in every way, if it is not all that you expected it to be, and you are not satisfied that it is worth more than you paid for it, you can return it to us and we will cheerfully refund your purchase price together with all freight charges paid.

CAST IRON LAWN VASES.



Cast Iron Lawn Vase. Height, 26 inches. Top diameter of vase, 22 inches. Base, 17 inches square. Capacity of water reservoir, 1½ gallons. Shipping weight, 123 pounds. Painted white or green.

No. 61A80 Price, with base..... \$6.33

No. 61A81 Price, without base..... \$4.28

Cast Iron Lawn Vase. Height to top of handles, 33 inches. Top diameter of vase, 22 inches. Width, including handles, 30 inches. Base, 17 inches square. Capacity of water reservoir, 1½ gallons. Shipping weight, 125 pounds. Painted white or green.

No. 61A84 Price, with base..... \$7.28

No. 61A85 Price, without base.... \$5.23



No. 61A88 Cast Iron Lawn Vase. Height, 34 inches. Top diameter of vase, 21 inches. Base, 17 inches square. Capacity of water reservoir, 2½ gallons. Shipping weight, 135 pounds. Painted white or green.

Price, each, F. O. B. factory.....\$7.60



No. 61A100 Strong, serviceable settee at a wonderfully low price. Unbreakable grooved steel frame, comfortable and gracefully shaped. Hardwood slats, natural finish. Four slats on the seat and two in the back, as illustrated. Will not sag or warp. Length, 47½ inches. Shipped knocked down and packed very compactly. Can be set up by anyone in a few minutes. Weight, 30 pounds. Price..... \$2.96
Delivered on the cars at factory in Milwaukee.

Acme Western Settee. Best quality grooved steel frame that cannot bend or break, and will never lose its shape. A thoroughly comfortable, strong and substantial wooden slat steel frame settee with steel arms. Carefully selected hardwood slats, finished in either red or green enamel paint, as desired. Shipped knocked down to save freight, and can be assembled by anyone in a few minutes. Five slats in seat and three slats in the back. The front slat and top slat are rounded at the outer edge. A rare combination of strength, comfort and light weight.



Catalogue No.	Length	Weight	Price
61A101	34½ in.	40 lbs.	\$3.53
61A102	47½ in.	45 lbs.	4.05
61A103	58½ in.	50 lbs.	4.43
61A104	70½ in.	55 lbs.	4.80

Delivered on the cars at factory in Milwaukee.

ALL STEEL SETTEES.

Painted Green. Thoroughly built of heavy steel slats, securely bolted and braced to give additional strength and rigidity.

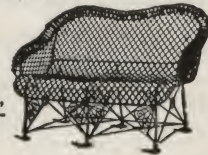


Catalogue No.	Length	Weight	Price
61A110	3 feet	52 lbs.	\$5.00
61A111	4 feet	63 lbs.	6.25
61A112	5 feet	80 lbs.	7.20
61A113	6 feet	90 lbs.	8.13

Delivered on the cars at factory in Southern Ohio.

WIRE SETTEES.

New pattern, strong, comfortable and durable.



Catalogue No.	Seats	Weight, Pounds	Price, Painted Green	Price, Galvanized
61A120	2	40	\$5.00	\$6.33
61A121	3	60	6.32	7.67

Delivered on the cars at factory in Southern Ohio.

BARRE GRANITE MONUMENTS AND MARKERS

Direct from Quarry to Cemetery. Prices within the reach of your pocketbook and in designs heretofore possible only to the wealthy. Read what we say about these wonderful values; about the quality of the material we use; the workmanship and the finish; then turn these pages, examine our designs, sizes and conscientious prices.

Dark Barre Granite is world famed for cemetery work. It is indestructible by weather exposure, and so hard that cutting from quarry, sawing in blocks, shaping into monuments, polishing to bring out its bright mirror like bluish, mottled effect, carvings, tracings and lettering inscriptions, requires the most laborious efforts by hand and machines; so hard that pneumatic tools must be used, guided by the hands of the most skilled craftsmen. Years ago we entered into the monument and tombstone business in marble only, applying to it our theory, principle, and practical method of eliminating the intermediate expenses and long profits of the old high priced method of selling tombstones; eliminating the expenses and profits of the dealer in rough stock; eliminating the expenses and long profits of the wholesale dealer in finished designs, and last but most important, eliminating the long profits of the retail dealer and large commissions of the traveling agent. The results are shown in the prices we quote in the back pages of this book, where our marble cemetery work is so fully displayed.

We Have Now Entered the Granite Field, applying the same principles and practical methods, owning our rough stock only of the Best Barre Granite from the best strata in the Barre Vermont Mountains, loading it on cars, switching the cars to the granite mill and works adjacent to the quarry, unloading the immense blocks by automatic cranes and carefully drilling them with pneumatic power drills, separating them into the various size slabs and blocks required for the designs we show in the succeeding pages of this book. Then comes the more laborious task of shaping the smaller blocks into the designs desired for our customers' orders, requiring automatic machines and flexible shafts with pneumatic tools attached. Our polishing is done to the highest perfection of mirror finish, and we do not "dope" our polished surfaces to cover flaws or give a color to the surface that is unnatural, and will come off by weather exposure. If the polishing of a block develops a bad spot, we throw it out and cut it down to a smaller size to get rid of the bad spot or flaw and take a new block for the same job. Employing only the highest grade of highly skilled granite craftsmen, using only the most modern and efficient tools and machines, selecting only the highest of high grade blocks of granite for our work, we deliver on board cars for shipment to our customers, memorials in granite unsurpassed by any other concern in the world, and at prices within the reach of all.

Polished Designs. In selecting a monument, tombstone or marker in granite, remember that the exceeding hardness of the material creates a cost in polishing that far exceeds that of marble. Therefore, we recommend that you do not ask us to polish any more of the surfaces than we illustrate in the succeeding pages, as the proportionate cost would be too great, and the results not near so handsome or satisfactory as the way we illustrate them.

Rock Face Surfaces. The irregular surface, known as the rock face surface, on a number of our granite designs, is most attractive and in great demand. While our illustrations show some regularity in the drawing or photograph, yet these rock face surfaces are very irregular, and every elevation and depression on them is different from the other. This irregularity of the rock face surface is its attractive feature. For this same reason we are only able to quote estimated weights instead of accurate weights, as this variation in the rock face surface makes a variation in the weight above and below our estimated weight. But in no instance will the weight vary more than ten per cent above or below the weights we print.

White Surfaces On Polished Designs. These surfaces illustrate the unpolished appearance of the granite when smoothly cut or hammered, while tracing and margining out the design of the polished surface. The beveled edges or wash cut are axed or hammered in the same manner.

Granite Markers. In the illustrations of the granite markers without base will be observed a suggestion of a stub or rough butt below the ground, but we do not recommend them with the stubs, as the weight of the stubs is three to four times as much as the finished part above the ground, and our customers much prefer to place them on a concrete bed made of crushed stone slushed in with cement, or gravel slushed in with cement, rather than pay the freight on the rough stub. Those who prefer these markers with the rough stub below the ground, all in one piece with the marker, can be supplied, but we cannot give the exact shipping weight, as the stubs are very irregular, no two of them being the same size, although uniform in length.

Lettering. We do all the lettering for you, and the monument or marker reaches you complete, all ready to set up in the cemetery. Do not confuse these prices with lettering on marble. Inscriptions on marble cost much less. For prices of lettering on marble, see page 71. When sending your order be sure to write the inscription plainly so there will be no delay in writing you to verify the correctness of the inscription you desire placed on the granite work. We quote below prices on all styles of granite lettering.

Granite V Shaped Sunk Letters, as Illustrated on the Two Back Pages.
Whether Used for Dates or Verse Purposes.

	Price, Each
1 inch or under.....	12c
1½ inches and under.....	15c
2 inches and under.....	17c
2½ inches and under.....	18c
3 inches and under.....	26c
3½ inches and under.....	33c
4 inches and under.....	45c
4½ inches and under.....	53c
5 inches and under.....	57c
5½ inches and under.....	65c
6 inches and under.....	72c

Granite Raised Letters.

Polished Surface Letters, Raised in Panel, Illustrated on Pages 14 and 22.
Hammered Letters, Raised in Relief, Illustrated on Pages 16 to 20.

	Price, Each
1½ inches and under, raised ¼ inch.....	\$0.45
2 inches, raised ⅜ inch.....	.48
2½ inches, raised ¼ inch.....	.60
3 inches, raised ¼ inch.....	.83
3½ inches, raised ¼ inch.....	1.13
4 inches, raised ⅜ inch.....	1.35
4½ inches, raised ⅜ inch.....	1.50
5 inches, raised ½ inch.....	1.88
6 inches, raised ½ inch.....	2.03
7 inches, raised ¾ inch.....	2.48
8 inches, raised ¾ inch.....	2.78

Headed letters and letters on rock face surfaces, add one-half to the above prices.
Old English, German, Gothic and ornamental letters, double the above prices.

Our Open Proposition Against the Attacks of Competition applies equally to granite and marble monuments, tombstones and markers. Send us your order selecting any monument, tombstone or marker shown in these pages and we will make it to order for you, letter it exactly as you instruct us, box it carefully and guarantee its safe arrival at your station free from injury by the railroad. You can examine it and if not found exactly as described, lettered exactly as you have ordered it, equal in workmanship and quality of material to the finest granite memorial of like size and kind you ever saw, superior to the majority of those found in your local cemetery, or offered by your local dealer, you can notify us, and we will not only refund the money you have paid us, but will also include any freight charges you may have paid. To convince you that we are offering the highest of high grade Barre Granite Monuments, Tombstones and Markers, at nearly one-half the prices usually asked; to show those who may doubt the statement that our tombstones and monuments are the best obtainable, finished with the highest degree of skill, we make this open offer against the attacks of competition: Select any granite monument, tombstone or marker on the succeeding pages, send us a carefully written inscription, calculate the total amount by the prices we quote above on the letters, never forgetting that we guarantee to refund you all the money you paid us, if upon the arrival of the memorial you do not find it in perfect condition, more than we claim for it, and the best value you ever saw.

BEST DARK BARRE GRANITE SARCOPHAGUS

\$113.87 and Upward



Nos. 61A130 to 61A134

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

A Royal Sarcophagus In Best Dark Barre Granite

FURNISHED IN FIVE GRAND SIZES
QUOTED BELOW AT

\$113.87, \$131.86, \$165.19, \$199.42 and \$249.79

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

These Heretofore Unheard of Prices on granite sarcophagi are only made possible by our wonderful organization in masterful hands, right in the Barre Granite district of Vermont, whose sole duty it is to own the choicest selections of Best Barre Granite at the lowest possible cost to quarry, shape, carve, hammer, polish and finish it in the highest workmanlike manner, letter it for you exactly as you instruct us to have it done, box it carefully and put it on board the cars, shipping it to your home station under our broad guarantee and convincing proposition that if it does not prove to be of the highest grade of this hardest of hard material, Best Barre Granite, if it is not shaped, carved, hammered, finished and polished exactly as illustrated on the opposite page, is not lettered in the most approved and workmanlike manner and exactly as you have instructed it done, we agree and bind ourselves to take all the risk and loss, refunding you the full amount you have remitted us, together with any freight charges you may have paid. See page 5 about the freight.

If You Are Not Fully Satisfied that we have made you a saving of from \$100.00 to \$200.00 on one of these magnificent monuments, \$100.00 to \$200.00 less than it would have cost you from your local dealer or any traveling commission agent; in fact, if you do not find it all and more than we have claimed for it, the loss is ours, including the freight. This Royal Sarcophagus, as illustrated on the opposite page, has a smooth hammer finish white granite base. The upper base is full mirror polish on all four sides with pediment on front as shown. The monument block is full polished and hammer traced on all four sides exactly as illustrated. The cap is hammer finished upon the white surfaces, and ornate apex, mirror polished on all four sides with vine tracing and the initial letter on one side only. The top is handsomely carved at the apex and fine hammer finished on all the rest of the top surface of the cap.

FOR PRICES ON GRANITE LETTERING SEE PAGE 13.

THIS ROYAL SARCOPHAGUS OFFERED IN FIVE SIZES.

No. 61A130 Total height, 4 feet 6 inches. Bottom base, 3 feet long, 1 foot 7 inches wide and 1 foot high. Upper base, 2 feet 7 inches long, 1 foot 2 inches wide and 10 inches high. Monument, 2 feet 3 inches long, 1 foot 6 inches high and 10 inches thick. Cap, 2 feet 8 inches long, 1 foot 3 inches wide and 1 foot 2 inches high. Estimated weight, 2,480 pounds. Price, **\$113.87**
Give us nine weeks to finish, letter and ship.

No. 61A131 Total height, 5 feet. Bottom base, 3 feet 6 inches long, 1 foot 10 inches wide and 1 foot 2 inches high. Upper base, 3 feet long, 1 foot 4 inches wide and 11 inches high. Monument, 2 feet 8 inches long, 1 foot 8 inches high and 1 foot thick. Cap, 3 feet 1 inch long, 1 foot 5 inches wide and 1 foot 3 inches high. Estimated weight, 3,820 pounds. Price, **\$131.86**
Give us nine weeks to finish, letter and ship.

No. 61A132 Total height, 5 feet 5 inches. Bottom base, 4 feet long, 2 feet 2 inches wide and 1 foot 3 inches high. Upper base, 3 feet 5 inches long, 1 foot 7 inches wide and 1 foot high. Monument, 3 feet long, 1 foot 10 inches high and 1 foot 2 inches thick. Cap, 3 feet 6 inches long, 1 foot 8 inches wide and 1 foot 4 inches high. Estimated weight, 5,560 pounds. Price, **\$165.19**
Give us ten weeks to finish, letter and ship.

No. 61A133 Total height, 5 feet 10 inches. Bottom base, 4 feet 6 inches long, 2 feet 8 inches wide and 1 foot 4 inches high. Upper base, 3 feet 9 inches long, 1 foot 11 inches wide and 1 foot 1 inch high. Monument, 3 feet 2 inches long, 2 feet high and 1 foot 4 inches thick. Cap, 3 feet 10 inches long, 2 feet wide and 1 foot 5 inches high. Estimated weight, 7,480 pounds. Price, **\$199.42**
Give us twelve weeks to finish, letter and ship.

No. 61A134 Total height, 6 feet 3 inches. Bottom base, 5 feet long, 3 feet 1 inch wide and 1 foot 5 inches high. Upper base, 4 feet 2 inches long, 2 feet 2 inches wide and 1 foot 2 inches high. Monument, 3 feet 6 inches long, 2 feet 2 inches high and 1 foot 6 inches thick. Cap, 4 feet 3 inches long, 2 feet 3 inches wide and 1 foot 6 inches high. Estimated weight, 8,550 pounds. Price, **\$249.79**
Give us twelve weeks to finish, letter and ship.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.



Nos. 61A140 to 61A143

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

Our Art to Design, Our Business to Supply, Your
Gain to Own One of These Beautiful BARRE

Granite Monuments

at \$131.00 and Upward

According to Size Selected. Delivered on the Cars at the
Quarry and Granite Works in Vermont.

Our Art and Our Business to Design and Supply, and your gain of
less than what you would have to pay any other granite company for such a magnificent
work of art as we illustrate on the opposite page at these wonderfully low prices of \$131.00 to
\$245.60.

Wonderful Values Like These are only made possible by avoiding the old
fashioned method of high selling expenses
and long profits. This is a purchase you make perhaps but once in a lifetime. After selecting
a design to please you, you pay your local dealer without question the enormous figure which he
must ask on account of the intermediate expenses and cost to which he is necessarily subjected
and cannot avoid. We make it our conscientious duty to post you upon the intrinsic value of
these goods; what it costs to quarry and the cost of time and labor that must be spent in polish-
ing and finishing, and our heretofore unheard of prices of \$131.00 to \$245.60 cover only this cost
of material and labor, with but our one small conscientious margin of profit added. We know
this is a line of goods about which the intending buyer does not care to quibble on price, thus
making it easy to ask and receive prices far in excess of their intrinsic value when eye and taste
have been pleased in a design shown him.

Our Prices and Methods are an open book. We eliminate all the intermediate
expenses of the quarry company, the wholesale dealer,
the retail dealer, and pay no commissions to traveling agents, selling strictly for cash, giving you
the full benefit of our great purchasing power, the full benefit of the actual cost of the highly
skilled labor to cut, carve, polish, finish and letter this wonderfully hard material, claiming for
ourselves but one small conscientious margin of profit.

Study Carefully the Dimensions we give below, select the size best suited
for your purpose, and send us your order for
one of these magnificent monuments, and we will make it to order for you, taking all the risk
ourselves. We will shape, cut, carve, polish and hammer finish the design exactly as illustrated
on the opposite page, letter it exactly as you instruct us, box it carefully and ship it to you to
your home station, and if you do not find it all and more than we claim for it, that you have
saved nearly 50 per cent over what you would have to pay elsewhere; in fact, if it does not please
you in every particular, you can hold it subject to our disposal, and we will promptly refund you
the money you have paid us, together with any freight charges expended.

This Sarcophagus, with cross as illustrated on the opposite page, has a bottom
base rock faced and margined on four sides, the upper base
fine hammer finish all around, and looks best with the family name in rounded, hammered letters
as illustrated. The monument block is mirror polished from selected dark Barre Granite. The
cap is carved, shaped and fine hammer finished, exactly as illustrated, and includes the initial of
the family name and carving surrounding it without extra charge, but on one side only. The other
three sides are smooth fine hammered. The cross is fine hammered on all four sides, and there is
no extra charge for the three letters on one side only.

For the detailed cost of various sizes and kinds of granite letters see page 13.

THIS MONUMENT IS MADE IN FOUR SIZES.

No. 61A140 Total height, 6 feet 4 inches. Bottom base, 3 feet 4 inches long, 1 foot 10 inches wide
and 1 foot 2 inches high. Upper base, 2 feet 10 inches long, 1 foot 4 inches wide and 1 foot high. Monument
block, 2 feet 6 inches long, 1 foot 6 inches high and 1 foot thick. Cap, 2 feet 10 inches long, 1 foot 4 inches
wide and 1 foot 2 inches high. Cross, 1 foot 6 inches high, 1 foot wide and 6 inches thick. Estimated weight,
2,520 pounds. Price \$131.00

Give us ten weeks to finish, letter and ship.

No. 61A141 Total height, 7 feet 4 inches. Bottom base, 3 feet 10 inches long, 2 feet 2 inches wide and
1 foot 4 inches high. Upper base, 3 feet 2 inches long, 1 foot 6 inches wide and 1 foot high. Monument block,
2 feet 8 inches long, 1 foot 10 inches high and 1 foot thick. Cap, 3 feet 2 inches long, 1 foot 6 inches wide and
1 foot 4 inches high. Cross, 1 foot 10 inches high, 1 foot 3 inches wide and 7 inches thick. Estimated weight,
3,960 pounds. Price \$168.70

Give us ten weeks to finish, letter and ship.

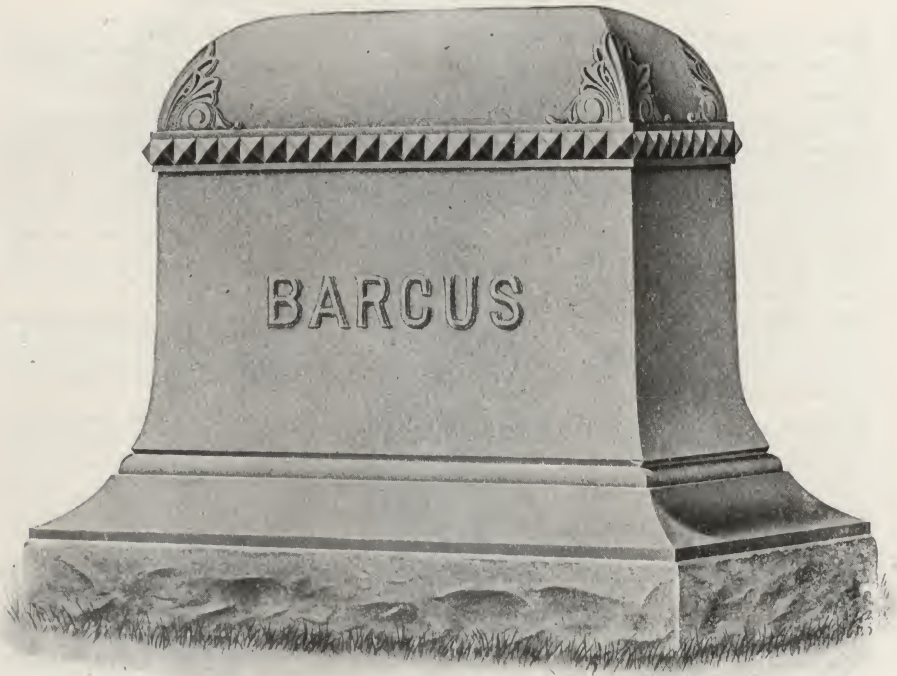
No. 61A142 Total height, 7 feet 8 inches. Bottom base, 4 feet 4 inches long, 2 feet 4 inches wide and 1
foot 4 inches high. Upper base, 3 feet 8 inches long, 1 foot 8 inches wide and 1 foot high. Monument block, 3
feet 2 inches long, 2 feet high and 1 foot 2 inches thick. Cap, 3 feet 8 inches long, 1 foot 8 inches wide and 1 foot
4 inches high. Cross, 2 feet high, 1 foot 5 inches wide and 8 inches thick. Estimated weight, 5,040 pounds.
Price \$214.38

Give us twelve weeks to finish, letter and ship.

No. 61A143 Total height, 8 feet. Bottom base, 4 feet 8 inches long, 2 feet 8 inches wide and 1 foot 4
inches high. Upper base, 3 feet 10 inches long, 1 foot 10 inches wide and 1 foot high. Monument block, 3 feet 4
inches long, 2 feet high and 1 foot 4 inches thick. Cap, 3 feet 10 inches long, 1 foot 10 inches wide and 1 foot 4
inches high. Cross, 2 feet 4 inches high, 1 foot 8 inches wide and 8 inches thick. Estimated weight, 7,560 pounds.
Price \$245.60

Give us twelve weeks to finish, letter and ship.

FINE HAMMER FINISH BEST
WHITE GRANITE SARCOPHAGUS
\$102.67 and Upward



Nos. 61A150 to 61A156

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of Best Barre Granite will be mailed on receipt of 75 cents.

WONDERFUL VALUE IN FULL HAMMER FINISH WHITE GRANITE SARCOPHAGUS

\$102.67 and Upward

ACCORDING TO SIZE SELECTED.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

At \$102.67 in this big, modern hammer finished design in its wonderfully simple elegance, and graduating upward in seven distinct and separate sizes to \$243.60 for the largest size, but exactly the same design. There is nothing like it at anywhere near the price to be had from any granite company or granite dealer anywhere. Note the fine hammer finish and delicate workmanship, and do not delay your order expecting it in time for Memorial Day or any other desired date without taking into careful consideration the time given below each price necessary to finish, letter and ship this rich, modern design. Then allow ample time for a freight shipment to reach you from Vermont, avoiding disappointment, and feeling assured you will have it by the time you desire to place it in position.

Send Us Your Order for one of these splendid evidences of our high art design-ing and skilled workmanship, and we will make it to order for you, shape, carve and hammer finish it exactly as illustrated on the opposite page, letter it exactly as you instruct us, hammering out the rounded letters in the most skilful manner, box it carefully, shipping it to you to your home station at our own risk of it pleasing you. If you do not find it exactly as described and illustrated, lettered exactly as you have instructed us, and finished in the highest of high grade workmanlike manner, and that it represents a large saving to you, even after you have paid the freight to your home station, you can hold it subject to our orders and we will dispose of it at our own loss, refunding you all the money you have remitted, together with any freight you may have paid. The risk is ours; the satisfaction will be yours.

This Big Hammered White Granite Sarcophagus is in three pieces. The lower part of the bottom base is rock faced on all four sides, finishing with the hammered offset margin as shown, continuing and rising with a graceful scotia to a bead mould finish, where it connects with the monument block. The monument block is slightly under cut and continues to rise with a graceful scotia in almost a perpendicular line until it meets the cap with its fillet carving and gracefully rounded top. We do all the lettering for you at the prices shown on page 13.

MADE IN SEVEN SIZES.

No. 61A150 Total height, 3 feet 10 inches. Bottom base, 2 feet 8 inches long, 1 foot 8 inches wide and 1 foot 2 inches high. Monument block, 2 feet long, 1 foot 6 inches high and 1 foot thick at base. Cap, 1 foot 11 inches long, 11 inches wide and 1 foot 2 inches high. Estimated weight, 1,800 pounds.

Price..... **\$102.67**

Give us ten weeks to finish, letter and ship.

No. 61A151 Total height, 4 feet 2 inches. Bottom base, 3 feet long, 1 foot 10 inches wide and 1 foot 4 inches high. Monument, 2 feet 4 inches long, 1 foot 8 inches high and 1 foot 2 inches thick at base. Cap, 2 feet 3 inches long, 1 foot 1 inch wide and 1 foot 2 inches high. Estimated weight, 2,580 pounds.

Price..... **\$119.11**

Give us ten weeks to finish, letter and ship.

No. 61A152 Total height, 4 feet 6 inches. Bottom base, 3 feet 6 inches long, 2 feet 2 inches wide and 1 foot 4 inches high. Monument 2 feet 8 inches long, 1 foot 10 inches high and 1 foot 4 inches thick at base. Cap, 2 feet 7 inches long, 1 foot 3 inches wide and 1 foot 4 inches high. Estimated weight, 3,720 pounds.

Price..... **\$138.00**

Give us ten weeks to finish, letter and ship.

No. 61A153 Total height, 4 feet 8 inches. Bottom base, 4 feet long, 2 feet 4 inches wide and 1 foot 4 inches high. Monument, 3 feet 2 inches long, 2 feet high and 1 foot 6 inches thick at base. Cap, 3 feet long, 1 foot 4 inches wide and 1 foot 4 inches high. Estimated weight, 4,920 pounds.

Price..... **\$157.91**

Give us twelve weeks to finish, letter and ship.

No. 61A154 Total height, 4 feet 11 inches. Bottom base, 4 feet 6 inches long, 2 feet 6 inches wide and 1 foot 5 inches high. Monument, 3 feet 8 inches long, 2 feet 2 inches high and 1 foot 8 inches thick at base. Cap, 3 feet 4 inches long, 1 foot 4 inches wide and 1 foot 4 inches high. Estimated weight, 6,330 pounds.

Price..... **\$188.75**

Give us twelve weeks to finish, letter and ship.

No. 61A155 Total height, 5 feet 3 inches. Bottom base, 5 feet long, 2 feet 10 inches wide and 1 foot 6 inches high. Monument, 4 feet long, 2 feet 4 inches high and 1 foot 10 inches thick at base. Cap, 3 feet 8 inches long, 1 foot 6 inches wide and 1 foot 5 inches high. Estimated weight, 8,280 pounds.

Price..... **\$216.19**

Give us fourteen weeks to finish, letter and ship.

No. 61A156 Total height, 5 feet 5 inches. Bottom base, 5 feet 6 inches long, 3 feet 2 inches wide and 1 foot 6 inches high. Monument, 4 feet 4 inches long, 2 feet 6 inches high and 2 feet thick at base. Cap, 4 feet 2 inches long, 1 foot 10 inches wide and 1 foot 5 inches high. Estimated weight, 10,440 pounds.

Price..... **\$243.60**

Give us fourteen weeks to finish, letter and ship.

WONDERFUL VALUES IN FINE HAMMERED
BEST WHITE GRANITE

\$96.67 to \$243.96



Nos. 61A160 to 61A166

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of Best Barre Granite will be mailed on receipt of 75 cents.

FINE HAMMER FINISH SARCOPHAGUS

In Best White Granite

\$96.67 —AND—

UPWARD

ACCORDING TO SIZE SELECTED

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Do Not Hesitate on account of the distance from Vermont to your home station, as we take all the risk of total loss, since we guarantee to please you, to execute the work in the highest finish possible for skilled workers in granite, letter it exactly as you instruct us, guarantee its safe arrival at your home station, and if it is not all and more than we claim for it, does not mean a great saving to you over what it would cost you from any other granite company or your local dealer, we agree to refund you your money together with any freight charges you may have expended. This would mean a total loss to us, since we could not use the monument for any other order, as it would be lettered for you and you alone.

At \$96.67 to \$243.96 according to the seven sizes we quote below, this artistic specimen of our designer's idea and skilled artisans' product is offered with the full understanding and agreement that we will make it to order for you, shape, carve and hammer finish it exactly as illustrated on the opposite page, letter it exactly as you instruct us, hammering out the beautiful surfaces in the most skilful and finest manner, box it carefully and ship it to you to your home station, and if it does not prove a wonderful saving to you, even after you have paid the freight, is not all and more than we claim for it, you can hold it subject to our disposal and we will refund you your money. This fine hammer finish Sarcophagus consists of an all hammered bottom base, finely hammered upper base with nose, scotia, and molded with bead and fillet exactly as illustrated. The monument block itself tapers slightly as it rises to the beautifully dented mold and carved front finish, and the graceful inlet and rounded top. The back is finished the same as the front, but free of any dentalling or carving.

FOR PRICES ON HAMMERED GRANITE LETTERS, SEE PAGE 13.

THIS WONDERFUL VALUE IS FURNISHED IN SEVEN SIZES.

No. 61A160 Total height, 4 feet. Bottom base, 2 feet 8 inches long, 1 foot 8 inches wide and 1 foot 2 inches high. Upper base, 2 feet 2 inches long, 1 foot 2 inches wide and 10 inches thick. Monument, 1 foot 10 inches wide, 2 feet high and 10 inches thick at base. Estimated weight, 1,800 pounds. Price.....**\$96.67**

Give us eight weeks to finish, letter and ship.

No. 61A161 Total height, 4 feet 2 inches. Bottom base, 3 feet long, 2 feet wide and 1 foot 2 inches high. Upper base, 2 feet 5 inches long, 1 foot 5 inches wide and 10 inches high. Monument, 2 feet wide, 2 feet 2 inches high and 1 foot thick at base. Estimated weight, 2,520 pounds. Price.....**\$111.11**

Give us eight weeks to finish, letter and ship.

No. 61A162 Total height, 4 feet 5 inches. Bottom base, 3 feet 6 inches long, 2 feet 2 inches wide and 1 foot 4 inches high. Upper base, 2 feet 10 inches long, 1 foot 6 inches wide and 11 inches high. Monument, 2 feet 4 inches long, 2 feet 2 inches high and 1 foot thick at base. Estimated weight, 3,460 pounds. Price.....**\$125.21**

Give us ten weeks to finish, letter and ship.

No. 61A163 Total height, 4 feet 9 inches. Bottom base, 4 feet long, 2 feet 4 inches wide and 1 foot 4 inches high. Upper base, 3 feet 2 inches long, 1 foot 6 inches wide and 11 inches high. Monument, 2 feet 8 inches long, 2 feet 6 inches high and 1 foot thick at base. Estimated weight, 4,240 pounds. Price.....**\$146.25**

Give us ten weeks to finish, letter and ship.

No. 61A164 Total height, 5 feet. Bottom base, 4 feet 8 inches long, 2 feet 6 inches wide and 1 foot 4 inches high. Upper base, 3 feet 10 inches long, 1 foot 8 inches wide and 1 foot high. Monument, 3 feet 4 inches long, 2 feet 8 inches high and 1 foot 2 inches thick at base. Estimated weight, 5,130 pounds. Price.....**\$179.29**

Give us twelve weeks to finish, letter and ship.

No. 61A165 Total height, 5 feet 4 inches. Bottom base, 5 feet long, 2 feet 10 inches wide and 1 foot 4 inches high. Upper base, 4 feet 2 inches long, 2 feet wide and 1 foot high. Monument, 3 feet 6 inches long, 3 feet high and 1 foot 4 inches thick at base. Estimated weight, 5,700 pounds. Price.....**\$213.29**

Give us twelve weeks to finish, letter and ship.

No. 61A166 Total height, 5 feet 9 inches. Bottom base, 5 feet 6 inches long, 3 feet 2 inches wide and 1 foot 5 inches high. Upper base, 4 feet 6 inches long, 2 feet 2 inches wide and 1 foot 2 inches high. Monument, 3 feet 10 inches long, 3 feet 2 inches high and 1 foot 6 inches thick at base. Estimated weight, 9,780 pounds. Price.....**\$243.96**

Give us twelve weeks to finish, letter and ship.



Nos. 61A170 to 61A174

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

WONDERFUL BEAUTY IN Best Barre Granite

A SARCOPHAGUS
WITH CROSS AT **\$99.11** AND UPWARD,

AS ILLUSTRATED ON THE OPPOSITE PAGE.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

This Indestructible, Magnificent Memorial in the hardest of hard materials at the heretofore unheard of price of \$99.11 and upward, according to size selected from the measurements given below. We furnish it exactly as illustrated on the opposite page, including without extra charge the polished surface monogram "I. H. S." on the cross and the polished surface initial letter of the family name shown below the cross seat. The family name on the upper base is extra, but we do all the lettering for you at the prices per letter quoted on page 13, according to the size of letters selected appropriate to the space, and the number of letters to be placed in the space.

Entrust Us With Your Order for one of these unsurpassed in beauty monuments with cross, exactly as illustrated on the opposite page, selecting the size you desire from the dimensions printed below, and we bind ourselves to make it to order for you from the best selected blocks of Best Barre Granite, free from flaw or blemish of any kind; shape, carve, polish, hammer and finish it exactly as illustrated, letter it exactly as you instruct us, box it carefully and ship it to you to your home station with the understanding that if it is not all and more than we claim for it, made from the highest of high grade material, finished exactly as described and illustrated, lettered strictly according to your instructions, you can hold the shipment subject to our orders for disposal, and we will take the risk of total loss upon ourselves, refunding you the money you have remitted us, together with any freight charges you may have paid. Is not this enough to convince anyone of our confidence in the quality of the material, workmanship and satisfaction we can give you?

Do Not Let the Distance from Vermont deter you, since the rate of freight on finished granite is very low, and we guarantee to save you nearly half what it would cost you from any other granite company or local dealer, even after you have paid the freight to your home station. The large bottom base, the upper base, the apex top, cross seat, and cross, are all fine hammered, of the highest grade of workmanship. The middle block is polished on all four sides and the tracing delicately hammered, exactly as illustrated. The monogram on the cross and the family initial below the cross seat, are on one side only.

We make this beautiful specimen of our workmanship in five sizes.

No. 61A170 Total height, 4 feet 10 inches. Bottom base, 2 feet 10 inches long; 1 foot 6 inches wide and 1 foot high. Upper base, 2 feet 4 inches long; 1 foot wide and 8 inches high. Middle block, 2 feet long, 2 feet high and 8 inches thick. Cross, 1 foot 2 inches high, 8 inches wide and 6 inches thick. Estimated weight, 1,780 pounds. Price **\$99.11**
Give us eight weeks to finish, letter and ship.

No. 61A171 Total height, 6 feet. Bottom base, 3 feet 4 inches long, 1 foot 8 inches wide and 1 foot high. Upper base, 2 feet 10 inches long, 1 foot 2 inches wide and 10 inches high. Middle block, 2 feet 6 inches long, 2 feet 8 inches high and 10 inches thick. Cross, 1 foot 6 inches high, 1 foot wide and 6 inches thick. Estimated weight, 2,740 pounds. Price **\$125.84**
Give us eight weeks to finish, letter and ship.

No. 61A172 Total height, 7 feet. Bottom base, 3 feet 10 inches long, 2 feet wide and 1 foot 2 inches high. Upper base, 3 feet 2 inches long, 1 foot 4 inches wide and 1 foot high. Middle block, 2 feet 10 inches long, 3 feet high and 1 foot thick. Cross, 1 foot 10 inches high, 1 foot 3 inches wide and 7 inches thick. Estimated weight, 4,140 pounds. Price **\$151.56**
Give us ten weeks to finish, letter and ship.

No. 61A173 Total height, 8 feet. Bottom base, 4 feet 4 inches long, 2 feet 4 inches wide and 1 foot 4 inches high. Upper base, 3 feet 8 inches long, 1 foot 8 inches wide and 1 foot high. Middle block, 3 feet 2 inches long, 3 feet 6 inches high and 1 foot 2 inches thick. Cross, 2 feet 2 inches high, 1 foot 6 inches wide and 8 inches thick. Estimated weight, 6,120 pounds. Price **\$199.38**
Give us ten weeks to finish, letter and ship.

No. 61A174 Total height, 8 feet 8 inches. Bottom base, 4 feet 10 inches long, 2 feet 8 inches wide and 1 foot 4 inches high. Upper base, 4 feet long, 1 foot and 10 inches wide and 1 foot high. Middle block, 3 feet 6 inches long, 3 feet 10 inches high and 1 foot 4 inches thick. Cross, 2 feet 6 inches high, 1 foot 8 inches wide and 8 inches thick. Estimated weight, 8,190 pounds. Price **\$239.84**
Give us ten weeks to finish, letter and ship.

ART RENAISSANCE
\$100.00 and Upward
IN FINE HAMMERED WHITE GRANITE



Nos. 61A180 to 61A185

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.
A small piece of Best Barre Granite will be mailed on receipt of 75 cents.

Fine Hammered White Granite Art Renaissance Monument

GRAND ————— SIMPLE ————— ROYAL
ROYAL IN ITS SIMPLICITY; GRAND IN ITS RENAISSANCE ART

\$100.00 may seem an impossibly low price for us to make on this wonderful production of our art and our craft. Yet we offer it at \$100.00 and upward, according to size selected and dare to claim it cannot be duplicated anywhere at anything like the price, whether it be from the largest granite company or the smallest granite dealer. Every inch of this beautiful surface is finely hammered from the finest, clearest, most perfect blocks of white granite. Each corner ornament, sunken beaded design and grooved line is tooled by the hands of the finest skilled artisans controlling the most perfect pneumatic tools in following the modeling of our artists' simple, yet royal, renaissance designing.

Our Ability to Quote this Royal Monument in fine hammered white granite at these wonderfully low prices of **\$100.00 and upward** is only made possible by our modern method of offering monuments direct from quarry to cemetery, avoiding all the intermediate large expenses and long profits heretofore incident to the monument business, eliminating the expenses and profits of the quarry company, the wholesale dealer, the retail dealer, the commissions of traveling agents, giving you the benefit of the cost of the rough stock, the cost of the wages paid the skilled artisans necessary to execute this elegant work, adding only our one small conscientious margin of profit.

From Quarry to Cemetery at \$100.00 and upward, according to size, we offer this splendid monument illustrated on the opposite page, full hammer finish, free from polishing of any kind, lettering for you in round top hammered letters, placing upon it any inscription you may desire. On page 13 you will find our prices for raised letters in the various sizes, enabling you to make a selection according to the dimensions of the size you select from the catalogue numbers given below. All four sides of this monument are exactly alike.

Our Daring and Convincing Offer. Give us your order for one of these renaissance high art monuments and we will make it to order for you exactly as illustrated and described, letter it exactly as you instruct us, advising you what size letters should be used on it to look best, according to the size monument you select, boxing it safely and carefully, shipping it to you to your home station, and if it does not prove to be all and more than we claim for it, exactly as described and illustrated, lettered exactly as you have instructed us, you can hold it subject to our orders and we will dispose of it at our own total loss, refunding you the amount of money remitted us together with any freight charges you may have paid.

OFFERED IN SIX SIZES.

No. 61A180 Total height, 4 feet 10 inches. Bottom base, 2 feet by 2 feet and 1 foot high. Upper base, 1 foot 6 inches by 1 foot 6 inches and 10 inches high. Monument, 1 foot 2 inches by 1 foot 2 inches and 3 feet high. Estimated weight, 1,800 pounds. Price... **\$100.00**
Give us ten weeks to finish, letter and ship.

No. 61A181 Total height, 5 feet 10 inches. Bottom base, 2 feet 4 inches by 2 feet 4 inches and 1 foot 2 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Monument, 1 foot 4 inches by 1 foot 4 inches and 3 feet 8 inches high. Estimated weight, 2,760 pounds. Price..... **\$127.77**
Give us ten weeks to finish, letter and ship.

No. 61A182 Total height, 6 feet 10 inches. Bottom base, 2 feet 8 inches by 2 feet 8 inches and 1 foot 4 inches high. Upper base, 2 feet by 2 feet and 1 foot high. Monument, 1 foot 6 inches by 1 foot 6 inches and 4 feet 6 inches high. Estimated weight, 4,140 pounds. Price..... **\$152.40**
Give us twelve weeks to finish, letter and ship.

No. 61A183 Total height, 7 feet 4 inches. Bottom base, 3 feet by 3 feet and 1 foot 4 inches high. Upper base, 2 feet 4 inches by 2 feet 4 inches and 1 foot high. Monument, 1 foot 10 inches by 1 foot 10 inches and 5 feet high. Estimated weight, 6,130 pounds. Price... **\$198.68**
Give us twelve weeks to finish, letter and ship.

No. 61A184 Total height, 8 feet 4 inches. Bottom base, 3 feet 6 inches by 3 feet 6 inches and 1 foot 4 inches high. Upper base, 2 feet 8 inches by 2 feet 8 inches and 1 foot high. Monument, 2 feet by 2 feet and 6 feet high. Estimated weight, 8,590 pounds. Price.... **\$240.80**
Give us twelve weeks to finish, letter and ship.

No. 61A185 Total height, 9 feet 2 inches. Bottom base, 4 feet by 4 feet and 1 foot 6 inches high. Upper base, 3 feet by 3 feet and 1 foot 2 inches high. Monument, 2 feet 2 inches by 2 feet 2 inches and 6 feet 6 inches high. Estimated weight, 11,680 pounds. Price... **\$312.30**
Give us twelve weeks to finish, letter and ship.



DELIVERED ON
THE CARS AT THE
QUARRY AND
GRANITE WORKS
IN VERMONT.

Nos.
61A190
to
61A195

Such Values Never OFFERED BEFORE

On the Opposite Page we illustrate a splendid specimen of our art and workmanship in a design original, yet conventional. The cap with its high apex, four pediments, monograms and its hammered tracings is original, yet its general style and form are conventional.

At \$86.11 and Upward, delivered on the cars at the quarry and granite works in Vermont, we offer this popular style of monument without fear of competition from any granite company or your local dealer. \$86.11 and upward means a saving to you of nearly \$100.00 to \$250.00 over what you would have to pay for it elsewhere. Do not let the distance from Vermont deter you from ordering, since the rate of freight is very low on finished granite, and we guarantee to save you nearly half the amount you would have to pay elsewhere, even after you have included the freight to your home station.

Entrust Us With Your Order for one of these monuments made of the Best Barre Granite, and we bind ourselves to make it to order for you, shaping, carving, hammering, polishing and finishing it exactly as illustrated and described, boxing it carefully and shipping it to you to your home station free from mar, scratch or injury of any kind by the railroad company. You can set it up in your cemetery, and if it is not all and more than we have claimed for it, exactly as illustrated and described, lettered exactly as you have instructed us, you can notify us, holding it subject to our disposal, and we will gladly refund you the amount you have remitted us, together with any freight charges you have expended.

WE DO ALL THE LETTERING FOR YOU AT THE PRICES CAREFULLY QUOTED ON PAGE 13.

This Fine Monument consists of a bottom base, full hammered on all four sides, and upper base mirror polished on all four sides, receiving the family name as illustrated and in the proper sized lettering according to the dimensions of the monument selected; a square shaft, mirror polished and hammer traced on all four sides as illustrated; a cap, mirror polished where the dark surfaces appear, and monogrammed with one or two letters exactly as you may desire.

We Defy Competition Either in Style or Price.

WE FURNISH THIS LARGE MONUMENT IN SIX SIZES.

No. 61A190 Total height, 5 feet 10 inches. Bottom base, 2 feet by 2 feet and 1 foot 2 inches high. Upper base, 1 foot 5 inches by 1 foot 5 inches and 1 foot high. Shaft, 1 foot by 1 foot 2 feet 8 inches high. Cap, 1 foot 6 inches by 1 foot 6 inches and 1 foot high. Estimated weight, 2,100 pounds. Price.....\$86.11

Give us eight weeks to finish, letter and ship.

No. 61A191 Total height, 6 feet 6 inches. Bottom base, 2 feet 4 inches by 2 feet 4 inches and 1 foot 4 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Shaft, 1 foot 2 inches by 1 foot 2 inches and 3 feet high. Cap, 1 foot 9 inches by 1 foot 9 inches and 1 foot 2 inches high. Estimated weight, 3,060 pounds. Price.....\$109.60

Give us eight weeks to finish, letter and ship.

No. 61A192 Total height, 6 feet 11 inches. Bottom base, 2 feet 6 inches by 2 feet 6 inches and 1 foot 4 inches high. Upper base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Shaft, 1 foot 4 inches by 1 foot 4 inches and 3 feet 4 inches high. Cap, 1 foot 11 inches by 1 foot 11 inches and 1 foot 3 inches high. Estimated weight, 3,990 pounds. Price.....\$127.91

Give us eight weeks to finish, letter and ship.

No. 61A193 Total height, 7 feet. Bottom base, 2 feet 10 inches by 2 feet 10 inches and 1 foot 4 inches high. Upper base, 2 feet by 2 feet and 1 foot high. Shaft, 1 foot 5 inches by 1 foot 5 inches and 3 feet 4 inches high. Cap, 2 feet 1 inch by 2 feet 1 inch and 1 foot 4 inches high. Estimated weight, 4,870 pounds. Price.....\$148.28

Give us ten weeks to finish, letter and ship.

No. 61A194 Total height, 7 feet 7 inches. Bottom base, 3 feet by 3 feet by 1 foot 6 inches high. Upper base, 2 feet 2 inches by 2 feet 2 inches and 1 foot 2 inches high. Shaft, 1 foot 6 inches by 1 foot 6 inches and 3 feet 6 inches high. Cap, 2 feet 3 inches by 2 feet 3 inches and 1 foot 5 inches high. Estimated weight, 6,120 pounds. Price.....\$177.00

Give us ten weeks to finish, letter and ship.

No. 61A195 Total height, 7 feet 10 inches. Bottom base, 3 feet 4 inches by 3 feet 4 inches and 1 foot 6 inches high. Upper base, 2 feet 6 inches by 2 feet 6 inches and 1 foot 2 inches high. Shaft, 1 foot 8 inches by 1 foot 8 inches and 3 feet 8 inches high. Cap, 2 feet 7 inches by 2 feet 7 inches and 1 foot 6 inches high. Estimated weight, 8,290 pounds. Price.....\$218.00

Give us ten weeks to finish, letter and ship.

**\$82.23 and
Upward**

**BEST BARRE
GRANITE**



Nos. 61A200 to 61A203

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Wondrous, Elaborate Beauty in Best Barre Granite at \$82.23 to \$140.63 According to Size Selected

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT

Examine the Illustration on the opposite page, of this elaborately carved urn top monument; its beautifully traced surfaces, its shapely upper base and fine hammered bottom base. Read carefully the dimensions of the four sizes we quote below, and send us your order under the insurance conditions of our daring offer quoted below. \$82.23 and upward means a large saving to you on work of this kind, done by pneumatic tools in the hands of the most skilled craftsmen ever working in granite; means a saving to you of nearly half of what you would have to pay elsewhere, whether from your local dealer or a traveling commission agent for a granite company.

The Beautiful Urn is turned from a solid piece of granite, and from its largest point of diameter upward, it is finely hammered on each bead, fillet and the apex. The bowl of the urn is mirror polished and traced exactly as illustrated, the urn base is finely hammered, and all is in one piece, turned from Best Barre Granite. The beautifully carved top of the monument forming the urn seat is finely hammered on all four sides, shaped exactly as illustrated. Expense is not avoided, and we make all four sides of this monument exactly alike, shaping and tracing it to equal perfection on all its faces.

Give Us Your Order for one of these designs in Best Barre Granite, and we will execute it to order for you, shaping, carving, polishing and hammering it exactly as illustrated and described, letter it exactly as you instruct us, box it carefully and ship it to your home station at our own risk of total loss if it is not all and more than we claim for it.

Our Daring Offer. After you have placed this monument in your cemetery, inspected it carefully, shown it to your friends, neighbors and family, if you find it is not all and more than we have claimed for it, lettered exactly as you have instructed us, has arrived free from mar, scratch or injury by the railroad company, you can hold it subject to our disposal and we will not only refund you all the money you have remitted us for it, but will include any freight charges you may have paid. Nothing more convincing could be tendered you, since we take the risk of total loss if we have not conformed to your order in every particular.

The Lettering will be done in the sizes selected by you at the prices quoted on page 13, and it will be our pleasure to assist you in determining the size of letters suitable to the dimensions of the catalogue number you select, from the catalogue numbers quoted below.

WE MAKE THIS ELABORATE URN TOP MONUMENT IN FOUR SIZES.

No. 61A200 Total height, 6 feet. Bottom base, 1 foot 10 inches by 1 foot 10 inches and 1 foot 2 inches high. Upper base, 1 foot 4 inches by 1 foot 4 inches and 1 foot high. Shaft, 1 foot by 1 foot and 2 feet 6 inches high. Urn, 1 foot 4 inches high and 10 inches diameter. Estimated weight, 1,720 pounds. Price.....**\$82.23**

Give us eight weeks to finish, letter and ship.

No. 61A201 Total height, 6 feet 10 inches. Bottom base, 2 feet 2 inches by 2 feet 2 inches and 1 foot 4 inches high. Upper base, 1 foot 7 inches by 1 foot 7 inches and 1 foot high. Shaft, 1 foot 2 inches by 1 foot 2 inches and 3 feet high. Urn, 1 foot 6 inches high and 1 foot diameter. Estimated weight, 2,700 pounds. Price.....**\$109.33**

Give us eight weeks to finish, letter and ship.

No. 61A202 Total height, 6 feet 4 inches. Bottom base, 2 feet 6 inches by 2 feet 6 inches and 1 foot 4 inches high. Upper base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Shaft, 1 foot 3 inches by 1 foot 3 inches and 3 feet 4 inches high. Urn, 1 foot 8 inches high and 1 foot 1 inch diameter. Estimated weight, 3,490 pounds. Price.....**\$132.89**

Give us ten weeks to finish, letter and ship.

No. 61A203 Total height, 7 feet 10 inches. Bottom base, 2 feet 10 inches by 2 feet 10 inches and 1 foot 4 inches high. Upper base, 2 feet by 2 feet and 1 foot high. Shaft, 1 foot 4 inches by 1 foot 4 inches and 3 feet 6 inches high. Urn, 2 feet high and 1 foot 2 inches diameter. Estimated weight, 4,140 pounds. Price.....**\$140.63**

Give us ten weeks to finish, letter and ship.

**BEST
BARRE
GRANITE**

**\$78.40
and
Upward**



Nos. 61A210 to 61A214
DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.
A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

AT \$78.40 AND UPWARD IN BEST BARRE GRANITE

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

\$78.40 to \$139.90, according to the size selected from the catalogue numbers quoted below, means a saving to you of \$75.00 to \$150.00, even after you pay the freight to your home station.

Vermont may seem a long distance from you, but do not let this deter you from ordering, since we guarantee the monument to reach you in perfect condition, free from any scratch, mar or injury by the railroad, and the risk is all ours until you open up the boxes and find it in perfect condition, exactly as illustrated and described, and lettered exactly as you have instructed us.

On Page 5 we tell you all about the freight, making it perfectly plain to you that the freight is so low on finished granite memorial work that you will not be deceived by the local dealer and traveling commission agent, who will always hold up before you the indefinite danger of how much the freight will be.

Let Us Have Your Order for one of these splendid shafts with cross, and we will make it to order for you, shaping, carving, polishing and hammering it out of perfect blocks of the Best Barre Granite, letter it exactly as you instruct us, box it carefully and ship it to you to your home station under our binding guarantee and daring offer that if it is not all and more than we claim for it, finished in the highest and most workmanlike manner, lettered exactly as you have instructed us, and arriving free from mar, scratch or injury in transportation, you can hold it subject to our disposal at our own total loss, since it will be lettered for you, and we will refund you the money you have remitted us, together with any freight charges you have paid.

This Splendid Monument consists of a bottom base rock, faced and margined on four sides, an upper base full polished on four sides with a traced pediment on the front only. The shaft is full polished and full traced on all four sides exactly alike, and the top is hammer finished as illustrated. The cross is polished and traced on the face. The other three sides and the ends are hammer finished. See page 13 for prices on all styles and sizes of granite letters.

WE MAKE THIS SHAFT WITH CROSS IN FIVE SIZES.

No. 61A210 Total height, 6 feet. Bottom base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches and 10 inches high. Shaft, 10 inches by 10 inches and 2 feet 10 inches high. Cross, 1 foot 4 inches high, 10 inches wide and 4 inches thick. Estimated weight, 1,440 pounds. Price.....**\$78.40**

Give us eight weeks to finish, letter and ship.

No. 61A211 Total height, 6 feet 8 inches. Bottom base, 2 feet by 2 feet and 1 foot 2 inches high. Upper base, 1 foot 5 inches by 1 foot 5 inches and 1 foot high. Shaft, 1 foot by 1 foot and 3 feet high. Cross, 1 foot 6 inches high, 1 foot wide and 5 inches thick. Estimated weight, 1,800 pounds. Price.....**\$84.50**

Give us eight weeks to finish, letter and ship.

No. 61A212 Total height, 7 feet 2 inches. Bottom base, 2 feet 4 inches by 2 feet 4 inches and 1 foot 2 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Shaft, 1 foot 2 inches by 1 foot 2 inches and 3 feet 4 inches high. Cross, 1 foot 8 inches high, 1 foot 2 inches wide and 6 inches thick. Estimated weight, 2,500 pounds. Price.....**\$102.16**

Give us eight weeks to finish, letter and ship.

No. 61A213 Total height, 7 feet 10 inches. Bottom base, 2 feet 6 inches by 2 feet 6 inches and 1 foot 4 inches high. Upper base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Shaft, 1 foot 4 inches by 1 foot 4 inches and 3 feet 6 inches high. Cross, 2 feet high, 1 foot 4 inches wide and 6 inches thick. Estimated weight, 3,520 pounds. Price.....**\$127.11**

Give us ten weeks to finish, letter and ship.

No. 61A214 Total height, 8 feet 5 inches. Bottom base, 2 feet 10 inches by 2 feet 10 inches and 1 foot 5 inches high. Upper base, 2 feet 1 inch by 2 feet 1 inch and 1 foot 2 inches high. Shaft, 1 foot 6 inches by 1 foot 6 inches and 3 feet 8 inches high. Cross, 2 feet 2 inches high, 1 foot 6 inches wide and 8 inches thick. Estimated weight, 4,780 pounds. Price.....**\$139.90**

Give us ten weeks to finish, letter and ship.

UNPRECEDENTED
OFFER
\$74.20



Complete with Cross,
Exactly as Illus-
trated.

Nos. 61A220 to 61A222

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

WONDERFUL VALUE AT

\$74.20

AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

This Big Monument consisting of massive bottom base, rock faced on four sides, big upper base mirror polished all around, heavy shaft with four sides mirror polished and traced, finished at the top with a modest, heavy cross, with the surface of the three letters mirror polished, exactly as illustrated on the opposite page. An unequaled equipment for taking rough stock from the quarry, the installation of the highest class machinery in the granite works, employing only the highest of high grade granite craftsmen, combine to make our granite memorial work the finest in the world.

Our Modern Method of Selling direct from the quarry to cemetery, avoiding all middlemen, avoiding the expenses and long profits of the wholesaler, retailer and traveling commission agents, all combine to make the wonderfully low prices we quote on this splendid cross monument. We handle memorial work in granite on exactly the same basis we deal in our other lines of merchandise, which has given us the undisputed reputation of making the lowest prices on the finest goods offered by any house in the world. Our probity is so well known to our regular customers that reference to our reliability seems out of place, but for those who may never have dealt with us before, we will say if in doubt about the quality of these wonderful values in memorials, consult any of your neighbors, among whom you will find many of our customers, and be assured that if anything we ship you is not exactly as described, finished exactly as we promised, lettered exactly as you instructed us, that you can hold the shipment subject to our order and your money will be refunded, together with any freight you may have paid.

The Famous Barre Mountains of Vermont may seem a long distance from your home station, but do not let this deter you, as the freight rates on finished granite are very low, as fully explained on page 5, "About the Freight." Observe closely the beauty and dignity of the monument illustrated on the opposite page, select the size you desire, refer to page 13 and calculate the cost of lettering for any inscription you may wish to place upon it. Then send us your order, and we will shape, carve, trace and finish this cross monument exactly as illustrated and described; letter it exactly as you instruct us, guarantee it to reach your home station in perfect condition and to please you in every way.

Send Us Your Order For One of These Big Monuments made of the Best Barre Granite, and we guarantee to make it to order for you, binding ourselves that it shall be shaped, carved, polished and hammered exactly as illustrated on the opposite page, lettered exactly as you instruct us, boxed carefully and shipped to your home station with the distinct understanding that if it does not arrive free from any mar, scratch or injury by the railroad company, is not all and more than we claim for it, lettered exactly as you have instructed us, you can hold it subject to our orders, and we will dispose of it at our own total loss, since it cannot be used for anyone else on account of the lettering, and we will promptly refund the amount you have remitted us, together with any freight you may have expended.

Our Prices of \$74.20, \$87.77 and \$105.11 according to size selected, mean a saving to you of at least 50 per cent from what you would have to pay your local dealer, and fully justifies you in paying the low rate of freight from Vermont to your home station. If you desire a monument with cross, examine the illustration on the opposite page carefully, remember that the four sides of the shaft are polished and traced, exactly as illustrated; remember that the upper base can receive the family name in raised letters; remember that the bottom base is the popular rock face finish, and send us your order at the prices quoted below, accepting our assurance that it will reach you without a flaw, and finished in the best possible manner.

MADE IN THREE SIZES.

No. 61A220 Total height, 6 feet 8 inches. Bottom base, 2 feet by 2 feet by 1 foot 2 inches high. Upper base, 1 foot 5 inches by 1 foot 5 inches by 1 foot high. Shaft, 1 foot by 1 foot and 3 feet high. Cross, 1 foot 6 inches high, 1 foot wide and 5 inches thick. Estimated weight, 1,800 pounds. Price.....\$74.20

No. 61A221 Total height, 7 feet 2 inches. Bottom base, 2 feet 4 inches by 2 feet by 4 inches by 1 foot 2 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches by 1 foot high. Shaft, 1 foot 2 inches by 1 foot 2 inches and 3 feet 4 inches high. Cross, 1 foot 8 inches high, 1 foot 2 inches wide and 6 inches thick. Estimated weight, 2,500 pounds. Price.....\$87.77

No. 61A222 Total height, 7 feet 8 inches. Bottom base, 2 feet 6 inches by 2 feet 6 inches by 1 foot 4 inches high. Upper base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Shaft, 1 foot 4 inches by 1 foot 4 inches and 3 feet 6 inches high. Cross, 1 foot 10 inches high, 1 foot 3 inches wide and 6 inches thick. Estimated weight, 3,600 pounds. Price.....\$105.11

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP THIS BEAUTIFUL MONUMENT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

OUR CLIMAX OF WONDERFUL VALUES

\$78.99 to \$146.25



Nos. 61A230 to 61A233

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

THIS CLIMAX OF ART AND WONDERFUL VALUES

\$78.99

Such Magnificence at \$78.99 to \$146.25 as this grand monument is Granite; such workmanship is delivered only from the hands of skilled granite craftsmen. This big royal design in Best Barre Granite, exactly as illustrated on the opposite page at \$78.99 to \$146.25, cannot be excelled in workmanship, merit or quality by any granite dealer in the world.

These Heretofore Unheard of Prices are only made possible by the most modern equipment for taking the rough stock from the quarry; the installation of the highest class of modern machinery in the granite works; the highest of high grade granite craftsmen, all combining to make our granite memorial work the finest in the land. In offering memorial work at these wonderfully low prices, we are following our well known method and established principle of doing business on our one small conscientious margin of profit, giving our customers the benefit of the cost of the rough granite taken from the quarry, adding the cost of labor to saw, shape, polish and carve, avoiding all the long profits and high expenses of the wholesaler and retailer, eliminating the big commissions paid to traveling agents by the old time method of selling tombstones, monuments and markers.

Examine the Illustration of This Monument on the opposite page; projecting cap with its rock faced edges, and note the main body of the monument with its polished face and artistic tracing along the top line; it is polished on two sides, but the leaf tracing is only on the face. The ends are rock faced. The main body rests upon an upper base that is rock faced on the four sides, with a provision made on the front for the family name in raised letters, and all this rests on the big, heavy bottom base, which is rock faced all around. This is the acme of royal designs, yet at the prices we quote we save you at least 50 per cent, and bring this incomparable monument within the reach of many who heretofore could not afford one like it.

Send Us Your Order for one of these magnificent pieces of workmanship, and if you hesitate about ordering fine work like this from such a distance, remember that we guarantee it to be finished exactly as we illustrate it and describe it, lettered exactly as you ordered it, guarantee it to reach your station in perfect condition and please you in every particular, or your money will be refunded, together with any freight charges you may have paid. The Barre Mountains may seem a long distance from your home station, but do not let this influence you, as the freight rates on finished granite are very low, as fully explained on page 5, "About the Freight."

Send Us Our Catalogue Price, adding enough to cover the cost of lettering, as quoted on page 13, and we will execute this splendid piece of workmanship in the highest of high workmanlike manner, letter it exactly as you instruct us, box it carefully, guarantee its safe arrival at your station, and if, after examination, you do not find it exactly as we have described, lettered exactly as you have ordered it and satisfactory to you in every way, you can hold it subject to our disposal and we will immediately refund your money and all freight charges you have paid. We know you will immediately write us that you have placed it in your cemetery and find it excels anything else in like design and size that would have cost you double the price.

FURNISHED IN FOUR SIZES.

No. 61A230 Total height, 4 feet 4 inches. Bottom base, 3 feet 4 inches long, 1 foot 10 inches wide and 1 foot 2 inches high. Upper base, 2 feet 9 inches long, 1 foot 3 inches wide and 10 inches high. Monument, 2 feet 4 inches long, 1 foot 4 inches high and 10 inches thick. Cap, 2 feet 10 inches long, 1 foot 4 inches wide and 1 foot high. Estimated weight, 2,890 pounds.
Price..... **\$78.99**

Give us eight weeks to finish, letter and ship.

No. 61A231 Total height, 4 feet 6 inches. Bottom base, 3 feet 10 inches long, 2 feet 6 inches wide and 1 foot 2 inches high. Upper base, 3 feet long, 1 foot 8 inches wide and 10 inches high. Monument, 2 feet 6 inches long, 1 foot 6 inches high and 1 foot 2 inches thick. Cap, 3 feet 1 inch long, 1 foot 9 inches wide and 1 foot high. Estimated weight, 4,200 pounds.
Price..... **\$102.67**

Give us ten weeks to finish, letter and ship.

No. 61A232 Total height, 5 feet. Bottom base, 4 feet 4 inches long, 2 feet 8 inches wide and 1 foot 2 inches high. Upper base, 3 feet 6 inches long, 1 foot 10 inches wide and 1 foot high. Monument, 3 feet long, 1 foot 8 inches high and 1 foot 4 inches thick. Cap, 3 feet 6 inches long, 1 foot 10 inches wide and 1 foot 2 inches high. Estimated weight, 5,100 pounds.
Price..... **\$121.50**

Give us twelve weeks to finish, letter and ship.

No. 61A233 Total height, 5 feet 6 inches. Bottom base, 5 feet long, 3 feet wide and 1 foot 4 inches high. Upper base, 4 feet 1 inch long, 2 feet 1 inch wide and 1 foot high. Monument, 3 feet 6 inches long, 1 foot 10 inches high and 1 foot 6 inches thick. Cap, 4 feet 1 inch long, 2 feet 1 inch wide and 1 foot 4 inches high. Estimated weight, 8,000 pounds.
Price..... **\$146.25**

Give us twelve weeks to finish, letter and ship.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

HAMMERED WHITE GRANITE

\$78.00 to \$132.67



Nos. 61A240 to 61A242

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT

A small piece of Best Barre Granite will be mailed on receipt of 75 cents.

HAMMERED WHITE GRANITE MONUMENT AT \$78.00

Free from the glare of polishing and devoid of gaudy tracing, rich in its simple elegance, its stern dignity relieved at the four corners and embellished only with the family name in **HAMMERED RAISED LETTERS ACROSS THE CENTER.**

A Magnificent Monument of great dignity, resting upon a broad rock faced base with a broad wash cut bevel and a simple margining around the rock faced base. Nothing like it has ever come from the hands of any granite craftsmen except those employed by us. Not to be compared with anything offered in hammered work by any other granite dealers in the world. This splendid monument is intended to stand as a family memorial where markers are used at each grave, but for those who may desire more lettering than the family name our artists will place an inscription in hammered raised letters of the full name, dates of birth and death if you desire it.

On Page 13 we quote you prices on all sizes of raised letters from 1 inch or under up to 8 inches, and varying in height according to the size of the monument selected and lettering desired. Determine upon the inscription you desire, refer to page 13, and you can calculate exactly what the inscription will cost you according to your own taste and judgment as to the size of the letters.

Send Us Your Order and we will save you from **\$100.00 to \$200.00**, according to size, when compared with what your local dealer would charge you for such a magnificent hammered white granite monument of this design and measurements. By our modern method of selling direct from the quarry to customer, avoiding the long expenses and the long profits of the wholesaler, retailer and traveling commission agents, we are enabled to make these wonderfully low prices on this grand production of skilled artisans. The Barre Valley of Vermont may seem a long distance from your home station, but the freight rates are so low on finished granite that the charges will amount to next to nothing compared with what we will save you. If you live east of the Mississippi River, the freight will average only 25 cents to 75 cents per 100 pounds, and if your home is in the New England States, the freight charges are very little. If you live west of the Mississippi River, the rate of freight is only 75 cents to \$2.00 per 100 pounds east of the Rocky Mountains.

We Handle Monuments, Tombstones and Markers on the same narrow margin of profit we sell other lines of merchandise. We have the undisputed reputation of making the lowest prices on the best and finest goods offered by any house in the world. If in doubt about ordering so fine a job of workmanship as one of these beautiful hammered white granite monuments, consult any of your neighbors, among whom you will find many of our customers, and be assured that if anything we ship you is not exactly as described, finished exactly as we promised, lettered exactly as you instructed us, you can return the shipment to us and your money will be refunded, together with any freight charges you may have paid.

Send Us Our Catalogue Price, adding the cost of the lettering you may desire, at the prices per letter quoted on page 13, and we will select a solid block of magnificent white granite, cut, shape, carve, hammer and finish it exactly as illustrated on the opposite page, hammering out the raised inscription exactly as you instruct us, box it strongly and carefully, shipping it to you with our guarantee that it must reach you in perfect condition, be free from any blemish or any injury in transportation and to please you in every particular. You can open the boxes and examine it, and if you do not find it all and more than we claim for it, a great saving to you even after you pay the freight to your home station; if you do not find it exactly as described and illustrated, lettered exactly as you have ordered it, you can hold it subject to our disposal, and we will refund your money, together with any freight charges you have paid. After you have placed it in your cemetery we are confident that we will receive a letter from you saying there is nothing to compare with it in your cemetery or any other cemetery at anything like the price.

MADE IN THREE SIZES.

No. 61A240 Total height, 3 feet 2 inches. Base, 3 feet long, 1 foot 7 inches wide and 1 foot 2 inches high. Monument, 2 feet 6 inches long, 2 feet high and 1 foot 1 inch thick. Estimated weight, 2,150 pounds. Price..... **\$78.00**

No. 61A241 Total height, 3 feet 10 inches. Base, 4 feet long, 2 feet wide and 1 foot 4 inches high. Monument, 3 feet 3 inches long, 2 feet 6 inches high and 1 foot 3 inches thick. Estimated weight, 3,700 pounds. Price..... **\$104.80**

No. 61A242 Total height, 4 feet 2 inches. Base, 4 feet 4 inches long, 2 feet 3 inches wide and 1 foot 4 inches high. Monument, 3 feet 6 inches long, 2 feet 10 inches high and 1 foot 5 inches thick. Estimated weight, 4,800 pounds. Price..... **\$132.67**

**GIVE US EIGHT TO TEN WEEKS TO FINISH, LETTER AND SHIP THIS
HAMMERED WHITE GRANITE MONUMENT.**

A small sample piece of Best Barre Granite will be mailed on receipt of 75 cents,

BEST
BARRE
GRANITE



\$51.34
and
Upward

Nos. 61A250 to 61A254

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

BETTER VALUES NEVER OFFERED THAN THIS SPLENDID MONUMENT AT

\$51.34 and **BEST BARRE GRANITE** Upward in

**DELIVERED ON THE CARS AT THE QUARRY AND GRANITE
WORKS IN VERMONT.**

\$51.34 to \$110.67 means a large saving to you, even after you pay the freight on this splendid monument to your home station. We take all the risk, binding ourselves by the following bold and daring offer.

Our Daring and Convincing Offer. We will undertake to make this monument to order for you, shaping, carving, polishing and hammering it from carefully selected blocks of Best Barre Granite, lettering it for you exactly as you may instruct us, boxing it carefully and shipping it to your home station with the distinct understanding and agreement that if it is not equal or superior to anything of like size and kind you ever saw, is not all and more than we claim for it, lettered exactly as you have instructed us, free from mar, scratch or injury in transportation, you can hold it subject to our disposal and our total loss (since it will be lettered for you, and cannot be used elsewhere), and we will not only refund the money which you have remitted, but will include any freight charges you may have paid.

Send us Your Order, making your selection by catalogue number, accordingly to the size you desire, give us the inscription carefully written, figure out the cost of the lettering in the various sizes suitable from the prices quoted on page 13. We know you will write us that there is nothing equal to it in your cemetery at anything like the price, that it is the admiration and pride of yourself, family and friends. Vermont may seem a long distance from your home station, but remember the rate of freight is low on finished granite memorials, and we guarantee you a saving of nearly 50 per cent, even after you have paid the freight. On page 5 we tell you all about what the freight will average for certain distances, and we will be pleased to quote the freight rate on any monument you may inquire about.

This Big Monument consists of a bottom base rock faced on all four sides, an upper base mirror polished on all four sides with a traced pediment on one side as illustrated on the opposite page. A shaft highly mirror polished and traced alike on all four sides, finishing at the beautifully hammered top exactly as illustrated. The initial letter of the family name traced at the top on all four sides is included in the catalogue price. Other lettering extra as quoted on page 13.

WE MAKE THIS BIG MONUMENT IN FIVE SIZES.

No. 61A250 Total height, 4 feet 10 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches and 1 foot 2 inches high. Upper base, 1 foot 4 inches by 1 foot 4 inches and 1 foot high. Shaft, 10 inches by 10 inches and 2 feet 8 inches high. Estimated weight, 1,440 pounds.
Price **\$51.34**

Give us seven weeks to finish, letter and ship.

No. 61A251 Total height, 5 feet 4 inches. Bottom base, 2 feet by 2 feet and 1 foot 4 inches high. Upper base, 1 foot 5 inches by 1 foot 5 inches and 1 foot high. Shaft, 1 foot by 1 foot and 3 feet high. Estimated weight, 1,800 pounds. Price **\$61.53**

Give us eight weeks to finish, letter and ship.

No. 61A252 Total height, 5 feet 8 inches. Bottom base, 2 feet 3 inches by 2 feet 3 inches and 1 foot 4 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Shaft, 1 foot 2 inches by 1 foot 2 inches and 3 feet 4 inches high. Estimated weight, 2,440 pounds. Price **\$71.50**

Give us eight weeks to finish, letter and ship.

No. 61A253 Total height, 6 feet. Bottom base, 2 feet 6 inches by 2 feet 6 inches and 1 foot 6 inches high. Upper base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Shaft, 1 foot 4 inches by 1 foot 4 inches and 3 feet 6 inches high. Estimated weight, 3,380 pounds.
Price **\$86.25**

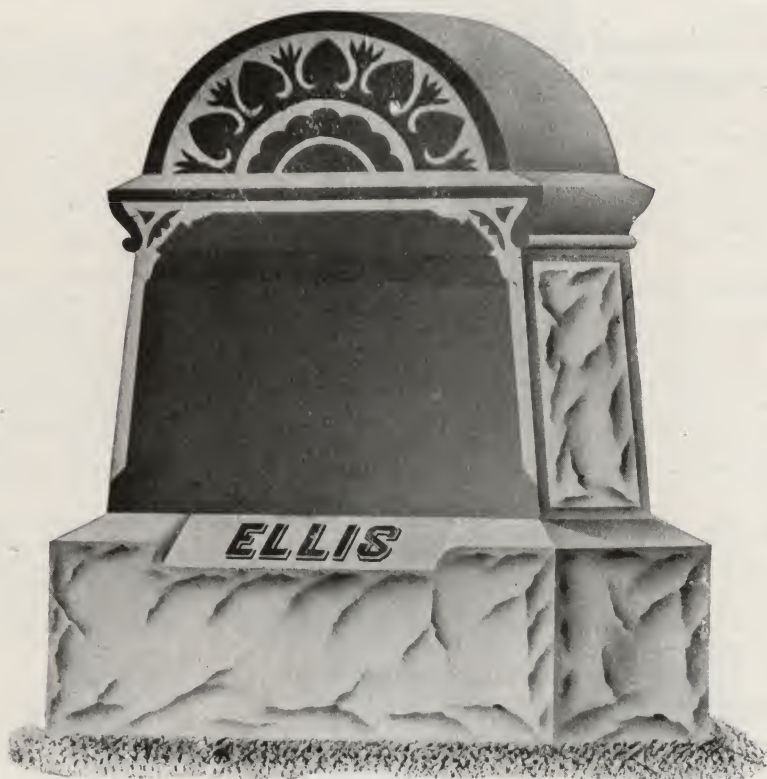
Give us ten weeks to finish, letter and ship.

No. 61A254 Total height, 6 feet 6 inches. Bottom base, 2 feet 10 inches by 2 feet 10 inches and 1 foot 6 inches high. Upper base, 2 feet by 2 feet and 1 foot 2 inches high. Shaft, 1 foot 5 inches by 1 foot 5 inches and 3 feet 10 inches high. Estimated weight, 4,320 pounds.
Price **\$110.67**

Give us ten weeks to finish, letter and ship.

**THIS ROYAL ARCH DESIGN
IN BEST BARRE GRANITE**

\$58.80 to \$102.31



Nos. 61A260 to 61A262

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

At \$58.80 to \$102.31 We Offer This Royal Arch Top Design in Best Barre Granite

Taken from a solid block of the choicest selection of Best Barre Granite, known the world over for its flint like hardness and the beautiful finish it receives when in the hands of skilled artisans; known to be the hardest, most durable gift of nature for memorial purposes; recognized the world over as the most indestructible monument material, resisting weather exposure for ages.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

\$58.80 to \$102.31 according to size selected, means a saving to you of from **\$50.00 to \$150.00**, even after you pay the low rate of freight, as fully explained on page 5, "About the Freight." This royal monument is finished exactly as illustrated on the opposite page, with one face polished and traced; with rock faced back and ends, and with the base rock faced all around. The large main body of the monument is all in one piece, cut from a solid block, and when complete with base, is in all, only two pieces.

It is a Solid Mass of Best Barre Granite, mirror polished on one face, carved and finished by the most expert granite craftsmen that money can hire. Quarrying the rough stock, operating the granite mills equipped with the most modern machinery for sawing from rough blocks, shaping with pneumatic tools in the hands of skilled artisans, polishing by the most approved methods, and finally giving it a mirror polish by days and days of hand rubbing; boxing and delivering it on the cars at the granite works for shipment direct to you, avoiding all middlemen and giving you the benefit of the wholesalers' profit, the retailers' profit, the large commissions paid traveling solicitors, and all the old long profit methods, charging you only the cost of the rough stock, after adding the cost of the labor to finish and reserving for ourselves but our well known small conscientious margin of profit.

Order One of These Grand Specimens of Workmanship, and we guarantee to please you in every particular or refund your money. Send us our catalogue price, including the amount sufficient to cover the inscription you desire, selecting the style of letters from page 13, where our prices and sizes are quoted, and we will guarantee to finish it exactly as shown in the illustration on the opposite page, letter it exactly as you instruct us, guarantee it to reach you in perfect condition. We will carve, trace and engrave this beautiful monument to order for you, letter it exactly as you instruct us, ship it to you within eight weeks from the receipt of your order, permit you to examine it at your station and if it is not found exactly as described and in every way perfectly satisfactory, lettered exactly as you instructed us, has not made a large saving for you, even after you have paid the freight, you can hold the shipment subject to our disposal, notify us, and we will refund your money and any freight charges you have paid. We know when you have examined it and placed it in your cemetery you will write us that there is nothing to compare with it at anything like the price.

The Barre Valley May Seem a Long Distance from your home station, but do not let this deter you from ordering, as the rate of freight is very low on granite monuments. The weights are carefully estimated opposite each price, and to points east of the Mississippi River the freight averages only 25 cents to 75 cents per 100 pounds, while to points west of the Mississippi River and east of the Rocky Mountains the freight will average only 75 cents to \$1.50 per 100 pounds. To those living in the New England States the freight will amount to next to nothing, on account of the location of the Barre Valley in Vermont. You may never have dealt with us before, or you may be in doubt about ordering so fine a piece of workmanship from such a distance, but if you will consult with your neighbors, among whom you will find many of our customers, you will be assured that our guarantee is always maintained, and that you will not lose a cent if everything does not prove to your entire satisfaction and exactly as we represent it. See page 5, where we tell you all about "Our Reliability." Below we give the dimensions and prices on this Royal Arch design in Best Barre Granite.

MADE IN THREE SIZES.

- No. 61A260** Total height, 3 feet 6 inches. Base, 3 feet long, 1 foot 6 inches wide and 1 foot high. Monument, 2 feet 6 inches long, 2 feet 6 inches high and 1 foot thick. Estimated weight, 1,980 pounds. Price..... **\$58.80**
- No. 61A261** Total height, 4 feet 2 inches. Base, 3 feet 8 inches long, 1 foot 10 inches wide and 1 foot 2 inches high. Monument, 3 feet long, 3 feet high and 1 foot 2 inches thick. Estimated weight, 3,200 pounds. Price..... **\$77.14**
- No. 61A262** Total height, 4 feet 10 inches. Base, 4 feet 4 inches long, 2 feet 2 inches wide and 1 foot 4 inches high. Monument, 3 feet 6 inches long, 3 feet 6 inches high and 1 foot 4 inches thick. Estimated weight, 5,200 pounds. Price..... **\$102.31**

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP
THIS GRAND MONUMENT.

▲ small sample piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

THIS MODERN TOP ROLL GRANITE MONUMENT

\$57.40 and Upward



Nos. 61A270 to 61A272

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

\$57.40 IN BEST BARRE GRANITE

COMPARE THIS TOP ROLL DESIGN GRANITE MONUMENT AT \$57.40 WITH ANY MONUMENT IN YOUR CEMETERY OR ANY OTHER CEMETERY, WHETHER IN THE LARGEST CITIES OR THE SMALLEST VILLAGES, AND YOU WILL FIND IT EXCELS ANY MONUMENT OF LIKE DESIGN AND SIZE AT DOUBLE THE PRICE.

\$57.40 to \$98.33 delivered on the cars at the quarry and granite works in Vermont, includes the mirror polished roll with its rock faced ends, the monument with both sides mirror polished and with rock faced ends, and the big base rock faced on all four sides.

These Wonderfully Low Prices cannot be duplicated by any dealer in the world, and are only made possible by our quarry to customer method, eliminating all middlemen and their long profits, long expenses and long commissions. Quarrying the rough stock, operating the granite mills, equipped with the most modern machinery for sawing, shaping, tooling and polishing; having our work finished by the most skilled granite craftsmen the world can furnish us; boxing and delivering on the cars at the granite works for shipment direct to the customer, avoiding the wholesalers' profit, the retailers' profit, and the traveling solicitors' commission, charging you only the cost of this highest of high grade Best Barre Granite, together with the labor of our skilled workmen, adding but our one small conscientious margin of profit. Our mirror polishing on both sides of the monument, our polishing on the roll, our tracing on one face of the monument and around the circle of the roll is all executed by the deft hands of highly skilled artisans, using pneumatic power tools on this flint like hardest of hard granite. The irregular surface known as rock face is most attractive and popular in granite work.

Send Us Your Order for one of these big monuments and we will guarantee it to reach you in perfect condition, lettered exactly as you instruct us, finished exactly as we describe it, and if it does not please you in every respect, you can return it to us and we will refund your money, together with any freight charges you may have paid. Refer to page 13 and select the size and style of lettering you desire, adding the cost of the inscription to our catalogue price of this monument, and send us the amount with your order. We will take all the risk of shaping, carving, tracing and engraving this beautiful monument to order for you, letter it exactly as you instruct us, ship it to you within ten weeks from the receipt of your order, permit you to examine it at your station, and if it is not found exactly as described and in every way perfectly satisfactory you can notify us and we will dispose of it at our loss and refund your money together with any freight charges you have paid. After you have placed it in your cemetery, we know you will write us that there is nothing to compare with it at anything like the wonderful prices we quote. Our regular customers prefer to send cash in full, saving the extra charge for the collection and return of the money, which expense goes to the express company and not to us, knowing full well that we will refund the full amount if it is not exactly what we claim for it, lettered exactly as you instructed us, and in every way satisfactory to you.

Vermont may seem a long distance from your home station, but do not let this deter you from ordering, as the rate of freight on finished granite monuments is very low, as fully explained on page 5, "About the Freight." The weights are given opposite each price, and to points east of the Mississippi River the freight averages only 25 cents to 75 cents per 100 pounds, while to points west of the Mississippi River and east of the Rocky Mountains the freight will average only 75 cents to \$2.00 per 100 pounds. To those living in the New England States, the freight will amount to next to nothing, on account of the location of the Barre Valley in Vermont. To those who have not dealt with us before, or those who may hesitate to order such beautiful work from a distance, we call attention to page 5, where we tell you all about "Our Reliability." Inquire among your neighbors and you will find many customers of ours who bespeak for us our responsibility and readiness to maintain our guarantee. We are selling tombstones, monuments and markers on the same basis that we sell our other lines of merchandise, making our selling price simply to cover the cost of the material and labor, with our one small conscientious margin of profit added. Prices are for this magnificent monument delivered on the cars at the quarry and granite works in Vermont.

MADE IN THREE SIZES.

No. 61A270 Total height, 4 feet 2 inches. Base, 3 feet long, 1 foot 8 inches wide and 1 foot 2 inches high. Monument, 2 feet 4 inches long, 2 feet 2 inches high and 1 foot thick. Roll, 2 feet 4 inches long and 10 inches diameter. Estimated weight, 2,160 pounds.

Price **\$57.40**

No. 61A271 Total height, 4 feet 6 inches. Base, 3 feet 4 inches long, 1 foot 10 inches wide and 1 foot 2 inches high. Monument, 2 feet 8 inches long, 2 feet 4 inches high and 1 foot 2 inches thick. Roll, 2 feet 8 inches long and 1 foot diameter. Estimated weight, 3,900 pounds.

Price..... **\$70.94**

No. 61A272 Total height, 5 feet 2 inches. Base, 4 feet 2 inches long, 2 feet 2 inches wide and 1 foot 4 inches high. Monument, 3 feet 4 inches long, 2 feet 8 inches high and 1 foot 2 inches thick. Roll, 3 feet 4 inches long and 1 foot 2 inches diameter. Estimated weight, 5,000 pounds. Price..... **\$98.33**

GIVE US EIGHT TO TEN WEEKS TO FINISH, LETTER AND SHIP THIS GRAND MONUMENT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.



\$46.00
and
Upward

**BEST
BARRE
GRANITE**

Nos. 61A280 to 61A284

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

ONLY THE MOST MODERN EQUIPMENT AND OUR 20TH CENTURY METHODS
ENABLE US TO OFFER THIS WONDERFUL VALUE IN

BEST BARRE GRANITE AT \$46.00 AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

\$46.00 and Upward means the elimination of all the long expenses and long profits heretofore incident to the monumental business; means that we are satisfied to do business on a live and let live policy; means we eliminate the expenses and profits of the quarry company, the expenses and profits of the wholesaler, and the expenses and profits of the retailer, avoiding all the commissions and traveling expenses of salesmen, being satisfied to supply these wonderful values in memorials at the actual cost of the rough granite, the actual cost of the labor to finish the work, reserving for ourselves but our one small conscientious margin of profit.

You Have Heard Your Local Dealer say we could not furnish the size, style and quality we describe at these wonderfully low prices. You can now tell him how we do it. Tell him, your neighbors and your friends all about our bold, daring, convincing offer—that we will make to order one of these, or any other monument in this catalogue, shaping, carving, polishing and hammer finishing, exactly as illustrated, lettering it exactly as we are instructed, box it carefully and ship it to your home station with the distinct understanding that if it is not all and more than we claim for it, is not made of the Best Barre Granite, and lettered exactly as you have instructed us, you can hold it subject to our orders and we will dispose of it at our own total loss, refunding you your money, together with any freight charges you may have paid.

The Barre Valley may seem a long distance from your home station, but do not let this deter you from ordering, as the rate of freight is very low on granite monuments. The weights are carefully estimated opposite each price, and to points east of the Mississippi River the freight averages only 25 cents to 75 cents per 100 pounds, while to points west of the Mississippi River and east of the Rocky Mountains the freight will average only 75 cents to \$2.00 per 100 pounds. To those living in the New England States the freight will amount to next to nothing on account of the location of the quarry in Barre, Vermont.

You May Never Have Dealt With Us Before, or you may be in doubt about ordering so fine a piece of workmanship from such a distance, but if you will consult with your neighbors, among whom you will find many of our customers, you will be assured that our guarantee is always maintained, and that you will not lose one cent if everything does not prove entirely satisfactory and exactly as we represent it.

This Fine, Big Monument consists of a bottom base, rock faced on all four sides, an upper base, mirror polished on four sides and paneled on one side only, where the family name is to be inscribed. The shaft is mirror polished and traced on all four sides, and the front has the cross tracing and fine hammering as illustrated. The cross is traced, excepting the upper elevation is cut out of the solid block. This is one of the most popular designs illustrated in this book of wonderful values in memorial work.

For prices on all styles and sizes of granite lettering see page 13.

WE MAKE THIS GRANITE MONUMENT IN FIVE SIZES.

No. 61A280 Total height, 4 feet 8 inches. Bottom base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Upper base, 1 foot 2 inches by 1 foot 2 inches and 10 inches high. Shaft, 10 inches by 10 inches and 2 feet 10 inches high. Estimated weight, 1,245 pounds.

Price \$46.00

Give us eight weeks to finish, letter and ship.

No. 61A281 Total height, 5 feet 4 inches. Bottom base, 2 feet by 2 feet and 1 foot 2 inches high. Upper base, 1 foot 5 inches by 1 foot 5 inches and 1 foot high. Shaft, 1 foot by 1 foot and 3 feet 2 inches high. Estimated weight, 1,750 pounds. Price \$53.90

Give us eight weeks to finish, letter and ship.

No. 61A282 Total height, 5 feet 10 inches. Bottom base, 2 feet 3 inches by 2 feet 3 inches and 1 foot 4 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Shaft, 1 foot 2 inches by 1 foot 2 inches and 3 feet 6 inches high. Estimated weight, 2,550 pounds. Price \$65.25

Give us eight weeks to finish, letter and ship.

No. 61A283 Total height, 6 feet. Bottom base, 2 feet 6 inches by 2 feet 6 inches and 1 foot 4 inches high. Upper base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Shaft, 1 foot 4 inches by 1 foot 4 inches and 3 feet 8 inches high. Estimated weight, 3,365 pounds. Price \$81.69

Give us ten weeks to finish, letter and ship.

No. 61A284 Total height, 6 feet 8 inches. Bottom base, 2 feet 10 inches by 2 feet 10 inches and 1 foot 6 inches high. Upper base, 2 feet by 2 feet and 1 foot 2 inches high. Shaft, 1 foot 6 inches by 1 foot 6 inches and 4 feet high. Estimated weight, 4,620 pounds. Price \$103.76

Give us ten weeks to finish, letter and ship.

**BEST
BARRE
GRANITE**

**\$48.26
and
Upward**

Nos. 61A290
to
61A296

**DELIVERED
ON THE
CARS AT THE
QUARRY
AND
GRANITE
WORKS IN
VERMONT.**



The Best Value Ever Offered By Us or Any Other Granite Company or Dealer at Anything Like the Price

\$48.26 and upward, according to size selected, for this wonderful specimen of our artists' designing and granite craftsmanship. Delivered on the cars at the quarry and granite works in Vermont.

Made In Seven Sizes, the better to give you a wide range of selection, and yet obtain exactly the same splendid design for a memorial in Best Barre Granite. Wonderful as our price of \$48.26 may seem, yet this price buys this monument 4 feet 8 inches high, and it is in proportions and appearance the same as the largest size, which is 8 feet 8 inches high.

\$48.26 to \$177.22, according to size selected, gives you a range of prices and sizes, to suit the space upon which you desire to place it, or the sum of money which you desire to expend. Wonderful as these values are, yet they are quite possible under our modern twentieth century methods of doing business directly from quarry to cemetery, free from the handicap of all the intermediate expenses and profits of the quarry company, the wholesaler, retailer, and avoiding all salesmen's commissions, losses by bad debts, giving you the benefit of the actual cost of the raw material and labor with but our one small conscientious margin of profit added.

Send Us Your Order, and we will undertake to make to order for you one of and polishing it exactly as illustrated on the opposite page, lettering it exactly as you instruct us, shipping it to you at your home station with the full understanding and binding agreement that if it is not all and more than we claim for it, a large saving to you, even after you have paid the low rate of freight fully explained on page 5, is not lettered exactly in accordance with your instructions, you can hold it subject to our orders for disposal, and we will promptly refund you your money, together with any freight charges you have paid. We do not know of anything more convincing than this, since, if it is not exactly as we promise the total loss would be ours, as it would be lettered for you and you alone and could not be used elsewhere.

This Splendid Cross Monument is made in three parts, ready to be firmly set together. The bottom base is rock faced on all four sides with a broad bevel wash cut, wide enough to receive the family name in a suitable size raised letter. The monument block is mirror polished on both sides and delicately hammer traced on one side as illustrated. The ends are rock faced and the top and cross seat are finely hammered. The cross is polished on the front only and lettered with the monogram "I. H. S." raised one-fourth inch in panel as illustrated.

THIS ATTRACTIVE MONUMENT IS FURNISHED IN SEVEN SIZES.

No. 61A290 Total height, 4 feet 8 inches. Bottom base, 2 feet 4 inches long, 1 foot 4 inches wide and 1 foot high. Monument, 1 foot 8 inches wide, 2 feet 2 inches high and 8 inches thick. Cross, 1 foot 6 inches high, 1 foot 4 inches wide and 4 inches thick. Estimated weight, 1,180 pounds. Price..... **\$48.26**

Give us eight weeks to finish, letter and ship.

No. 61A291 Total height, 5 feet 6 inches. Bottom base, 2 feet 8 inches long, 1 foot 6 inches wide and 1 foot 2 inches high. Monument, 2 feet wide, 2 feet 6 inches high and 10 inches thick. Cross, 1 foot 10 inches high, 1 foot 2 inches wide and 5 inches thick. Estimated weight, 1,830 pounds. Price..... **\$69.30**

Give us eight weeks to finish, letter and ship.

No. 61A292 Total height, 6 feet 4 inches. Bottom base, 3 feet long, 1 foot 8 inches wide and 1 foot 4 inches high. Monument, 2 feet 4 inches wide, 3 feet high and 1 foot thick. Cross, 2 feet high, 1 foot 4 inches wide and 6 inches thick. Estimated weight, 2,700 pounds. Price..... **\$83.50**

Give us eight weeks to finish, letter and ship.

No. 61A293 Total height, 7 feet. Bottom base, 3 feet 8 inches long, 1 foot 10 inches wide and 1 foot 4 inches high. Monument, 3 feet wide, 3 feet 6 inches high and 1 foot 2 inches thick. Cross, 2 feet 2 inches high, 1 foot 5 inches wide and 8 inches thick. Estimated weight, 4,140 pounds. Price..... **\$105.27**

Give us eight weeks to finish letter and ship.

No. 61A294 Total height, 7 feet 6 inches. Bottom base, 4 feet long, 2 feet wide and 1 foot 4 inches high. Monument, 3 feet 4 inches wide, 3 feet 10 inches high and 1 foot 4 inches thick. Cross, 2 feet 4 inches high, 1 foot 6 inches wide and 8 inches thick. Estimated weight, 5,400 pounds. Price..... **\$126.88**

Give us ten weeks to finish, letter and ship.

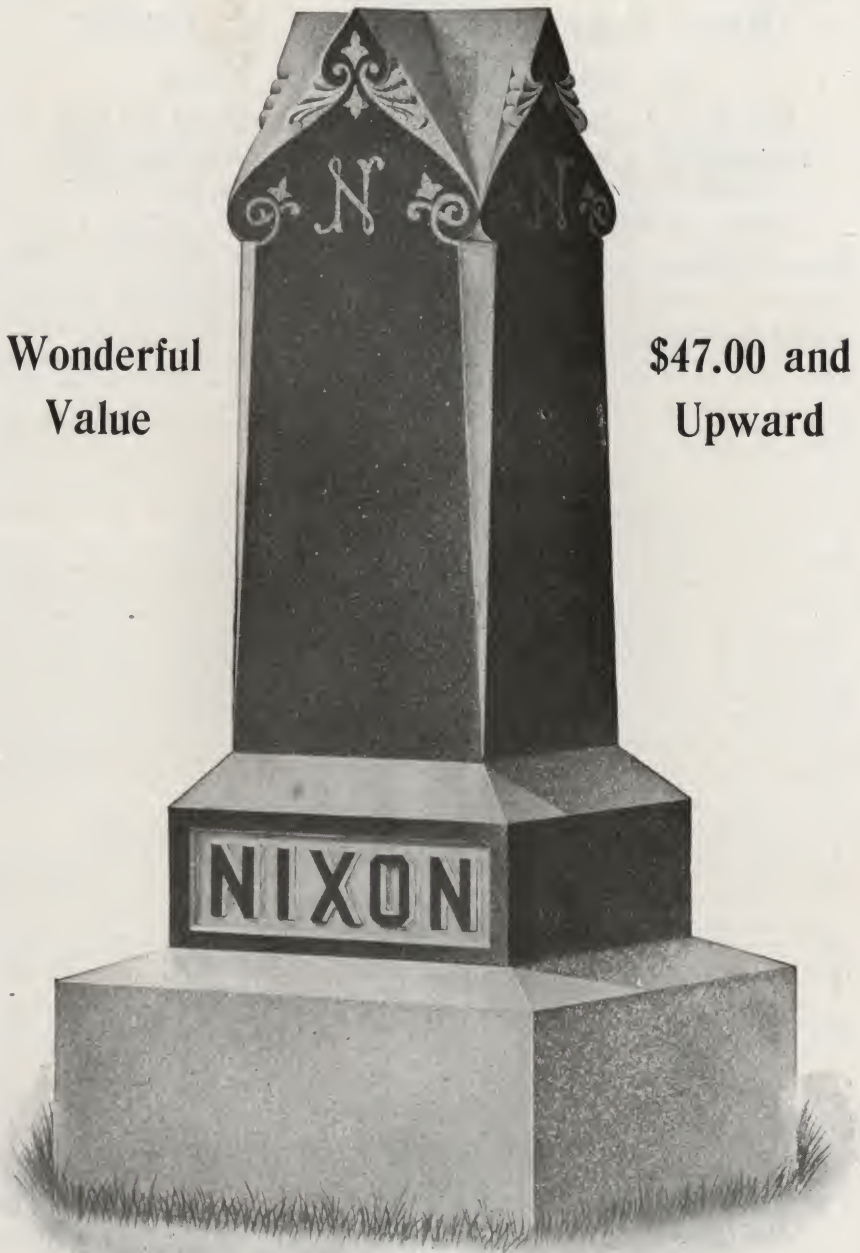
No. 61A295 Total height, 8 feet. Bottom base, 4 feet 4 inches long, 2 feet 4 inches wide and 1 foot 6 inches high. Monument, 3 feet 6 inches wide, 4 feet high and 1 foot 6 inches thick. Cross, 2 feet 6 inches high, 1 foot 8 inches wide and 9 inches thick. Estimated weight, 7,020 pounds. Price..... **\$148.65**

Give us ten weeks to finish, letter and ship.

No. 61A296 Total height, 8 feet 8 inches. Bottom base, 4 feet 6 inches long, 2 feet 6 inches wide and 1 foot 6 inches high. Monument, 3 feet 8 inches wide, 4 feet 6 inches high and 1 foot 8 inches thick. Cross, 2 feet 8 inches high, 1 foot 9 inches wide and 10 inches thick. Estimated weight, 8,780 pounds. Price..... **\$177.22**

Give us ten weeks to finish, letter and ship.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.



Nos. 61A300 to 61A305

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

\$47.00 AND UPWARD

FOR THIS MAGNIFICENT BARRE GRANITE MONUMENT

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

"Live and Let Live" is our motto in pricing this wonderful line of wonderful values in Best Barre Granite.

At \$47.00 and upward we reserve for ourselves but one small, conscientious margin of profit, giving you the full benefit of the cost of material, the actual cost of the labor necessary to carve, shape, polish, hammer and finish this splendid big monument from the best selected blocks of Barre Granite, free from flaw or blemish of any kind, adding only our one small "live and let live" profit.

\$47.00 to \$127.26 means a saving to you of from \$50.00 to \$150.00, according to the size selected, and we guarantee the shipment to reach you at your home station in perfect condition, free from mar, scratch or injury by the railroad company, guarantee it to be exactly as illustrated and described, lettered exactly as you instruct us, or your money will be refunded, together with any freight charges you may have paid.

Vermont may seem a long distance from your home station, but do not let this deter you, as by reference to page 5, "About the Freight," you will find that the freight rates on granite memorials are very low.

Our Daring and Convincing Offer. To convince those who may never have done business with us, or those who may hesitate to order a splendid monument like this from so great a distance, we bind ourselves to take all the risk, insuring you against the loss of one cent under this distinct understanding and binding agreement: that if the monument does not prove to be all and more than we claim for it, is not superior to anything of like size and style shown in your cemetery, is not made of the very Best Barre Granite, finished exactly as illustrated and lettered exactly as you have instructed us, you can hold the shipment subject to our disposal, and we will not only refund you the total amount you have paid, but will include all the freight charges you may have expended.

This Big Monument consists of a smooth hammered bottom base, mirror polished upper base, and a shaft, mirror polished on all four sides, with the initial letter of the family name hammer traced on one side, the top and all the tracings finely hammered, exactly as illustrated.

MADE IN SIX SIZES.

No. 61A300 Total height, 4 feet 2 inches. Bottom base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Upper base, 1 foot 1 inch by 1 foot 1 inch and 10 inches high. Shaft, 8 inches by 8 inches and 2 feet 4 inches high. Estimated weight, 1,080 pounds.
Price..... \$47.00

Give us eight weeks to finish, letter and ship.

No. 61A301 Total height, 4 feet 8 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Upper base, 1 foot 3 inches by 1 foot 3 inches and 10 inches high. Shaft, 10 inches by 10 inches and 2 feet 10 inches high. Estimated weight, 1,150 pounds.
Price..... \$56.10

Give us eight weeks to finish, letter and ship.

No. 61A302 Total height, 5 feet 4 inches. Bottom base, 2 feet by 2 feet and 1 foot 2 inches high. Upper base, 1 foot 5 inches by 1 foot 5 inches and 1 foot high. Shaft, 1 foot by 1 foot and 3 feet 2 inches high. Estimated weight, 1,750 pounds. Price..... \$68.60

Give us eight weeks to finish, letter and ship.

No. 61A303 Total height, 5 feet 10 inches. Bottom base, 2 feet 4 inches by 2 feet 4 inches and 1 foot 4 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches and 1 foot high. Shaft, 1 foot 2 inches by 1 foot 2 inches and 3 feet 6 inches high. Estimated weight, 2,670 pounds. Price..... \$80.14

Give us eight weeks to finish, letter and ship.

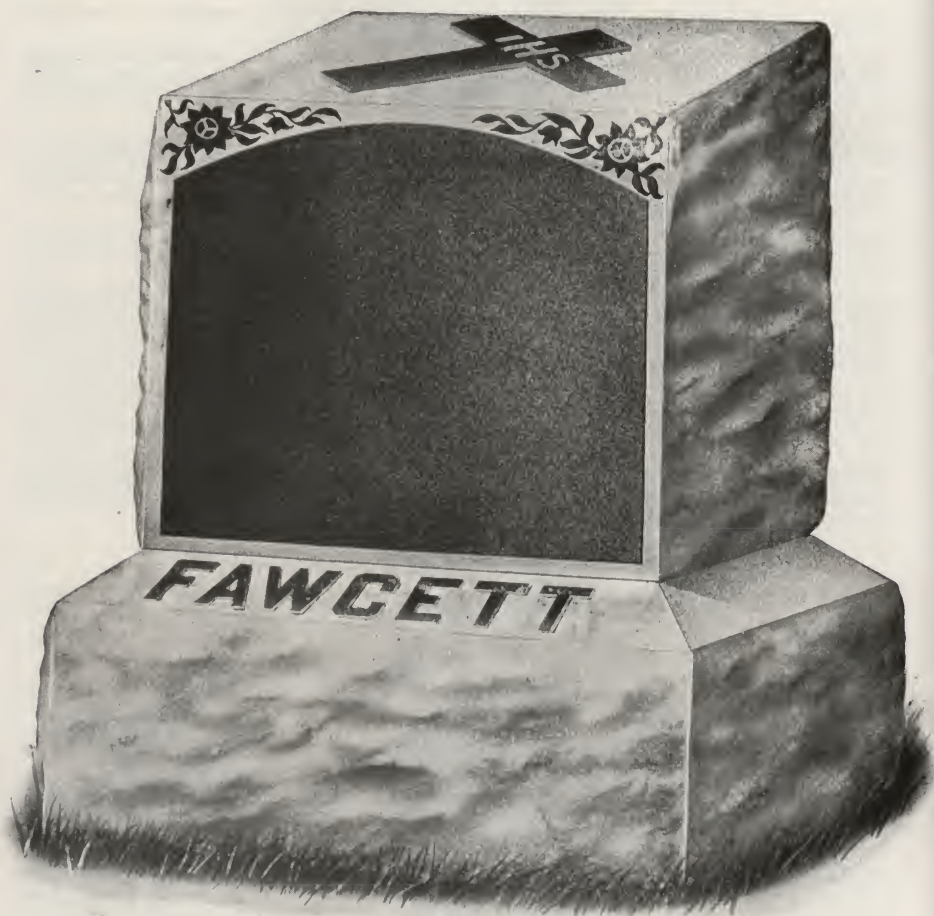
No. 61A304 Total height, 6 feet 4 inches. Bottom base, 2 feet 8 inches by 2 feet 8 inches and 1 foot 6 inches high. Upper base, 1 foot 10 inches by 1 foot 10 inches and 1 foot high. Shaft, 1 foot 4 inches by 1 foot 4 inches and 3 feet 10 inches high. Estimated weight, 3,580 pounds. Price..... \$96.10

Give us ten weeks to finish, letter and ship.

No. 61A305 Total height, 6 feet 8 inches. Bottom base, 3 feet by 3 feet and 1 foot 6 inches high. Upper base, 2 feet 1 inch by 2 feet 1 inch and 1 foot 2 inches high. Shaft, 1 foot 6 inches by 1 foot 6 inches and 4 feet high. Estimated weight, 4,920 pounds.
Price..... \$127.26

Give us ten weeks to finish, letter and ship.

A GREAT VALUE IN BEST BARRE GRANITE
\$32.90 and Upward



Nos. 61A310 to 61A314

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

This Great Value in Best Barre Granite at Our "Live and Let Live" Prices of

\$32.90 AND UPWARD, According to Size Selected.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE
WORKS IN VERMONT.

Examine the Illustration on the opposite page; observe closely the broad, thick style of this splendid modern low design monument with its raised polished cross on the top, then compare the dimensions we print below with anything of like style offered by your local dealer or any granite company, and our confidence is unlimited in the expectation of your order.

\$32.90 to \$87.93, according to size selected, means a great saving to you, as this monument cannot be duplicated anywhere at anything like the price.

You Can Send Us Your Order, feeling assured that you cannot make Granite is world famed for its flint like hardness and indestructibility from weather exposure, and you have our insurance, guarantee and binding agreement that if it is not exactly as illustrated, finished in the highest and most workmanlike manner, lettered exactly as you have instructed us, and arriving free from mar, scratch or injury by the railway company, your money will be refunded, together with any freight charges you have paid. Could there be anything more convincing than this daring, convincing offer, which would mean a total loss to us, since it would be lettered for you and could not be used for anyone else?

Vermont May Seem a Long Distance from your home station, but do not let this deter you from ordering, since these prices mean a saving to you of nearly half what you would have to pay your local dealer or any other granite company, and the rate of freight is very low, as fully explained on page 5, "About the Freight."

We do all the lettering for you at the prices quoted on various sized letters, on page 13.

This Great Value at \$32.90 and upward consists of a bottom base, rock wash cut, receiving the family name in raised polished surface letters on the front bevel. The monument block is rock faced on three sides, with front mirror polished and hammer traced as illustrated. The monument top is fine hammered, raising the polished cross in relief one-quarter inch. The cross is lettered "I. H. S." in square sunk letters as illustrated, and without extra charge.

WE MAKE THIS MODERN MONUMENT IN FIVE SIZES.

No. 61A310 Total height, 2 feet 10 inches. Bottom base, 2 feet 3 inches long, 1 foot 1 inch wide and 1 foot high. Monument, 1 foot 10 inches wide, 1 foot 10 inches high and 8 inches thick. Estimated weight, 885 pounds. Price.....**\$32.90**

Give us six weeks to finish, letter and ship.

No. 61A311 Total height, 3 feet. Bottom base, 2 feet 6 inches long, 1 foot 4 inches wide and 1 foot high. Monument, 2 feet wide, 2 feet high and 10 inches thick. Estimated weight, 1,140 pounds. Price.....**\$40.13**

Give us seven weeks to finish, letter and ship.

No. 61A312 Total height, 3 feet 6 inches. Bottom base, 2 feet 10 inches long, 1 foot 6 inches wide and 1 foot 2 inches high. Monument, 2 feet 4 inches wide, 2 feet 4 inches high and 1 foot thick. Estimated weight, 1,885 pounds. Price.....**\$48.95**

Give us seven weeks to finish, letter and ship.

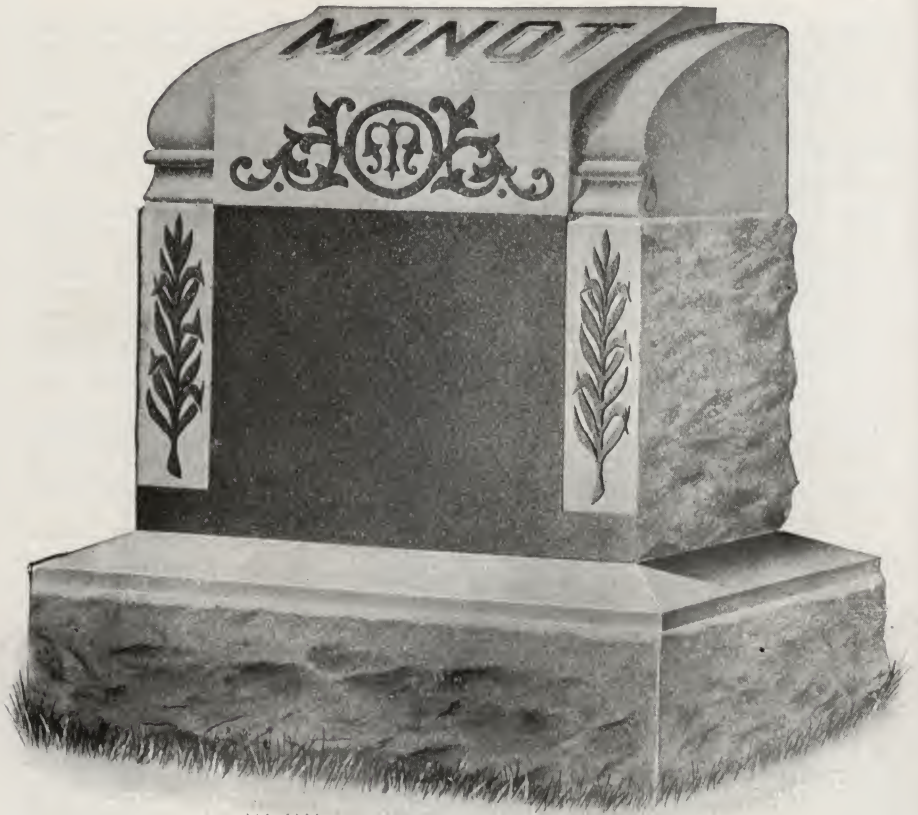
No. 61A313 Total height, 4 feet 2 inches. Bottom base, 3 feet 4 inches long, 1 foot 8 inches wide and 1 foot 4 inches high. Monument, 2 feet 8 inches wide, 2 feet 10 inches high and 1 foot thick. Estimated weight, 2,655 pounds. Price.....**\$64.86**

Give us nine weeks to finish, letter and ship.

No. 61A314 Total height, 4 feet 10 inches. Bottom base, 4 feet long, 2 feet wide and 1 foot 6 inches high. Monument, 3 feet 2 inches wide, 3 feet 4 inches high and 1 foot 2 inches thick. Estimated weight, 4,365 pounds. Price.....**\$87.93**

Give us nine weeks to finish, letter and ship.

**SPLENDID VALUE
IN BEST BARRE GRANITE
\$34.50 and Upward**



Nos. 61A320 to 61A323

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small sample piece of Best Barre Granite will be mailed on receipt of 75 cents.

ART AND SKILL. MODERN METHODS AND MODEST PROFITS.

\$34.50 AND UPWARD ===== FOR THIS SPLENDID VALUE IN BEST BARRE GRANITE

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Such Splendid Values in such a beautiful design have never been offered before at anything like these prices of \$34.50 to \$83.36 according to size selected.

Your Order for one of these monuments, exactly as illustrated on the opposite page and described below, will be accepted and shipped under our bold and daring offer to assume all the risk of a total loss if it is not all and more than we claim for it, made of the very highest of high grade Best Barre Granite, carved, polished, hammered and finished exactly as illustrated.

Our Convincing Offer. Send us your order, selecting the size desired from the catalogue numbers and prices quoted below, and we will make it especially to order for you, shaping and carving, hammering, polishing and tracing it from the choicest selection of Best Barre Granite, letter it exactly as you instruct us, box it carefully and ship it to you at your home station with the distinct understanding and agreement that if it does not outclass anything in your cemetery of like style and size, is not finished in the finest and most workmanlike manner, lettered exactly as you have ordered it, you can hold it subject to our disposal and total loss, and we will refund you every cent you have remitted us, together with any freight charges you may have paid.

Vermont may seem a long distance from your home station, but remember, we guarantee to make you a large saving even after you have paid the freight, as fully explained on page 5, "About the Freight."

We Do All the Lettering for You at the prices carefully quoted on page 13, in various sizes and styles, raising the family name on the hammered top surface of this monument exactly as illustrated, and at the price per letter according to the size required for the dimensions of the monument you select.

Description. The bottom base is rock faced on four sides and margined all around at the top edge. The monument block is mirror polished and hammer traced on the face as illustrated, and the initial of the family name is inscribed without extra charge. The pitched top with its molded and carved ends is fine hammered down to the top line of the rock faced surface at the ends and on the back. The rock faced surface extends around the three sides, as shown by the end in the illustration.

WE MAKE THIS SPLENDID VALUE IN FOUR SIZES.

No. 61 A320 Total height, 2 feet 10 inches. Bottom base 2 feet long, 1 foot wide and 1 foot high. Monument, 1 foot 8 inches wide, 1 foot 10 inches high and 8 inches thick. Estimated weight, 810 pounds.

Price.....\$34.50

Give us seven weeks to finish, letter and ship.

No. 61 A321 Total height, 3 feet 6 inches. Bottom base, 2 feet 6 inches long, 1 foot 6 inches wide and 1 foot high. Monument, 2 feet wide, 2 feet 6 inches high and 1 foot thick. Estimated weight, 1,620 pounds.

Price.....\$51.75

Give us seven weeks to finish, letter and ship.

No. 61 A322 Total height, 4 feet 4 inches. Bottom base, 3 feet 6 inches long, 1 foot 6 inches wide and 1 foot 4 inches high. Monument, 2 feet 6 inches wide, 3 feet high and 1 foot thick. Estimated weight, 2,430 pounds.

Price.....\$72.10

Give us eight weeks to finish, letter and ship.

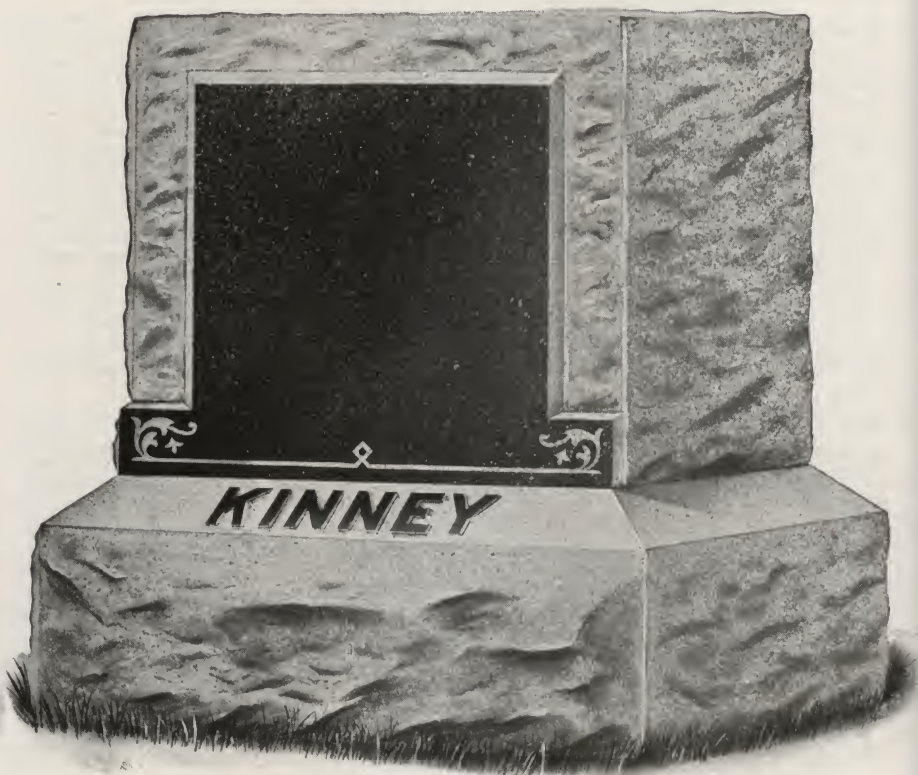
No. 61 A323 Total height, 4 feet 8 inches. Bottom base, 3 feet 8 inches long, 1 foot 10 inches wide and 1 foot 4 inches high. Monument, 3 feet wide, 3 feet 4 inches high and 1 foot 2 inches thick. Estimated weight, 3,645 pounds.

Price.....\$83.36

Give us nine weeks to finish, letter and ship.

BEAUTIFUL ROCK FACE MONUMENT

\$32.00 to \$83.19



Nos. 61A330 to 61A334

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

THIS BIG ROCK FACE MONUMENT, BEAUTIFUL, IN ITS RUGGEDNESS,

AT ONLY \$32.00 AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

\$32.00 means a big saving to you when compared with the price you would have to pay for a like size and design from your local dealer or any granite company.

\$32.00 to \$83.19 is the actual cost of material and labor with but our narrow "live and let live" margin of profit added. How we can make such wonderfully low prices is the constant wonder of the local dealers and all competitive granite companies, but it is a simple matter based entirely on our modern method of eliminating the long expenses and long profits of the quarry company, the wholesale dealer, the retail dealer and paying no commissions to anyone, having no bad debts, selling strictly for cash, giving you the full benefit of quarry to cemetery prices.

Send Us Your Order for one of these beautiful rock face monuments and we will make it to order for you from a choice selected block of Best Barre Granite, free from flaw or blemish of any kind, shape and polish it exactly as illustrated, letter it exactly as you may instruct us, box it carefully and ship it to you to your home station with the distinct understanding and agreement that we will bear all the risk if it is not all and more than we claim for it, finished exactly as illustrated and described, lettered exactly as you have ordered it, arriving free from mar, scratch or injury in transportation, or your money will be refunded, including any freight charges you may have expended.

If You Live in the West or South, Vermont may seem a long distance from your home station, but by referring to what we say on page 5, "About the Freight," you will find that the freight rates on finished granite memorials are very low and a purchase of one of these monuments means a saving to you of from \$40.00 to \$80.00, even after you pay the low rate of freight to your home station.

We Letter Our Granite Memorials at the prices per letter quoted on page 13, and the size letters should be selected in accordance with dimensions of the monument you may choose from the catalogue numbers, dimensions and prices quoted below.

This Money Saving Monument consists of two solid blocks of Best Barre Granite, selected free from flaw or blemish. The bottom base is rock faced on all four sides with a broad bevel wash cut wide enough to receive the family name in raised polished letters as illustrated on the opposite page. The monument block is rock faced on all four sides, with a large mirror polished front panel surface to receive the lettering desired, and is bevel margined all around this beautifully polished panel by fine hammering. The top surface is rock faced.

WE OFFER THIS WONDERFUL VALUE IN FIVE SIZES.

No. 61A330 Total height, 3 feet. Bottom base, 2 feet 6 inches long, 1 foot 4 inches wide and 1 foot high. Monument, 2 feet wide, 2 feet high and 10 inches thick. Estimated weight, 1,140 pounds.

Price.....\$32.00

Give us six weeks to finish, letter and ship.

No. 61A331 Total height, 3 feet 6 inches. Bottom base, 2 feet 10 inches long, 1 foot 6 inches wide and 1 foot 2 inches high. Monument, 2 feet 4 inches wide, 2 feet 4 inches high and 1 foot thick. Estimated weight, 1,885 pounds.

Price.....\$42.94

Give us seven weeks to finish, letter and ship.

No. 61A332 Total height, 4 feet. Bottom base, 3 feet 4 inches long, 1 foot 8 inches wide and 1 foot 4 inches high. Monument, 2 feet 8 inches wide, 2 feet 8 inches high and 1 foot thick. Estimated weight, 2,280 pounds.

Price.....\$51.34

Give us seven weeks to finish, letter and ship.

No. 61A333 Total height, 4 feet 6 inches. Bottom base, 3 feet 8 inches long, 1 foot 10 inches wide and 1 foot 6 inches high. Monument, 3 feet wide, 3 feet high and 1 foot 2 inches thick. Estimated weight, 3,100 pounds.

Price.....\$69.76

Give us nine weeks to finish, letter and ship.

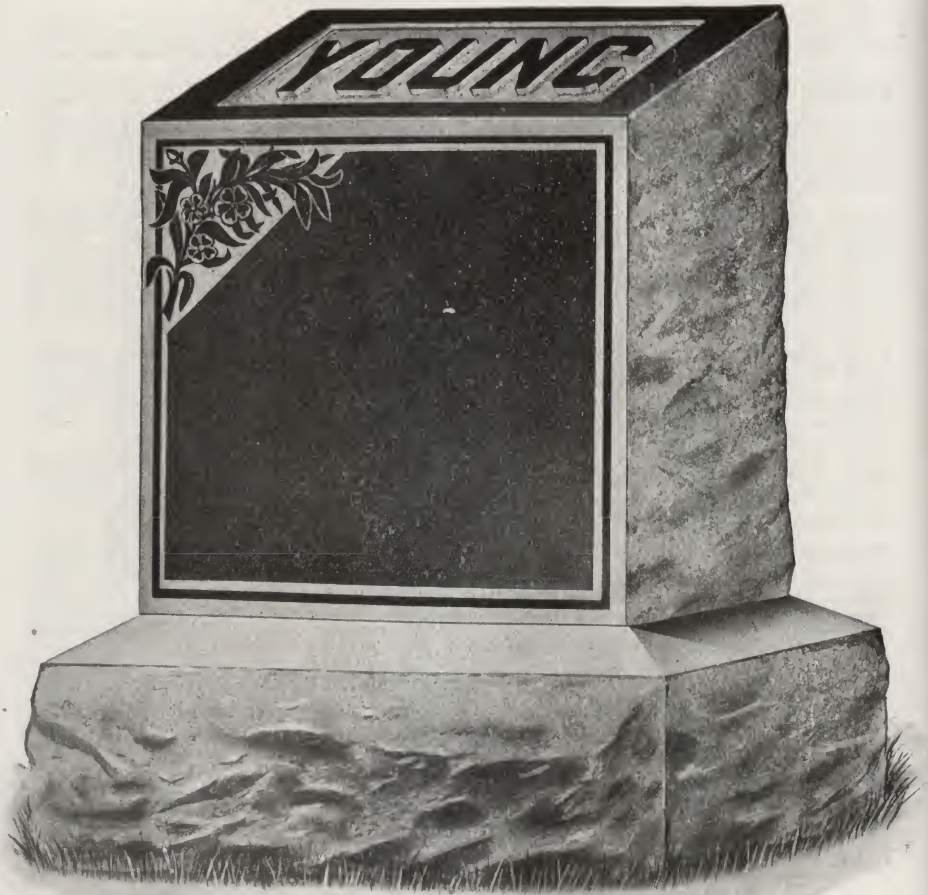
No. 61A334 Total height, 4 feet 10 inches. Bottom base, 4 feet long, 2 feet wide and 1 foot 6 inches high. Monument, 3 feet 2 inches wide, 3 feet 4 inches high, and 1 foot 2 inches thick. Estimated weight, 4,365 pounds.

Price.....\$83.19

Give us nine weeks to finish, letter and ship.

A SPLENDID MONUMENT IN BEST BARRE GRANITE

\$28.13 to \$75.00



Nos. 61A340 to 61A344

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

A SPLENDID MONUMENT IN BEST BARRE

GRANITE AT

\$28.13 and Upward

Exactly as illustrated on the opposite page and made in five sizes, ranging from \$28.13 to \$75.00 according to the size selected.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Our Fearless Convincing Offer. Give us your order, accompanied by our catalogue price, according to the size you select from the catalogue numbers and dimensions quoted below, including enough to cover the cost of lettering at the prices carefully quoted in an assortment of sizes and styles on page 13, and we will make one of these monuments to order for you, shaping, carving, polishing, hammering and finishing it exactly as illustrated on the opposite page, engrave it with the inscription exactly as you instruct us, box it carefully and ship it to your home station with the distinct understanding, guarantee and binding agreement that if it does not prove all and more than we claim for it, a large saving to you even after you pay the freight, finished exactly as illustrated and described, lettered exactly as you have instructed us, free from mar, scratch or injury in transportation, you can hold the shipment subject to our disposal and our total loss and we will not only refund you the money you have remitted us, but will include the freight charges you have paid.

Remember, this would mean a total loss to us, since it would be lettered for you and you alone, and could not be used for anyone else. Is not this sufficient evidence of our confidence and assurance that we will please you?

The Freight will amount to next to nothing compared to what we will save you on this splendid monument. Read what we say on page 5, "About the Freight."

The Lettering can be engraved for you in any of the sizes and styles quoted on page 13, governing the sizes and the arrangement by the dimensions quoted opposite the catalogue number you select, taking into consideration the quantity of lettering you may require placed upon the polished surfaces.

These Wonderfully Low Prices for this splendid Best Barre Granite monument are only made possible by our modern methods of avoiding all the intermediate expenses and long profits of the middlemen, selling direct from quarry to cemetery without the expense and profits of the quarry company, eliminating the expenses and long profits of the wholesale dealer and the retail dealer. We do not pay any commissions to traveling agents, have no losses by bad debts, since we sell for cash only. Then by reason of our modern equipment and high skilled labor, the large quantities of memorial work we are constantly turning out enables us to offer you these money saving prices on this splendid monument, which cover the cost on the rough quarried stock and the wages of the skilled artisans necessary to shape, carve, finish and hammer out the work, with but our one small, conscientious margin of profit added.

Description. This monument consists of two solid blocks of Best Barre Granite, free from flaw or blemish of any kind. The bottom base is rock faced all around, the monument block is rock faced on three sides, the top is full polished ready to receive the family name or any other lettering desired to be placed upon it, and the front is full mirror polished and hammer traced, as illustrated on the opposite page.

FURNISHED IN FIVE SIZES.

No. 61A340 Total height, 2 feet 10 inches. Bottom base, 2 feet 3 inches long, 1 foot 1 inch wide and 1 foot high. Monument, 1 foot 10 inches wide, 1 foot 10 inches high and 8 inches thick. Estimated weight, 885 pounds. Price.....\$28.13
Give us seven weeks to finish, letter and ship.

No. 61A341 Total height, 3 feet. Bottom base, 2 feet 6 inches long, 1 foot 4 inches wide and 1 foot high. Monument, 2 feet wide, 2 feet high and 10 inches thick. Estimated weight, 1,140 pounds. Price.....\$33.00
Give us seven weeks to finish, letter and ship.

No. 61A342 Total height, 3 feet 6 inches. Bottom base, 2 feet 10 inches long, 1 foot 6 inches wide and 1 foot 2 inches high. Monument, 2 feet 4 inches wide, 2 feet 4 inches high and 1 foot thick. Estimated weight, 1,885 pounds. Price.....\$40.50
Give us seven weeks to finish, letter and ship.

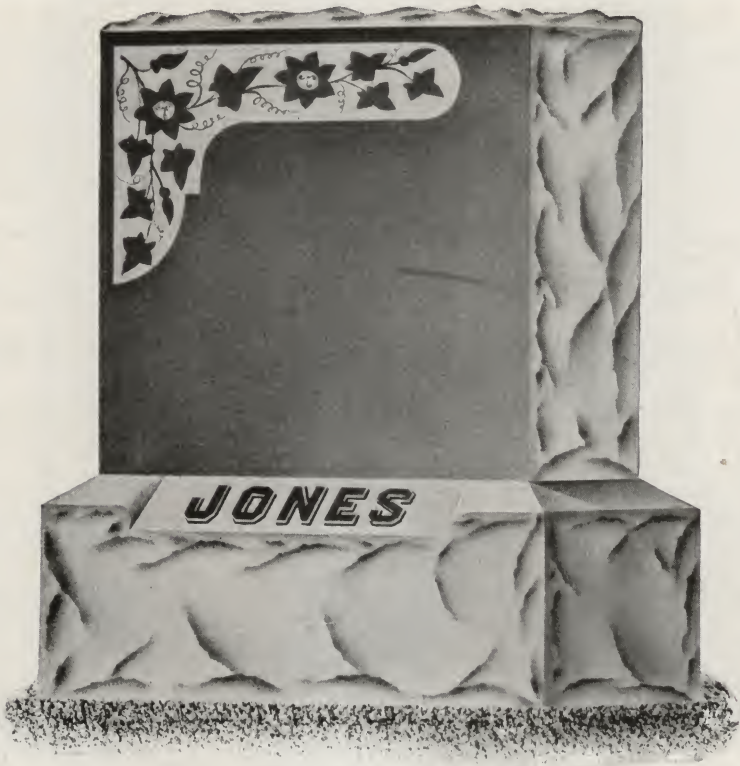
No. 61A343 Total height, 4 feet 2 inches. Bottom base, 3 feet 4 inches long, 1 foot 8 inches wide and 1 foot 4 inches high. Monument, 2 feet 10 inches wide, 2 feet 10 inches high and 1 foot thick. Estimated weight, 2,655 pounds. Price.....\$55.19
Give us nine weeks to finish, letter and ship.

No. 61A344 Total height, 4 feet 10 inches. Bottom base, 4 feet long, 2 feet wide and 1 foot 6 inches high. Monument, 3 feet 2 inches wide, 3 feet 4 inches high and 1 foot 2 inches thick. Estimated weight, 4,365 pounds. Price.....\$75.00
Give us nine weeks to finish, letter and ship.

BEST BARRE GRANITE

AT

\$36.00 AND \$52.00



Nos. 61A350 and 61A351

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS
IN VERMONT.

ONLY \$36.00 FOR THIS

UNEXCELLED DESIGN IN

Best Barre Granite

AS ILLUSTRATED ON THE OPPOSITE PAGE.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Beautifully Polished and Traced on the front, rock faced in the most artistic manner on the ends and top; smoothly finished on the back, but without polishing; rock face on all four sides of the base with a beveled wash cut all around, just as illustrated, and if you desire it with a family name on the beveled edge base in raised letters, we can furnish it as shown on the opposite page. To obtain the best results of our extremely low catalogue prices, make your selection of this design exactly as we illustrate it, avoiding special changes which increase the cost.

Entrust Us With Your Order, accompanying it by our catalogue price, adding sufficient to cover any inscription you desire, calculating the proper amount to remit us for the inscription by referring to page 13, where we quote all styles and sizes of inscription letters. Remember, we take all the risk; selecting with the greatest care the blocks from Best Barre Granite, free from flaw or blemish of any kind; cut, carve, shape, polish and finish it exactly as illustrated on the opposite page, letter it exactly as you instruct us, box it carefully and guarantee its safe arrival at your home station. You can open it, examine it, compare it with any other monument of like style and size, and if you do not find it the highest of high grade material, finished exactly as we illustrate and describe it, lettered exactly as you have ordered it, you can notify us and we will dispose of the monument at our own loss, refunding you the amount you have remitted us, together with any freight charges you have paid. Bear in mind this means a total loss to us, since, after it is lettered, the monument has no value to us or anyone else excepting yourself. Yet we are willing and glad to take this risk of insuring you against the assertions or attacks of all competition and against the loss of even one cent, if you do not find that you have made a large saving and that every word we say is true.

While Our Prices are for this granite monument carefully boxed and delivered on the cars at the quarry and granite works in Vermont and the freight must be paid by you, yet you will find the freight charges will amount to next to nothing as compared to what you will save in price. Vermont may seem a long distance from your home station, but do not let this deter you from ordering, as the rate per 100 pounds to points east of the Mississippi River averages only 25 cents to 75 cents per 100 pounds, according to the distance from Vermont, while if you live in the Atlantic Coast States the freight will be very low on account of the location of the quarry and granite works in Vermont.

We Use Only Best Barre Granite, employ only the most skilled granite second to none in the world. The highly polished face of this monument is the natural color brought out in polishing by these workmen, and is not colored with any false material so common among some granite shops to hide defects which will afterward appear from weather exposure. In entering the granite monument field we apply the same principles and practical methods governing us in handling all kinds of general merchandise, furnishing these monuments to our customers at the actual cost of material and labor, with but our one small percentage of profit added; eliminating all the middlemen's profits; paying nothing for commissions to traveling agents; avoiding all extra expenses of every kind, and giving the benefit to you in our heretofore unheard of prices on granite memorials. We quote below the measurements, weights and prices of this big, handsome monument.

For cost of the various sizes and styles of lettering on granite see page 13.

OFFERED IN TWO SIZES.

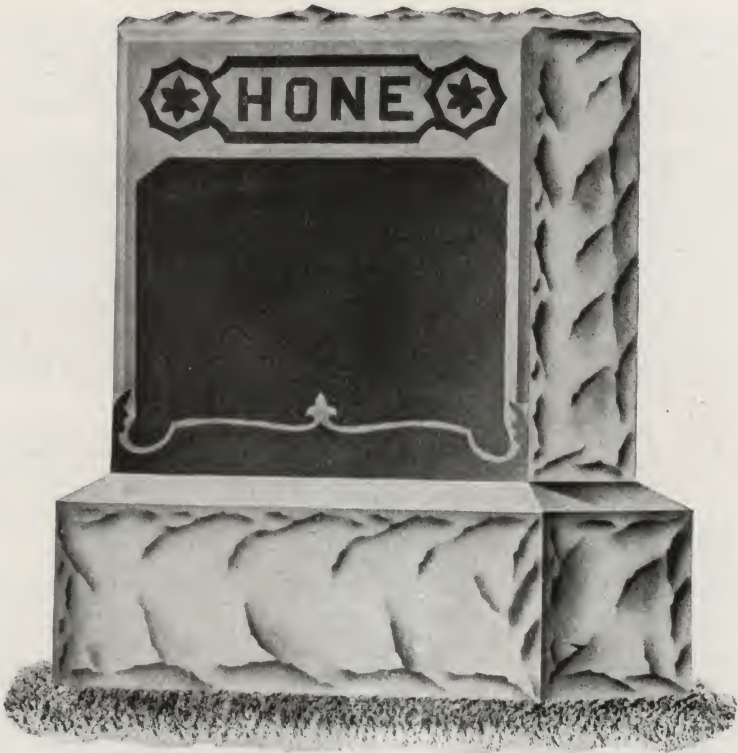
No. 61A350 Total height, 3 feet. Base, 2 feet 6 inches long, 1 foot 6 inches wide and 1 foot high. Monument, 2 feet high, 2 feet wide and 1 foot thick. Estimated weight, 1,275 pounds. Price.....\$36.00

No. 61A351 Total height, 3 feet 8 inches. Base, 3 feet 2 inches long, 1 foot 10 inches wide and 1 foot 2 inches high. Monument, 2 feet 6 inches high, 2 feet 6 inches wide and 1 foot 2 inches thick. Estimated weight, 2,500 pounds. Price.....\$52.00

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP THIS BIG MONUMENT.

A small piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

WONDERFUL VALUES AT
\$35.76 to \$65.20
IN BEST BARRE GRANITE



Nos. 61A360 to 61A362

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

A small sample piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

THIS WONDERFUL VALUE AT

\$35.76

AND UPWARD

in the massive style illustrated on the opposite page, with all four sides of the base rock faced, with the two ends and top of the monument rock faced, with one face polished and traced showing the family name, and the back hammer finished, but without polishing, presents to you a monument unequaled by anything else of like size and style found in any of the cemeteries of this country.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

\$35.76 to \$65.20, according to size, represents a saving to you of nearly 50 fully explained on page 5, "About the Freight." The irregular surface, known as rock face, is most attractive and in great demand. While this illustration shows some regularity in drawing the sketch, yet these rock face surfaces are very irregular. Every elevation and depression is different from the other. For this reason we are able to quote only the estimated weights instead of actual weights, as the variation in the rock face surface makes a variation above and below our estimated weight. The dark surface on the front of this handsome monument is the high mirror polish we give this unsurpassed material. We recommend you do not ask us to polish any more of the surface than we illustrate, as the proportionate cost would be too great and the results not near so handsome or satisfactory as the way we illustrate them. The white surface traced on the front of this monument shows the unpolished appearance of the granite when smoothly cut, or hammered in, when tracing and margining out the design of the polished surface. The surface of the back of the monument (not shown) is finished in the same manner, but without any polishing.

Send Us Your Order for one of these magnificent monuments, and if you do not find it exactly as described, lettered exactly as you instructed us to letter it, finished better than the most of the monuments in your home cemetery and equal to the best of them, we guarantee to refund you the amount you paid us, together with any freight charges expended. Accompany your order with our catalogue price of the size you select, including enough to cover the inscription desired, calculating the amount to send by referring to page 13, where all the sizes and styles of granite lettering are quoted; and we will letter one of these magnificent monuments just as you desire it, taking all the risk ourselves, and assuring you that it will be exactly as we describe it, finished in the highest class of artistic style and workmanship, exactly as illustrated on the opposite page, insuring you against its reaching you in damaged condition, permitting you to examine it at your station, knowing that you will find it perfectly satisfactory in every respect, or binding ourselves to refund you the amount you have paid, including the freight charges, disposing of the shipment at our own expense and total loss. We could not afford to do this except for our confidence in your appreciation of this wonderful value.

This Beautiful Monument must be seen to be appreciated. The illustration on the opposite page cannot do it justice, although it is drawn with great care by our artist draftsman. In entering the granite field of cemetery work it is our aim to deliver to our customers only the highest class of monuments, tombstones and markers. We spare no expense in finishing and lettering as handsomely as can be done by the most skilled granite artisans money can hire. While owning the best material and employing the most expensive workmen, yet having the most modern equipment for executing the work with high power pneumatic tools guided by these skilled hands, we can make these low prices by eliminating the wholesalers' profit, the retailers' profit, and paying no commissions to agents of any kind.

MADE IN THREE SIZES.

No. 61A360 Total height, 3 feet. Base, 2 feet 6 inches long, 1 foot 6 inches wide and 1 foot high. Monument, 2 feet high, 2 feet wide and 1 foot thick. Estimated weight, 1,400 pounds.

Price **\$35.76**

No. 61A361 Total height, 3 feet 8 inches. Base, 3 feet 2 inches long, 1 foot 8 inches wide and 1 foot 2 inches high. Monument, 2 feet 6 inches high, 2 feet 6 inches wide and 1 foot thick. Estimated weight, 2,250 pounds.

Price **\$46.44**

No. 61A362 Total height, 4 feet 4 inches. Base, 3 feet 8 inches long, 2 feet wide and 1 foot 4 inches high. Monument, 3 feet high, 3 feet wide and 1 foot 4 inches thick. Estimated weight, 4,000 pounds.

Price **\$65.20**

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP THIS BIG MONUMENT.

A small sample piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

This Big Granite Tombstone at \$23.²⁰

WITH ITS STERN DIGNITY RELIEVED BY THE FERN LEAF TRACING AS ILLUSTRATED, BUT LEAVING AMPLE ROOM FOR ANY ORDINARY INSCRIPTION.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Only the Bevel Face is Polished, the sides of its massive base are rock faced, and complete \$23.20 as illustrated and only \$28.00 for the extra large size. Do not hesitate to send us your order for one of these magnificent tombstones on account of your distance from Vermont, as the very low rate of freight on finished granite will still enable you to save nearly 50 per cent when compared with the prices you would have to pay at home. We guarantee it to reach you in perfect condition; guarantee it to be lettered exactly as you instruct us; guarantee it to be the best value you ever saw in a like size memorial. We guarantee all this, and if you find it otherwise, your money will be refunded together with any freight charges you may have paid.

Accompany Your Order with our catalogue price, and include enough to cover the lettering according to the prices shown on page 13. You will find it to be Best Barre Granite, cut, carved, axed, tooled and hammered by the most skilled artisans ever employed in granite work.

You Will Find the bevel face highly polished and the natural color brought out is only found in this wonderful material. You will find it is not colored by any false coloring, known among granite workers as "dope," used so often to hide defects which will afterward appear from weather exposure. In fact, you will find it the most perfectly finished and satisfactory memorial in every way or we will not only refund you the money paid us but any freight charges you may have paid.



While the Prices Quoted Below are for this granite memorial carefully boxed and delivered on the cars at the quarry and granite works in Vermont and the freight must be paid by you, yet you will find the freight charges will amount to next to nothing as compared to what you will save in price. Do not let the freight deter you from ordering, as the rate per 100 pounds to points east of the Mississippi River averages only from 25 cents to 75 cents per 100 pounds, according to the distance from Vermont, while if you live in the Atlantic Coast States the freight will be very low on account of the location of the Barre Valley in Vermont.

MADE IN TWO SIZES.

No. 61A370 Total height, 2 feet 4 inches. Base, 1 foot 8 inches long, 1 foot wide and 1 foot high. Tablet, 1 foot 4 inches high, 1 foot 4 inches wide and 8 inches thick. Estimated weight, 750 pounds. Price..... **\$23.20**

No. 61A371 Total height, 2 feet 8 inches. Base, 2 feet long, 1 foot 4 inches wide and 1 foot 2 inches high. Tablet, 1 foot 6 inches high, 1 foot 6 inches wide and 10 inches thick. Estimated weight, 900 pounds. Price..... **\$28.00**

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

BEAUTIFUL, BIG MARKER-MONUMENT

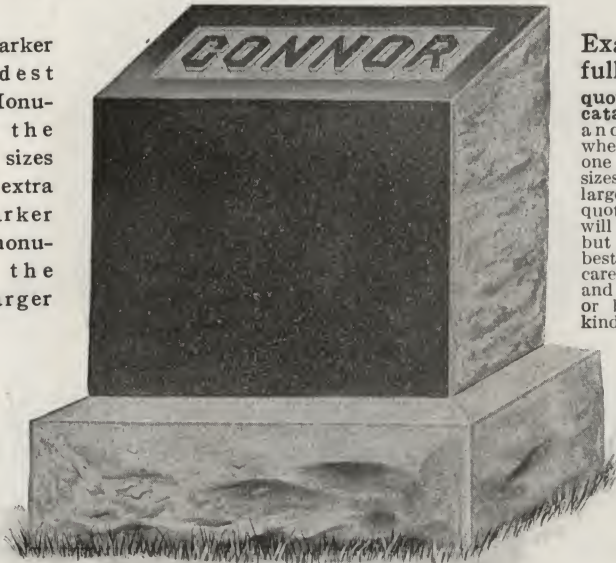
== \$17.33 AND UPWARD ==

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Guaranteeing, as we do, to make you a saving of nearly half the price you would for a marker-monument of this style and these sizes, you can fearlessly send us your order and we will finish it just exactly as illustrated, letter it exactly as you may instruct us, guarantee its safe arrival at your home station, and if it does not prove to be all and more than you expect, lettered exactly as you have instructed us, free from mar, scratch or injury in transportation, we will refund your money together with any freight charges you may have paid. See page 5, where we tell you all "About the Freight."

Description. The bottom base is rock faced all around, the monument is rock faced on the ends and back, with top and front mirror polished to receive any lettering you may select from the sizes, styles and prices quoted on page 13.

A Big Marker or a Modest Sized Monument in the first three sizes and an extra grand marker or a big monument in the three larger sizes.



Examine Carefully the measurements quoted with each catalogue number and remember, whether you select one of the smaller sizes or the very largest at the prices quoted below, you will receive nothing but the choicest of best Barre Granite, carefully selected, and free from flaw or blemish of any kind.

MADE IN SIX SIZES.

- No. 61A380** Total height, 2 feet 4 inches. Base, 1 foot 8 inches long, 1 foot wide and 1 foot high. Marker, 1 foot 4 inches wide, 1 foot 4 inches high and 8 inches thick. Estimated weight, 600 pounds. Price.....**\$17.33**
Give us seven weeks to finish, letter and ship.
- No. 61A381** Total height, 2 feet 8 inches. Base, 2 feet long, 1 foot wide and 1 foot high. Marker, 1 foot 8 inches wide, 1 foot 8 inches high and 8 inches thick. Estimated weight, 690 pounds. Price.....**\$21.36**
Give us seven weeks to finish, letter and ship.
- No. 61A382** Total height, 3 feet. Base, 2 feet 6 inches long, 1 foot 6 inches wide and 1 foot high. Marker, 2 feet wide, 2 feet high and 1 foot thick. Estimated weight, 1,395 pounds. Price.....**\$29.93**
Give us seven weeks to finish, letter and ship.
- No. 61A383** Total height, 4 feet. Base, 3 feet long, 1 foot 6 inches wide and 1 foot 4 inches high. Monument, 2 feet 6 inches wide, 2 feet 8 inches high and 1 foot thick. Estimated weight, 2,280 pounds. Price.....**\$41.00**
Give us nine weeks to finish, letter and ship.
- No. 61A384** Total height, 4 feet 8 inches. Base, 3 feet 6 inches long, 1 foot 8 inches wide and 1 foot 4 inches high. Monument, 3 feet wide, 3 feet 4 inches high and 1 foot 2 inches thick. Estimated weight, 3,420 pounds. Price.....**\$55.69**
Give us nine weeks to finish, letter and ship.
- No. 61A385** Total height, 4 feet 10 inches. Base, 4 feet long, 1 foot 10 inches wide and 1 foot 4 inches high. Monument, 3 feet 4 inches wide, 3 feet 6 inches high and 1 foot 2 inches thick. Estimated weight, 4,080 pounds. Price.....**\$71.72**
Give us nine weeks to finish, letter and ship.

\$20.93 for this Popular Low Roll Design

- With the Highly Polished Roll ready for Lettering.
- With its Hammer Margined Rock Face Ends.
- With its Broad Wash Cut or Bevel on the Base.
- With the Base Rock Faced on the four sides.

CAREFULLY BOXED AND DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

At \$20.93 and Upward, delivered on the cars at the quarry and granite works in Vermont, this modern and popular low roll design is the greatest value ever offered by us or anyone else; cut from selected Best Barre Granite, the roll polished to a high mirror finish, the ends tooled to a rock face surface, and resting on top of its large base, it presents a most admirable grave marker or small monument. The illustration does not do it justice; it must be seen to be appreciated. We have entered the granite field of cemetery work with the same principles and practical methods governing us that has made our marble monuments and tombstones so famous throughout the country, and the results are shown in the prices we quote on these granite memorials, applying our theory, principle and practical methods of selling direct from the quarry to the consumer, eliminating all the middlemen's profits, supplying your wants at actual cost of material and labor, with but our one small percentage of profit added. Guaranteeing to please our customers or money refunded; guaranteeing safe delivery at destination, thus establishing a confidence with those who have not dealt with us before, and assuring those who already deal with us that we still maintain our broad, open guarantee on granite monuments, tombstones and markers that we have always maintained in every other line of merchandise we handle.



The \$20.93 Size has a base 20 inches long, 10 inches wide and 10 inches high, while the beautifully polished roll is 10 inches in diameter and 18 inches long. Vermont may seem a long distance from your home station, but the rate of freight on finished granite is very low, and you will find you can save nearly half the price charged by those who sell under the old time method of long profits even after you pay the freight as fully explained on page 5, "About the Freight." We do all the lettering for you, in any size and style letters known to granite workers, and our low price per letter is quoted on page 13.

We Want Your Order, and to secure it we invite you to select one of these low roll designs at \$20.93 you desire it, and if in doubt about the size letters required we will determine for you which size will look the best. Send us our catalogue price, and enough to cover the inscription desired, and we guarantee to letter it exactly as you instruct us, box it carefully and put it on board the cars at the quarry in Vermont. When it arrives at your station you can examine it, and if you do not find it exactly as described, lettered exactly as you have ordered it, and equal in workmanship and quality of material to any granite memorial of like size you ever saw superior to the majority of those in your cemetery or offered by any local dealer or traveling commission agent; if you do not find you have saved what we guarantee to save you even after the freight is paid, in fact, if you are not thoroughly satisfied in every way, you can hold the shipment subject to our disposal and we will refund your money, together with any freight you have paid.

MADE IN THREE SIZES.

- No. 61A390 Total height, 1 foot 8 inches. Base, 1 foot, 10 inches long, 10 inches wide and 10 inches high. Roll, 1 foot 6 inches long by 10 inches diameter. Estimated weight, 360 pounds. Price.....\$20.93
- No. 61A391 Total height, 2 feet. Base, 2 feet 6 inches long, 1 foot wide and 1 foot high. Roll, 2 feet long by 1 foot diameter. Estimated weight, 700 pounds. Price.....\$24.26
- No. 61A392 Total height, 2 feet 4 inches. Base, 3 feet long, 1 foot 2 inches wide and 1 foot 2 inches high. Roll, 2 feet 6 inches long by 1 foot 2 inches diameter. Estimated weight, 1,150 pounds. Price.....\$32.13

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished Best Barre Granite will be mailed on receipt of 75 cents.

WONDERFUL VALUES IN MARKER MONUMENTS, \$15.70 and Upward

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Never Mind About the Freight to your home station, as we guarantee you a large saving, even after you pay the low rate of freight fully explained on page 5, "About the Freight." This illustration shows how the family name or any other word desired, can be placed on the top in raised letters.

At \$15.70 and upward for the marker sizes to \$80.00 for the largest monument size of this handsome favorite design. \$15.70 to \$80.00—"Live and let live" prices.

Send Us Your Order for any of the sizes of this wonderful value in marker monuments, and we will finish it exactly as illustrated, letter it exactly as you instruct us and ship it to your home station with the distinct understanding and binding agreement that it must be exactly as illustrated, finished in the best and most workmanlike manner, lettered exactly as you have instructed us, or your money will be refunded, together with any freight charges you may have paid.

Select the Sizes and Styles of letters you may desire from the variety quoted on page 13, governing from the catalogue numbers and prices shown below. The bottom base is full rock faced on four sides, the upper block is rock faced on three sides, the beveled face is full mirror polished and the vertical portion of the front is fine hammer finished, the top edge is fine hammer finished and fine hammered all around the raised polished surface letters.



MADE IN SEVEN SIZES.

- No. 61A400** Total height, 2 feet 6 inches. Base, 1 foot 8 inches long, 10 inches wide and 1 foot high. Marker, 1 foot 4 inches wide, 1 foot 6 inches high and 6 inches thick. Estimated weight, 580 pounds. Price..... **\$15.70**
Give us six weeks to finish, letter and ship.
- No. 61A401** Total height, 3 feet. Base, 2 feet long, 1 foot wide and 1 foot high. Marker, 1 foot 7 inches wide, 2 feet high and 7 inches thick. Estimated weight, 720 pounds. Price..... **\$20.35**
Give us six weeks to finish, letter and ship.
- No. 61A402** Total height, 3 feet 6 inches. Base, 2 feet 4 inches long, 1 foot 4 inches wide and 1 foot 2 inches high. Marker, 1 foot 10 inches wide, 2 feet 4 inches high and 10 inches thick. Estimated weight, 1,260 pounds. Price..... **\$27.48**
Give us six weeks to finish, letter and ship.
- No. 61A403** Total height, 4 feet. Base, 2 feet 10 inches long, 1 foot 8 inches wide and 1 foot 4 inches high. Monument, 2 feet 2 inches wide, 2 feet 8 inches high and 1 foot thick. Estimated weight, 1,760 pounds. Price..... **\$39.93**
Give us eight weeks to finish, letter and ship.
- No. 61A404** Total height, 4 feet 4 inches. Base, 3 feet 4 inches long, 1 foot 10 inches wide and 1 foot 4 inches high. Monument, 2 feet 6 inches wide, 3 feet high and 1 foot thick. Estimated weight, 2,790 pounds. Price..... **\$48.52**
Give us eight weeks to finish, letter and ship.
- No. 61A405** Total height, 4 feet 10 inches. Base, 3 feet 8 inches long, 2 feet wide and 1 foot 6 inches high. Monument, 2 feet 10 inches wide, 3 feet 4 inches high and 1 foot 2 inches thick. Estimated weight, 3,980 pounds. Price..... **\$67.24**
Give us eight weeks to finish, letter and ship.
- No. 61A406** Total height 5 feet. Base 4 feet long, 2 feet wide and 1 foot 6 inches high. Monument 3 feet 2 inches wide, 3 feet 6 inches high and 1 foot 2 inches thick. Estimated weight, 4,320 pounds. Price..... **\$80.00**
Give us eight weeks to finish, letter and ship.

This Large **Barre Granite Tombstone, \$16.00** And Upward

WITH SEPARATE BASE, AS ILLUSTRATED.

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

IS OFFERED AS THE GREATEST VALUE IN THIS SIZE AND SHAPE EVER QUOTED BY US OR ANYONE ELSE.

Cut of the Hardest, Most Durable Granite in the World, ^{tooled to a rock face finish} on all sides of the base and tablet, excepting the highly polished, mottled mirror finish on the beveled face of the tablet. The irregular surface, known as rock face, is most attractive and in great demand. While our drawings show some regularity, yet these rock face surfaces are most irregular, every elevation and depression on them being different from the others. On rock face work the variation of the surface makes it impossible to give the exact weight, but makes a variation above or below our estimated weight.

Send Us Your Order, selecting the style of letters desired from the prices quoted on page 13, accompanied by the full amount. We guarantee to letter it exactly as you instruct us, box it carefully and put it on board the cars in Vermont, assuring you that when it reaches your station

you will have saved nearly 50 per cent over what it would cost you from your local dealer or any traveling commission salesman. You can examine it at your station, and if not found exactly as described, lettered exactly as you have ordered it, equal in workmanship and quality of material to the finest granite memorial of like size and kind you ever saw, superior to the majority of those in your local cemetery or offered by your local dealer, you can hold it subject to our orders, and we will not only refund the money you have paid us, but will also include any freight charges expended.



\$16.00
AND
UPWARD

A small sample piece of Best Barre Granite will be mailed on receipt of 75 cents.

Barre, Vermont, may seem a long distance from your home, but at the low rate of freight on finished granite, fully explained on page 5, "About the Freight," you will find you can save nearly half the price charged by your retail dealer, even after you pay the freight.

MADE IN TWO SIZES.

- No. 61A408 Total height, 2 feet 4 inches. Base, 1 foot 8 inches long, 1 foot wide and 1 foot high. Tablet, 1 foot 4 inches high, 1 foot 4 inches wide and 8 inches thick. Estimated weight, 700 pounds. Price **\$16.00**
- No. 61A409 Total height, 2 feet 6 inches. Base, 2 feet long, 1 foot 4 inches wide and 1 foot high. Tablet, 1 foot 6 inches high, 1 foot 6 inches wide and 10 inches thick. Estimated weight, 850 pounds. Price **\$20.00**

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP.

BARRE GRANITE MARKERS

BEST VALUES EVER OFFERED BY US OR ANY OTHER GRANITE DEALERS.

For Those Who Desire Grave Markers ^{separately from the family monument, or those ordering} large family monuments and desiring to mark each individual grave, we call their attention to this page and the three succeeding pages. All of the markers on this page and the three succeeding pages can be furnished with a rough stub as illustrated on page 70, but we recommend you order without the rough butt or stub extending below the ground, as it increases the weight and freight about three to four times. Set the marker on a concrete foundation made of crushed stone or gravel, slushed in with cement. This is superior to the rough butt and costs less. See page 5, where we tell you all about the freight, and page 13, for prices on granite letters.

\$11.25 and Upward, According to Size



DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Made of Best Barre Granite, with full mirror polished, curved front face, rock ends and back, hammer margined as illustrated. Give us your order for one of these modern markers, with or without the rough stub, and we will finish it exactly as illustrated, letter it exactly as you instruct us, guarantee its safe arrival at your station, free from injury in transportation, and if you do not find it all and more than we claim for it, your money will be refunded.

FURNISHED IN SEVEN SIZES.

Catalogue Nos.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub	Catalogue Nos.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub
61A410	12x 6x12 high	90	\$11.25	\$0.65	61A414	20x 8x14 high	230	\$16.40	\$1.00
61A411	14x 6x12 high	95	12.58	.65	61A415	22x10x14 high	275	18.69	1.19
61A412	16x 6x14 high	120	14.16	.65	61A416	24x12x14 high	365	20.27	1.25
61A413	18x 8x14 high	180	15.95	.65					

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

THIS BIG, FINE, ARCHED TOP MARKER OF . . . **Best Barre Granite at \$11.58** AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Send Us Your Order for one of these big markers, with or without the rough stub, and we will finish it with mirror polished top and front faces, finely hammering the back and the two ends as illustrated, bind ourselves to letter it exactly as you instruct us, guaranteeing it to reach you in perfect condition, free from injury by the railroad, or your money will be refunded.



MADE IN SEVEN SIZES.

Catalogue Nos.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub	Catalogue Nos.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub
61A420	12x 6x12 high	90	\$11.58	\$0.65	61A424	20x 8x14 high	230	\$18.00	\$1.00
61A421	14x 6x12 high	95	13.00	.65	61A425	22x10x14 high	275	19.92	1.19
61A422	16x 6x14 high	120	15.00	.65	61A426	24x12x14 high	365	21.60	1.25
61A423	18x 8x14 high	180	16.59	.65					

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

GRACE AND BEAUTY AT **\$10.96** AND UPWARD, IN **BEST BARRE GRANITE**

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

Order One of These Doubly Attractive Markers (with or without the rough stub) with its mirror polished, beveled front, hammer finished, carved and molded margin, and four sides rock faced. We will guarantee to finish it exactly as described, letter it exactly as you may instruct us, and insure you against it being injured in transit, or you can hold it subject to our disposal, and we will refund your money and the freight you have paid.

OFFERED IN FOUR SIZES.

Catalogue Nos.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub	Catalogue Nos.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub
61A430	16x 8x12 high	150	\$10.96	\$0.65	61A432	22x10x14 high	350	\$14.55	\$1.19
61A431	20x10x12 high	240	13.00	1.07	61A433	24x12x14 high	420	16.13	1.25

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.



GREAT VALUES IN Barre Granite Markers at \$9.14 AND UPWARD
DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.
 See page 5, "About the Freight."

Our Assortment of Granite Stones for marking each grave separate from the large family monument (where a large family monument is not used) is the largest and choicest ever presented by any other mail order catalogue house, granite company, or any local dealer.



Send Us Your Order for one of these full hammer finished white granite markers, with or without the rough stub illustrated on page 70, and we will raise the letters at the prices per letter quoted on page 13, hammering them out from the solid block exactly as illustrated, hammer finish all four sides, top and bevel face of the marker; binding ourselves to letter it exactly as you instruct us, guaranteeing it to reach you in perfect condition, free from injury by the railroad, or your money will be refunded.

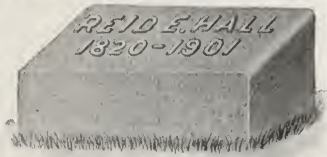
SEVEN SIZES.

Catalogue Nos.	Dimensions without stub, inches	Estimated Weight, pounds	Price	Add for stub
61A440	12x 6x12 high	90	\$ 9.14	\$0.65
61A441	14x 6x12 high	95	1.00	.65
61A442	16x 6x14 high	115	1.27	.65
61A443	18x 8x14 high	180	1.50	.65
61A444	20x 8x14 high	200	1.95	.80
61A445	22x10x14 high	270	1.99	.94
61A446	24x12x14 high	360	1.92	1.05

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

THIS FULL HAMMER FINISH, White Granite Marker, \$8.60 AND UPWARD
DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

When Ordering a Monument, or requiring grave markers without a family monument, select one of these fine hammered white granite monuments at \$8.60 and upward, with or without the rough stub illustrated on page 70, and we guarantee to finish it in the most workmanlike manner, from the very choicest of white granite, letter it exactly as you instruct us, at the low prices per letter quoted on page 13 for hammer raised letters, guarantee its arrival at your home station free from injury in transportation, to be exactly as illustrated, lettered exactly as you have ordered it, or your money will be refunded.

**SEVEN SIZES.**

Catalogue Nos.	Dimensions without stub, inches	Estimated Weight, pounds	Price	Add for stub
61A450	12x 6x12 high	85	\$ 8.60	\$0.65
61A451	14x 6x12 high	90	9.46	.65
61A452	16x 6x14 high	115	10.55	.65
61A453	18x 8x14 high	175	11.86	.80
61A454	20x 8x14 high	220	13.00	.94
61A455	22x10x14 high	260	14.90	1.05
61A456	24x12x14 high	350	16.00	

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

Only \$8.40 AND UPWARD FOR THIS Barre Granite Marker

With Mirror Polished Top and Front, With Its Rock Ends and Rock Back
DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.



Order One with or without the rough stub illustrated on page 70, selecting the size desired, and we will letter it exactly as you instruct us, using the sized letters you select from page 13 at the low price quoted on that page, shipping the marker to you under our binding guarantee that if it is not exactly as illustrated, made of the Best Barre Granite, lettered exactly as you have instructed us, you can hold it subject to our orders and your money will be refunded.

SEVEN SIZES.

Catalogue Nos.	Dimensions without stub, inches	Estimated Weight, pounds	Price	Add for stub
61A460	12x 6x12 high	90	\$ 8.40	\$0.65
61A461	14x 6x12 high	95	8.70	.65
61A462	16x 6x14 high	120	9.69	.65
61A463	18x 8x14 high	190	11.14	.65
61A464	20x 8x14 high	215	12.79	1.00
61A465	22x10x14 high	280	14.30	1.19
61A466	24x12x14 high	360	15.60	1.25

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

While We Quote These Markers with and without rough stubs, the estimated weights are without the rough butt extending into the ground, and we recommend them without this rough stub, as it increases the weight and freight about three to four times. Set the marker on a concrete foundation made of crushed stone or gravel slushed in with cement. This method is superior to the rough butt and costs less than the extra freight would be.

\$6.50 AND UPWARD IN BEST BARRE GRANITE DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.



Means a Saving to You of nearly \$10.00, since your local dealer will charge you about \$15.00 for a marker like this, with its rock facing on all four sides, with its hammered top and full mirror polish, beveled front. Order one with or without the rough stub, illustrated on page 70, give us the lettering you desire, and we will finish it exactly as illustrated, letter it at the low prices quoted on page 13, shipping it to your home station, and if you do not find it exactly as described, of the best and hardest Barre Granite, lettered exactly as you have instructed us, you can hold it subject to our disposal and your money will be refunded.

SEVEN SIZES.

Catalogue No.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub
61A470	12x 6x12 high	95	\$ 6.50	\$0.65
61A471	14x 6x12 high	100	7.00	.65
61A472	16x 6x14 high	125	7.84	.65
61A473	18x 8x14 high	200	9.00	.65
61A474	20x 8x14 high	230	10.10	1.00
61A475	22x10x14 high	300	11.11	1.19
61A476	24x12x14 high	400	12.95	1.25

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

ONLY \$6.30 AND UPWARD, MADE OF BEST BARRE GRANITE

DELIVERED ON THE CARS AT THE QUARRY AND GRANITE WORKS IN VERMONT.

\$6.30 Means with mirror polished, pitched top, with four sides rock faced, exactly as illustrated, but without lettering. For the cost of lettering on each style and size letters desired see page 13. At \$6.30 and upward we will make it to order for you, letter it exactly as you request us and ship it to you to your home station with the distinct understanding and agreement that if it is not exactly as illustrated, lettered exactly as you have instructed us, and made of the Best Barre Granite, you can hold it subject to our orders and we will refund your money.



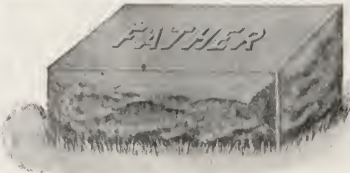
SEVEN SIZES.

Catalogue No.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub
61A480	12x 6x12 high	95	\$ 6.30	\$0.65
61A481	14x 6x12 high	100	6.76	.65
61A482	16x 6x12 high	125	7.75	.65
61A483	18x 8x12 high	200	8.60	.65
61A484	20x 8x14 high	230	9.75	1.00
61A485	22x10x14 high	300	9.55	1.19
61A486	24x12x14 high	400	10.28	1.25

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

BEST VALUE EVER OFFERED IN A HAMMERED TOP WHITE GRANITE MARKER

HANDSOMELY HARMONIZING WITH ANY FULL HAMMERED MONUMENT.



\$4.68 and Upward for this white granite grave marker, rock faced four sides and full hammered top, receiving hammered raised letters in any size selected at the prices quoted on page 13. Select one of these, with or without the rough stub, illustrated on page 70, to match a full hammered white granite monument, or to mark a grave where a large monument is neither used nor required, and we will make it to order for you, exactly as illustrated, do all the lettering for you, and ship it to your home station with the distinct understanding that it must be exactly as illustrated and described, lettered exactly as you have instructed us, or you can hold it subject to our orders, and we will refund your money.

SEVEN SIZES.

Catalogue No.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Add for Stub
61A490	12x 6x12 high	95	\$4.68	\$0.65
61A491	14x 6x12 high	100	5.17	.65
61A492	16x 6x14 high	125	6.00	.65
61A493	18x 8x14 high	200	6.75	.65
61A494	20x 8x14 high	230	7.63	.65
61A495	22x10x14 high	300	8.67	.94
61A496	24x12x14 high	400	9.00	1.05

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

While we quote these markers with and without rough stub, the estimated weights are without the rough butt extending into the ground, and we recommend them without this rough stub, as it increases the weight and freight about three to four times. Set the marker on a concrete foundation, made of crushed stone or gravel, slushed in with cement. This method is superior to the rough butt and costs less than the extra freight would be.

THE BEST \$4.60 WORTH OF BARRE GRANITE MARKER EVER OFFERED BY ANY PRODUCER OR DEALER



At \$4.60 to \$8.61 according to size selected, delivered on cars at the quarry and granite works in Barre, Vermont, we offer this popular granite grave marker with rock faced front, back and ends, with highly polished top surface, and the extra charge for the lettering selected will be as quoted on page 13. On markers of this size we recommend sunk inscription letters as costing the least, and being furnished in any size from 2 inches upward, appropriate to the length and width of the top. No. 61A500, having a polished top surface 6x12 inches, would be appropriately lettered with inscription letters 2 inches high for a long name, and not over 3 inches high for a short name; the other sizes in like proportion.

Send Us Your Order for one of these without the rough butt or stub extending into the ground, according to the prices quoted below, and we guarantee to please you in every particular. If it does not reach you in perfect condition, is not exactly as described, and lettered exactly as you order; is not a greater bargain than you could have obtained from your local dealer at anywhere near the price, even after you pay the low rate of freight on granite, as fully explained on page 5, you can hold it subject to our disposal and we will refund you your money, together with any freight charges you may have paid. We recommend granite markers be ordered without the rough butt or stub extending below the ground, as this stub increases the weight and freight about three to four times what this weight and freight would be on the part

above the ground. Our customers much prefer to save the freight, and set the marker on a concrete foundation made of crushed stone or gravel slushed in with cement.

Catalogue Nos.	Dimensions without Stub, inches	Estimated Weight, pounds	Price	Length of Stub, inches	Add for Stub
61A500	12x12x6	95	\$4.60	12	\$0.75
61A501	14x14x6	125	7.17	12	1.00
61A502	16x16x8	225	8.61	14	1.25

Granite Foot Stones or Small Foot Markers

While it is no longer so customary as heretofore to place both head marker and foot marker, yet a very large number of our friends and customers follow the time honored custom of using both, so we quote them in the most economical form and conventional sizes.

GRANITE FOOT STONES

- No. 61A510 8 inches wide, 3 inches thick, 16 inches long, top hammer dressed and sides dressed down 8 inches all around, leaving 8 inches rough stub extending below the ground. Estimated weight, 60 pounds. Price, each. \$4.38
- No. 61A511 6 inches wide, 2 inches thick, 14 inches long, top hammer dressed and sides dressed down 6 inches all around, leaving rough stub 8 inches extending into the ground. Estimated weight, 30 pounds. Price, each. \$4.19
- No. 61A512 8 inches wide, 3 inches thick, 12 inches long, top hammer dressed and all four sides rock finished, like the marker illustrated above, to be placed in the ground about half way down. Estimated weight, 50 pounds. Price, each. \$1.63
- No. 61A513 6 inches wide, 2 inches thick, 12 inches long, top hammer dressed and all four sides rock finished, to be placed in the ground about half way down. Estimated weight, 25 pounds. Price, each. \$1.55

GRANITE CORNER POSTS FOR CEMETERY LOTS

- No. 61A514 6x6 inches and 14 inches long, top hammer dressed and sides dressed down 6 inches from top, leaving rough stub 8 inches long extending into ground. Estimated weight, 90 pounds. Price, each. \$3.65
- No. 61A515 4x4 inches and 14 inches long, top hammer dressed and sides dressed down 4 inches from top, leaving rough stub extending 10 inches into the ground. Estimated weight, 40 pounds. Price, each. \$3.36
- No. 61A516 6x6 inches and 12 inches long, top hammer dressed, balance rough rock face like marker illustrated above, to be placed 6 inches below ground. Estimated weight, 80 pounds. Price, each. \$1.80
- No. 61A517 4x4 inches and 12 inches long, top hammer dressed, balance rough rock face, like marker illustrated above, to be placed 8 inches below ground. Estimated weight, 30 pounds. Price, each. \$1.56

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished Barre Granite will be mailed on receipt of 75 cents.

MARBLE

Acme Blue Dark Vein Vermont Marble. There is no other marble except it be the White

Acme Rutland Italian Marble to compare with this wonderful material in closeness of texture, beautiful dark veining, the mirror polish it receives at the hands of skilled artisans, its noble response to the touch of the sculptor's art, and its indestructibility by ages of weather exposure. This beautiful marble from the native hills of Vermont is even superior to the much talked of imported Italian Marble, when exposed to the action of the elements in all kinds of weather, for all time.

White Acme Rutland Italian Marble. This world famous material, polishing to its beautiful white

mirror finish, with its light clouded effect, is of like closeness of texture, hardness and durability under ages of weather exposure, as its companion marble from the adjacent Acme Blue Dark Vein quarries. The slight difference in price on the various designs illustrated in the succeeding pages, does not indicate one iota of difference in the quality of the material, but the excess supply of the Dark Vein stock enables us to furnish it at a slightly reduced price. The fame of the White Acme Rutland Italian Marble has gone before it, and we need not comment on its merits, as it is known too well to need our praise. To the lovers of emblems of purity for cemetery purposes, nothing can supplant our White Acme Rutland Italian Marble. It appeals to any and all.

We Do All the Lettering For You. Do not confuse lettering on marble with lettering on granite. The

prices quoted on this page apply entirely to inscriptions on the marble designs shown on the succeeding pages. When sending us your order be sure to write the inscription plainly, so there will be no delay in submitting to you a type-written confirmation exactly as we understand your wishes to be. We guarantee to do all the lettering for you on any monument or marker selected from among the many beautiful designs shown in the succeeding pages, and we guarantee this part of the work to be laid out in the most artistic manner on the space provided for it, guarantee the lettering to be executed in the most workmanlike manner possible, and to be correct in every particular according to the instructions you give us.

MARBLE INSCRIPTION LETTERS

As Illustrated on the Two Closing Pages of this Book

Price, Each

Ordinary inscription, V sunk, 1½ inches and under	6c
2 inches and under, V sunk	10c
2½ inches and under, V sunk	12c
3 inches and under, V sunk	18c
3½ inches and under, V sunk	24c
4 inches and under, V sunk	30c
Ordinary verse letters, V sunk	2½c
2 inches and under, raised ⅛ inch in panel	18c
2½ inches and under, raised ¼ inch in panel	24c
3 inches and under, raised ⅜ inch in panel	35c
4 inches and under, raised ½ inch in panel	50c
5 inches and under, raised ⅝ inch in panel	60c
Old English, German, Gothic, Gilded or Ornamental Letters	double the price.

These prices are for inscriptions on marble only, and do not apply to granite.

SEE PAGE 13 FOR THE PRICES ON GRANITE LETTERS.

Send Us Your Order For Any Tombstone or Monument shown in the suc-

ceeding pages, and we will make it to order for you, sawing, carving, shaping, tracing, polishing and finishing it exactly as described, lettering it according to the inscription you furnish us, boxing it carefully and shipping it from the marble works in Vermont to your home station, with the distinct understanding and binding agreement that if it is not all and more than we claim for it, finished exactly as illustrated and described, lettered exactly as you have ordered it, arriving free from mar, scratch, injury or blemish of any kind, you can hold it subject to our disposal, at our own total loss, and we will refund you the money you have remitted us, together with any freight charges you may have paid. This convincing offer and open proposition of insurance against disappointment, places all the risk on us, and should convince you that you cannot afford to order a tombstone or monument elsewhere.

Wonderful Values in MARBLE MARKERS

THIS BEAUTIFUL DESIGN

IN ACME BLUE DARK VEIN VERMONT MARBLE **\$4.20** and **\$5.24**
 IN WHITE ACME RUTLAND ITALIAN MARBLE **\$4.55** and **\$6.29**

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Guaranteed to be of the hardest texture, resisting weather exposure better and longer than the imported Italian marble. Acme Blue Dark Vein Marble is a beautiful dark blue gray color and is the popular stock; the White Acme Rutland Italian, in its purity, is still in great demand by those preferring white. They are equal in durability and the best marble quarried in the world. Absolutely indestructible by weather exposure. See page 71 about the small extra cost of the lettering and page 5 "About the Freight." Give us four weeks to finish, letter and ship.

DIMENSIONS: Nos. 61A530 and 61A531. Height, with base, 1 foot 6 inches. Base, 1 foot 2 inches long, 8 inches wide and 8 inches high. Tablet, 10 inches high, 10 inches wide and 4 inches thick. Shipping weight, 150 pounds.

No. 61A530 Price, Acme Blue Dark Vein Marble, **\$4.20**

No. 61A531 Price, White Acme Rutland Italian Marble, **\$4.55**

DIMENSIONS: Nos. 61A532 and 61A533. Height, with base, 1 foot 8 inches. Base, 1 foot 4 inches long, 8 inches wide and 8 inches high. Tablet, 1 foot high, 1 foot wide and 4 inches thick. Shipping weight, 180 pounds.

No. 61A532 Price, Acme Blue Dark Vein Marble, **\$5.24**

No. 61A533 Price, White Acme Rutland Italian Marble, **\$6.29**



This Marble Marker in Acme Blue Dark Vein Marble exactly as illustrated at **\$4.90** and **\$5.95**
 In White Acme Rutland Italian Marble, **\$5.25** and **\$6.48**
 according to which of the sizes is selected

AT \$4.90 AND UPWARD, DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

These Money Saving Prices include the tracing exactly as illustrated, or the letters and tracing can be omitted and other lettering used if desired. This beautiful design is appropriately lettered and traced for an infant memorial with ample space for engraving the name and dates of birth and death. Send us your order for one of these, either in the famous dark vein or the beautiful white clouded marble, and we will make it to order for you, letter it exactly as you instruct us, ship it to you at your home station with the distinct understanding and agreement that if it is not all and more than we claim for it, the best value you ever saw, made of the purest marble, lettered exactly as you instruct us, arriving free from blemish or injury in transportation, you can hold it subject to our orders, and we will refund your money, together with any freight charges you may have paid. Vermont may seem a long distance from your home station, but remember we guarantee to save you half the price you would have to pay for it elsewhere, even after you have paid the low rate of freight as fully explained on page 5, "About the Freight." For prices on extra lettering not shown in the design, see page 71, where we quote the lowest prices on letters for inscriptions on marble.

DIMENSIONS: Nos. 61A540 and 61A541. Total height, 1 foot 4 inches. Base, 1 foot 2 inches long, 8 inches wide and 6 inches high. Tablet, 10 inches wide, 10 inches high and 4 inches thick. Shipping weight 138 pounds.

No. 61A540 Price, Acme Blue Dark Vein Marble, **\$4.90**

No. 61A541 Price, White Acme Rutland Italian Marble, **\$5.25**

DIMENSIONS: Nos. 61A542 and 61A543. Total height, 1 foot 8 inches. Base, 1 foot 4 inches long, 8 inches wide and 8 inches high. Tablet, 1 foot wide, 1 foot high and 4 inches thick. Shipping weight, 192 pounds.

No. 61A542 Price, Acme Blue Dark Vein Marble, **\$5.95**

No. 61A543 Price, White Acme Rutland Italian Marble, **6.48**

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Price, each, **.50**

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Price, each, **.55**

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Price, each, **1.65**

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. See back pages of this book for illustrations of this marble, and some popular verse inscriptions.



THIS ELEGANT DESIGN **\$5.25** | IN WHITE ACME RUTLAND ITALIAN MARBLE AT **\$6.30**

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Saving You Twice the Price, as this design cannot be bought elsewhere for less than three times the money we ask. We recommend the dark vein marble for this marker, as the design stands out clearer and sharper than in the white marble. We guarantee these small markers to be indestructible by weather exposure and of the exact same hard texture, as our largest and most expensive marble monuments. See page 5 about the freight and page 71 for the small extra cost of lettering. Give us four weeks to finish, letter and ship.

DIMENSIONS: Nos. 61A550 and 61A551. Height, with base, 1 foot 10 inches. Base, 1 foot 4 inches long, 8 inches wide and 8 inches high. Tablet, 1 foot 2 inches high, 1 foot wide and 4 inches thick. Shipping weight, 180 pounds.

No. 61A550 Price, Acme Blue Dark Vein Marble. **\$5.25**

No. 61A551 Price, White Acme Rutland Italian Marble. **6.30**

See the opening pages about how we can make our prices so low, about our open proposition and convincing offer and all about the freight.



Our Handsome \$5.59 TO \$9.16 Markers

FOR \$5.59 TO \$9.16, CASH WITH THE ORDER,
DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

WE FURNISH THIS MARKER made from the finest Acme Blue Dark Vein or White Acme Rutland Italian Marble in Vermont. The best marble quarried in this country, made in the very latest style as adopted by the very best dealers and as used in the best cemeteries everywhere. See the opening pages of this book about how we can make such low prices and about our open proposition and convincing offer. At \$5.59 we save you at least \$6.00 on this beautiful tombstone, even after you pay the low rate of freight, as fully explained on page 5. This stone is absolutely indestructible by weather exposure. See page 71 for the small extra cost of letters in marble.

MADE IN TWO SIZES.

DIMENSIONS: Nos. 61A560 and 61A561. Height, with base, 1 foot 6 inches. Base, 1 foot 4 inches long, 8 inches wide and 6 inches high. Tablet, 1 foot high, 1 foot wide and 4 inches thick. Shipping weight, 160 pounds.

No. 61A560 Price, Acme Blue Dark Vein Marble. **\$5.59**

No. 61A561 Price, White Acme Rutland Italian Marble. **6.64**

DIMENSIONS: Nos. 61A562 and 61A563. Height, with base, 1 foot 10 inches. Base, 1 foot 6 inches long, 8 inches wide and 8 inches high. Tablet, 1 foot 2 inches high, 1 foot 2 inches wide and 4 inches thick. Shipping weight, 225 pounds.

No. 61A562 Price, Acme Blue Dark Vein Marble. **\$8.40**

No. 61A563 Price, White Acme Rutland Italian Marble. **9.16**

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each. **.50**

Weight, 30 pounds. Each. **.55**

Weight, 90 pounds. Each. **1.65**

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot.

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. See back pages of this book for illustrations of this marble, and some popular verse inscriptions.

THIS SUPERIOR MARKER AT \$5.60

AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.
SUPERIOR TO THE IMPORTED ITALIAN FOR OUTDOOR EXPOSURE.

\$5.60 AND \$7.00 FOR THE ACME BLUE DARK VEIN MARBLE

\$6.65 AND \$8.05 FOR THE WHITE ACME RUTLAND ITALIAN MARBLE

We Mean the Marker and Base complete, as shown in the illustration, and these low prices are made possible only by eliminating all handling expenses, shipping direct to you from the quarry, with only our one small profit added. No wholesalers' profits, no traveling agents' commissions, no retail marble cutters' high profits to pay when you buy direct from the quarry in Vermont.

See the Opening Pages of this book about how prices and about our open proposition and convincing offer. You save more than 50 per cent, even after you pay the low rate of freight on marble to your station, as fully explained on page 5. For the small cost of lettering inscriptions on marble see page 71.

DIMENSIONS: Nos. 61A570 and 61A571. Height, with base, 1 foot 8 inches. Base, 1 foot 4 inches long, 8 inches wide and 8 inches high. Tablet, 1 foot high, 1 foot wide and 4 inches thick. Shipping weight, 180 pounds.

No. 61A570 Price, Acme Blue Dark Vein Marble..... **\$5.60**

No. 61A571 Price, White Acme Rutland Italian Marble..... **6.65**

DIMENSIONS: Nos. 61A572 and 61A573. Height, with base, 1 foot 10 inches. Base, 1 foot 6 inches long, 8 inches wide and 8 inches high. Tablet, 1 foot 2 inches high 1 foot 2 inches wide and 4 inches thick. Shipping weight, 230 pounds.

No. 61A572 Price, Acme Blue Dark Vein Marble..... **\$7.00**

No. 61A573 Price, White Acme Rutland Italian Marble..... **8.05**



\$6.98 AND \$10.34 FOR THE ACME BLUE DARK VEIN MARBLE

\$8.04 AND \$12.53 FOR THE WHITE ACME RUTLAND ITALIAN MARBLE



We Offer This Neat and Attractive Marker delivered on the cars at the quarry and marble works in Vermont. Do not let the freight charges deter you, as the freight rate on marble is low and you save more than 50 per cent even after paying the freight. See page 5 about the freight, and page 71 for the small extra cost of lettering on marble.

For \$6.98 we send you this new design, in dark vein, No. 61A580, and guarantee it to please you. The illustration shows the attractive design, and the work done on these markers is as fine as on the largest and most expensive monuments. They are carefully boxed and safe delivery to your station is guaranteed.

DIMENSIONS: Nos. 61A580 and 61A581. Height, with base, 1 foot 10 inches. Base, 1 foot 4 inches long, 8 inches wide and 8 inches high. Tablet, 1 foot 2 inches high, 1 foot wide and 4 inches thick. Shipping weight, 200 pounds.

No. 61A580 Price, Acme Blue Dark Vein Marble. **\$6.98**

No. 61A581 Price, White Acme Rutland Italian Marble..... **8.04**

DIMENSIONS: Nos. 61A582 and 61A583. Height, with base, 2 feet 2 inches. Base, 1 foot 6 inches long, 10 inches wide and 8 inches high.

Tablet, 1 foot 6 inches high, 1 foot 2 inches wide and 6 inches thick. Shipping weight, 335 pounds.

No. 61A582 Price, Acme Blue Dark Vein Marble..... **\$10.34**

No. 61A583 Price, White Acme Rutland Italian Marble..... **12.53**

No. 61A520 Foot Stones, 6 x 2 inches, sand rubbed. Weight, 30 lbs. Price, each..... **.50**

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Price, each..... **.55**

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Price, each..... **1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of dark vein polished marble will be mailed on receipt of 15 cents. See the back pages of this book for sample illustrations of this marble and some popular verse inscriptions.

This Big Marble Marker at \$7.70 and Upward

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

At \$7.70 to \$12.34 it is furnished complete with the base, as shown in the illustration, and lettered as desired at the small extra cost for inscriptions on marble quoted on page 71.

In the Opening Pages of this book we tell you all about the cost of freight; all about our open proposition and convincing offer; all about how we can make the prices we do, and all about our excellent workmanship and high quality of material.

We Charge You only the actual cost of the rough stock and craftsmen's wages, with but our one small, conscientious margin of profit added, enabling us to offer you this rich, splendid marker at these wonderfully low prices of \$7.70 to \$12.34, according to size and color selected.

ONLY MADE IN TWO SIZES.

DIMENSIONS: Nos. 61A590 and 61A591. Height, with base, 1 foot 8 inches. Base, 1 foot 6 inches long, 8 inches wide and 6 inches high. Tablet, 1 foot 2 inches high, 1 foot 2 inches wide and 4 inches thick. Shipping weight, 230 pounds.

No. 61A590 Price, Acme Blue Dark Vein Marble..... **\$7.70**

No. 61A591 Price, White Acme Rutland Italian Marble..... **\$8.50**

DIMENSIONS: Nos. 61A592 and 61A593. Height, with base, 1 foot 10 inches. Base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Tablet, 1 foot 2 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 350 pounds.

No. 61A592 Price, Acme Blue Dark Vein Marble..... **\$10.00**

No. 61A593 Price, White Acme Rutland Italian Marble..... **\$12.34**



After you pay the low rate of freight, as fully explained on page 5, you save \$8.00 to \$12.00 on what your local dealer would charge and get the finest marble and finest work.

Delicate, Graceful and Attractive Marker at \$7.99 and Upward

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

We Offer This Attractive New Design at \$7.99 and \$8.99 in Acme Blue Dark Vein Marble exactly as illustrated, or, if preferred, in our celebrated White Acme Rutland Italian Marble, the prices are only \$8.98 and \$11.00, according to the size selected.

In the closing pages of this book we show color illustrations of this beautiful marble and give some desirable verse inscriptions.

A small sample piece of polished marble will be mailed upon receipt of 15 cents.



We Have No Competition in Marble Memorials. Our prices are nearly 50 per cent other marble company, traveling salesman, agent or local dealer, even after you pay the low rate of freight, as fully explained on page 5.

We Make These Prices by our modern, direct from quarry to cemetery methods, avoiding all the intermediate expenses and profits of the quarry company, the wholesaler and the retailer, giving you the full benefit of the actual cost to quarry the rough stock, the cost of the labor to saw, shape, carve, polish, trace and finish this beautiful work, with but our one small, conscientious margin of profit added.

Send Us Your Order for this choice marker and we guarantee it to please you in every particular, reach you in perfect condition, free from any injury in transportation, be exactly as illustrated and described, lettered exactly as you ordered it, or your money will be refunded, together with any freight charges you may have paid. For cost of lettering see page 71.

MADE IN TWO SIZES.

DIMENSIONS: Nos. 61A600 and 61A601. Total height, 1 foot 10 inches. Base, 1 foot 4 inches long, 10 inches wide and 8 inches high. Tablet, 1 foot 2 inches high, 1 foot wide and 6 inches thick at base. Shipping weight, 270 pounds.

No. 61A600 Price, Acme Blue Dark Vein Marble..... **\$7.99**

No. 61A601 Price, White Acme Rutland Italian Marble..... **\$8.98**

DIMENSIONS: Nos. 61A602 and 61A603. Total height, 2 feet. Base, 1 foot 6 inches long, 10 inches wide and 8 inches high. Tablet, 1 foot 4 inches high, 1 foot 2 inches wide and 6 inches thick at base. Shipping weight, 330 pounds.

- No. 61A602** Price, Acme Blue Dark Vein Marble..... **\$ 8.99**
- No. 61A603** Price, White Acme Rutland Italian Marble..... **11.00**
- No. 61A520** Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each..... **.50**
- No. 61A521** Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each..... **.75**
- No. 61A522** Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each..... **.55**
- No. 61A523** Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each..... **1.65**

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

\$8.00 and Upward For This Modern Low Roll Marble Marker

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.



\$8.00 and Upward means a saving to you of from **\$10.00 to \$20.00**, according to the size and color selected, even after you have paid the low rate of freight as fully explained on page 5. "About the Freight"; means that we give you the full benefit of the cost of the material and labor with but our one small, conscientious margin of profit added.

Send Us Your Order for one of these markers, and we will make it to order for you, letter it exactly as you instruct us at the price per letter quoted on page 71, shipping it to you to your home station with the full understanding and binding agreement that if it is not all and more than we claim for it, made from the purest Vermont marble, free from flaw or blemish of any kind, lettered exactly as you have instructed us, arriving at your home station free from mar, scratch or injury in transportation, you can hold it subject to our orders and we will refund you your money, together with any freight charges you may have paid.

DIMENSIONS: Nos. 61A610 and 61A611. Total height, 1 foot, 4 inches. Solid length to margined edge, 4 foot 4 inches. Base, rock ends, 1 foot 6 inches long, 8 inches wide and 8 inches high. Roll, rock ends, 1 foot 6 inches long and 8 inches in diameter. Shipping weight, 240 pounds.

No. 61A610	Price, Acme Blue Dark Vein Marble.....	\$8.00
No. 61A611	Price, White Acme Rutland Italian Marble.....	9.00
DIMENSIONS: Nos. 61A612 and 61A613 Total height, 1 foot 8 inches. Solid length to margined edge, 1 foot 6 inches. Base, rock ends, 1 foot 8 inches long, 10 inches wide and 10 inches high. Roll, rock ends, 1 foot 8 inches long and 10 inches in diameter. Shipping weight, 420 pounds.		
No. 61A612	Price, Acme Blue Dark Vein Marble.....	\$11.34
No. 61A613	Price, White Acme Rutland Italian Marble.....	13.64

Wonderful Value for \$8.66 with Polished Panel

on Top for Family Name. Delivered on the Cars at the Quarry and Marble Works in Vermont.

\$8.66 to \$13.66 for Acme Blue Dark Vein Vermont Marble
\$10.35 to \$16.34 for White Acme Rutland Italian Marble

\$8.66 to \$16.34, according to color and size, we dare to claim there is nothing to equal it in the hands of our competitors, be they large or small; nothing to compare with it in beauty of finish, quality of material or workmanship. Send in your order and we will save you 50 per cent, even after you pay the low rate of freight on finished marble, as fully explained on page 5, "About the Freight."

In the opening pages of this book we tell you all about our equipment and facilities for making these low prices and all about the cost of freight to your station. On page 71 we tell you all about the cost of the inscription in the various styles of lettering.

FURNISHED IN THREE SIZES.

DIMENSIONS: Nos. 61A620 and 61A621 Height with base, 1 foot 10 inches. Base, 1 foot 6 inches long, 10 inches wide and 8 inches high. Tablet, 1 foot 2 inches high, 1 foot 2 inches wide and 6 inches thick. Shipping weight, 300 pounds.
 No. 61A620 Price, Acme Blue Dark Vein Marble..... **\$8.66**
 No. 61A621 Price, White Acme Rutland Italian Marble..... **\$10.35**

DIMENSIONS: Nos. 61A622 and 61A623. Height, with base, 2 feet 2 inches. Base, 1 foot 8 inches long, 10 inches wide and 10 inches high. Tablet, 1 foot 4 inches high, 1 foot 4 inches wide and 6 inches thick. Shipping weight, 400 pounds.

No. 61A622 Price, Acme Blue Dark Vein Marble..... **\$11.35**
 No. 61A623 Price, White Acme Rutland Italian Marble..... **13.65**

DIMENSIONS: Nos. 61A624 and 61A625. Height, with base, 2 feet 2 inches. Base, 1 foot 8 inches long, 1 foot wide and 10 inches high. Tablet, 1 foot 4 inches high, 1 foot 4 inches wide and 8 inches thick. Shipping weight, 460 pounds.

No. 61A624 Price, Acme Blue Dark Vein Marble..... **\$13.66**
 No. 61A625 Price, White Acme Rutland Italian Marble..... **16.34**



A small sample piece of polished marble will be mailed upon receipt of 15 cents.

GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

THIS CHOICE TOMBSTONE

\$12.14 TO \$34.80 IN ACME BLUE DARK VEIN MARBLE | **\$15.00 TO \$44.40 IN WHITE ACME RUTLAND ITALIAN**

According to size, delivered on the cars at the Quarry and Marble Works in Vermont.

These Quarry to Consumer Prices are based upon the cost of the marble in the famous Vermont Hills, including the wages of the skilled finishers and artist engravers, with but our one small conscientious margin of profit added, saving you the jobbers' profit, the retailers' profit, and deducting all agents' commissions, delivering the finished work on the cars in Vermont and saving you \$10.00 to \$40.00, according to size, even after you pay the low rate of freight, as explained on page 5.

We Guarantee the Workmanship to be perfect, the lettering to be exactly as you order it, and the tombstone to reach your station in perfect condition, free from mar, scratch or injury in transportation, or your money will be refunded. If Vermont seems a long distance from your home, do not forget that we save you nearly 50 per cent, even after you pay the freight.

In the introductory pages of this catalogue we tell you all about how we can make these wonderfully low prices and all about our open proposition and convincing offer. On page 71 we quote our low prices per letter for inscriptions on marble.

In the back pages we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

GIVE US
FOUR TO
SIX WEEKS
TO FINISH,
LETTER
AND
SHIP.



A small sample piece of polished marble will be sent by mail on receipt of 15 cents.

MADE IN THREE SIZES.

DIMENSIONS: Nos. 61A630 and 61A631. Total height, 2 feet 4 inches. Base, 1 foot 10 inches long, 10 inches wide and 10 inches high. Tablet, 1 foot 6 inches high, 1 foot 6 inches wide and 6 inches thick. Shipping weight, 465 pounds.

No. 61A630 Price, Acme Blue Dark Vein Marble. \$12.14

No. 61A631 Price, White Acme Rutland Italian Marble. 15.00

DIMENSIONS: Nos. 61A632 and 61A633. Total height, 3 feet. Base, 2 feet 4 inches long, 1 foot wide and 1 foot high. Tablet, 2 feet high, 2 feet wide and 8 inches thick. Shipping weight, 945 pounds.

No. 61A632 Price, Acme Blue Dark Vein Marble. \$23.68

No. 61A633 Price, White Acme Rutland Italian Marble. 27.60

DIMENSIONS: Nos. 61A634 and 61A635. Total height, 3 feet 6 inches. Base, 2 feet 8 inches long, 1 foot 2 inches wide and 1 foot 2 inches high. Tablet, 2 feet 4 inches high, 2 feet 4 inches wide and 10 inches thick. Shipping weight, 1,525 pounds.

No. 61A634 Price, Acme Blue Dark Vein Marble. \$34.80

No. 61A635 Price, White Acme Rutland Italian Marble. 44.40

No. 61A636 Foot Stones, 6x2 inches, sand rubbed. Weight 30 lbs. Each.50

No. 61A637 Foot Stones, 8x3 inches, sand rubbed. Weight 60 lbs. Each.75

No. 61A638 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each.55

No. 61A639 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each. 1.65

ART FOR ART'S SAKE MUST GO HAND IN HAND WITH PROGRESS,
 UTILITY AND ECONOMY. WE OFFER HERE A WORK OF ART,
 A PROGRESSIVE, MODERN DESIGN, UTILITY, SIZES AND
 ECONOMY IN MONEY SAVING PRICES.

AT \$12.34 AND UPWARD

WE OFFER THIS BEAUTIFUL SPECIMEN
 OF OUR DESIGNER'S ART AND SKILLED
 WORKMEN'S HANDICRAFT.

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT

Send Us Your Order for one of these modern designs at these money saving prices of \$12.34 and \$16.00 in ACME BLUE DARK VEIN MARBLE, or, if preferred, in our wonderful WHITE ACME RUTLAND ITALIAN MARBLE at \$14.33 and \$18.24, according to size selected.

These Money Saving Prices mean much to those who desire a beautiful, modern design without great expense, desiring their cemetery lot to be in keeping with more expensive surroundings, and yet at the same time making their investment within their means.

How We Make These Low Prices. By avoiding old-fashioned long expenses, long profits and high priced methods being satisfied with one small, conscientious margin of profit. Owning our quarried stock, without the intermediate expense and profit of the quarry company, eliminating the wholesaler, the retailer and the traveling commission agent, doing business in marble memorials exactly as we handle all other lines of merchandise, being content to live and let live. Knowing we can please you in marble memorials, we bind ourselves to make one of these beautiful specimens of our handicraft to order for you; shaping, carving, polishing and finishing it in the most skillful manner known to the marble craft; lettering it exactly as you instruct us to and at the low prices per letter quoted on page 71; boxing it carefully and shipping it to your home station, guaranteeing it to arrive free from mar, blemish or injury in transportation; permitting you to examine it thoroughly; and if it is not exactly as illustrated and described, lettered exactly as you have instructed us, made of the choicest of Vermont marble, free from flaw or blemish of any kind, you can hold it subject to our orders, and we will not only refund you the money you have remitted us, but will include any freight you may have paid, disposing of the tombstone at our own loss. See page 5 about the freight.



OFFERED IN TWO SIZES ONLY.

DIMENSIONS: Nos. 61A640 and 61A641. Total height, 1 foot 10 inches. Bottom base, 1 foot 4 inches long, 1 foot wide and 8 inches high. Upper block, 1 foot 2 inches high, 1 foot wide and 8 inches thick. Shipping weight, 300 pounds.

No. 61A640	Price, Acme Blue Dark Vein Marble	\$12.34
No. 61A641	Price, White Acme Rutland Italian Marble	14.33

DIMENSIONS: Nos. 61A642 and 61A643. Total height, 2 feet. Bottom base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Upper block, 1 foot 4 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 390 pounds.

No. 61A642	Price, Acme Blue Dark Vein Marble	\$16.00
No. 61A643	Price, White Acme Rutland Italian Marble	18.24
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

\$12.67 AND \$19.20 WITHOUT RESERVE

WE OFFER THIS TWO-BASE MARKER IN ACME DARK VEIN VERMONT MARBLE, AND AT \$14.98 AND \$22.56 IN WHITE ACME RUTLAND ITALIAN MARBLE, ACCORDING TO SIZE.

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Examine the Illustration and the Measurements Carefully, then compare it with a like size, style and quality two-base marker offered by your local dealer or any traveling agent and see how much we save you. \$12.67 means we save you at least \$15.00, even after you pay the low rate of freight on finished marble, as fully explained on page 5; means we are furnishing you this tombstone at the actual cost of quarrying, finishing, boxing and placing on the cars in Vermont with only our one small, conscientious margin of profit added; means you save more than one-half the retail price on a beautiful tombstone, guaranteed to please you.

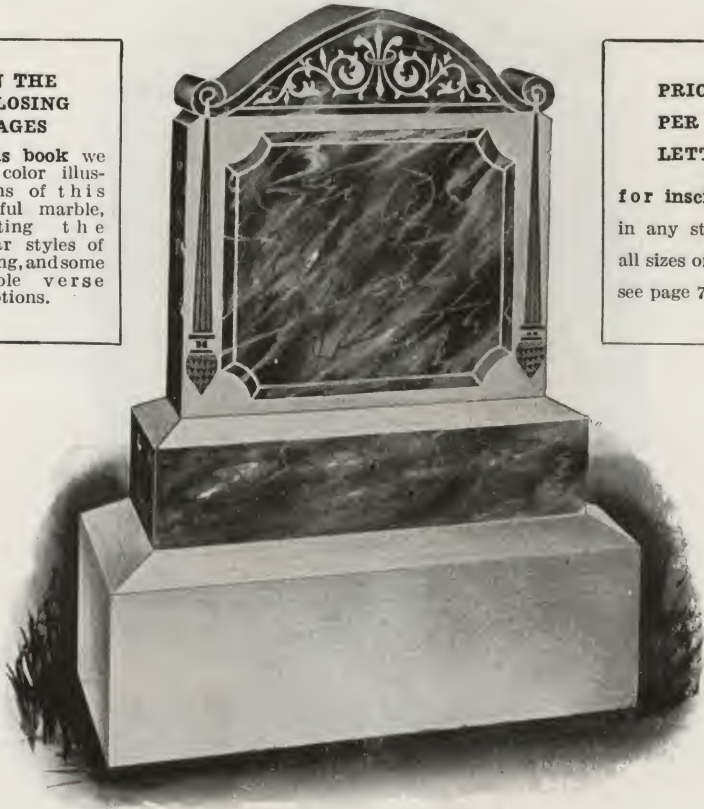
Vermont since we guarantee you a saving of at least 50 per cent, guarantee it to reach you in perfect condition, free from scratch or injury of any kind in transportation, guarantee it to be of the highest of high grade material, finished exactly as illustrated and described, lettered as you ordered it, or your money will be refunded, together with any freight charges you may have paid.

**IN THE
CLOSING
PAGES**

of this book we show color illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

**PRICES
PER
LETTER**

for inscriptions
in any style and
all sizes of letters,
see page 71.



FURNISHED IN TWO SIZES.

DIMENSIONS: Nos. 61A650 and 61A651. Total height, 2 feet 6 inches. Bottom base, 1 foot 10 inches long, 10 inches wide and 8 inches high. Upper base, 1 foot 6 inches long, 6 inches wide and 4 inches high. Tablet, 1 foot 6 inches high, 1 foot 4 inches wide and 4 inches thick. Weight, 400 pounds.

No. 61A650 Price, Acme Blue Dark Vein Marble \$12.67
No. 61A651 Price, White Acme Rutland Italian Marble 14.98

DIMENSIONS: Nos. 61A652 and 61A653. Total height, 2 feet 8 inches. Bottom base, 2 feet long, 1 foot wide and 8 inches high. Upper base, 1 foot 8 inches long, 8 inches wide and 4 inches high. Tablet, 1 foot 8 inches high, 1 foot 6 inches wide and 6 inches thick. Shipping weight, 575 pounds.

No. 61A652 Price, Acme Blue Dark Vein Marble \$19.20
No. 61A653 Price, White Acme Rutland Italian Marble 22.56
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be sent by mail on receipt of 15 cents.

THIS BEAUTIFUL SYMBOL OF INNOCENCE

at \$12.66 and \$14.00

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

This Beautiful Tombstone, with a sleeping lamb on the top, is furnished at the heretofore unheard of prices of \$12.66 in Acme Blue Dark Vein Vermont Marble, and at \$14.00 in White Acme Rutland Italian Marble. Select the color you desire by the catalogue number given below, give us the inscription written carefully and we guarantee to send you a better finished, better lettered and more satisfactory grave stone than you can obtain elsewhere for anything like the price.



In the Acme Blue Dark Vein Marble, the lamb, the tracing and the sharp in the bright gray against the dark vein polished surfaces, but is generally preferred in the White Acme Rutland Italian, which needs no recommendation, as it is the same fine, beautiful light Rutland Italian marble sold the world over. Its reputation is fully established and known to you. Our quarry to consumer price saves you nearly half what you pay a traveling agent or your local dealer, even after you pay the low rate of freight, as explained on page 5; gives you finer marble, finer workmanship, and we guarantee its safe arrival at your station, or your money will be refunded.

See the Introductory Pages about how we can make such low prices; about our safe delivery guarantee and all about the cost of freight and lettering. See the closing pages of this catalogue for some popular verse inscriptions and page 71 for price of lettering on marble. Offered in one size only.

DIMENSIONS: Nos. 61A660 and 61A661. Total height, 2 feet 2 inches. Bottom base, 1 foot 6 inches long, 10 inches wide and 8 inches high. Upper base, 1 foot 2 inches long, 6 inches wide and 4 inches high. Tablet, 1 foot 2 inches high, 1 foot wide and 4 inches thick. Shipping weight, 275 pounds.

No. 61A660	Price, Acme Blue Dark Vein Marble	\$12.66
No. 61A661	Price, White Acme Rutland Italian Marble	14.00
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each.....	.50
No. 61A522	Corner posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each.....	.55
No. 61A523	Corner posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each.....	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. See the back pages for illustrations of these beautiful marbles, showing style of letters usually preferred.

In the opening pages we illustrate, and describe the richest line of granite monuments, tombstones and markers at the lowest prices ever before offered by any granite dealers in the world; also fence for lawns, cemeteries and grave lot enclosures; grave guards, lawn vases and settees.

STARTLING VALUES at \$15.97

— AND UPWARD —

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

We Offer This Splendid Value as one among the choice assortment of "Gates Ajar" designs to be found in these pages at these heretofore unheard of prices of \$15.97 to \$32.39, finished in Acme Blue Dark Vein Marble, as illustrated, and we recommend it in this color, because the elaborate tracing stands out more clearly in this celebrated dark veined marble stock.

At \$19.83 to \$40.80 we also furnish it in the world famous White Acme Rutland Italian Marble, and many of our customers prefer it in that stock, since white is still the popular color for memorial work.

We Are Able To Make these money saving prices by owning the rough quarried stock, without the intermediate profit of the quarry company, without the intermediate expenses and profits of the wholesaler, retailer and the commissions of a traveling salesman. We give you the benefit of the actual cost of the material as it comes from the quarry, adding only the labor to saw, carve, cut, polish and finish, including only our one small conscientious margin of profit.



We Bind Ourselves to select the stock without flaw or blemish of any kind, finish the work in the most approved manner known to the highest skilled artisans, letter it exactly as you instruct us, at the prices for lettering on marble quoted on page 71, box it carefully and ship it to your home station free from mar-blemish or injury of any kind in transportation. You can open the boxes, examine it carefully, and if it is not all and more than we have claimed for it, exactly as described and illustrated, lettered exactly as you have instructed us, you can hold it, subject to our disposal, and we will not only refund you the money you have remitted us, but will include any freight charges you may have paid.

This Broad, Open Offer, guarantee and binding agreement insures you against being disappointed in ordering one of these choice monuments at these remarkably low prices. See page 5, where we tell you all about the freight.

MADE IN THREE SIZES.

DIMENSIONS: Nos. 61A670 and 61A671. Total height, 3 feet 4 inches. Bottom base, 1 foot 8 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 1 foot 4 inches long, 10 inches wide and 6 inches high. Monument, 2 feet high, 1 foot wide and 6 inches thick. Shipping weight, 630 pounds.

No. 61A670 Price, Acme Blue Dark Vein Marble \$15.97
No. 61A671 Price, White Acme Rutland Italian Marble 19.83

DIMENSIONS: Nos. 61A672 and 61A673. Total height, 3 feet 10 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 4 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 960 pounds.

No. 61A672 Price, Acme Blue Dark Vein Marble \$23.98
No. 61A673 Price, White Acme Rutland Italian Marble 29.98

DIMENSIONS: Nos. 61A674 and 61A675. Total height, 4 feet 2 inches. Bottom base, 2 feet long, 1 foot 6 inches wide and 1 foot high. Upper base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. Monument, 2 feet 6 inches high, 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,410 pounds.

No. 61A674 Price, Acme Blue Dark Vein Marble \$32.39
No. 61A675 Price, White Acme Rutland Italian Marble 40.80
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each75

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

\$15.98 and Upward for this LATEST MODERN LOW ROLL MONUMENT

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

At \$15.98 for the world's best Acme Blue Dark Vein Vermont Marble we furnish you the same quality, strength and hardness as in the world famous White Acme Rutland Italian Marble, and the only difference is in the color. The difference in the price is caused solely by the plentiful supply of the Dark Vein and the limited supply of the White Acme Rutland Italian Marble. All the engraving, polishing and finishing and the lettering is done by hand. We do not use oxalic acid, and the workmen are the most skilled that money can hire. We assure you the finest character of work and the lowest prices in the country.

The Rate of Freight, as explained on page 5, is so very low that even after shipping this handsome, modern tombstone from Vermont to your station it costs you about one-half of what it would to buy it from your local dealer or any traveling commission agent, both of whom sell only by the old high price, long profit methods. This low roll design is traced with a vine or trellis and finished exactly as shown in the illustration, highly polished all around the roll and at both ends, exactly as shown.

See page 71 about the cost per letter for inscriptions on marble in any style and all sizes of letters.



We Guarantee the tombstone to reach your station in good order, the lettering to be exactly as you furnish it to us, and we guarantee it to be finished, polished and engraved as finely as in the land, or your money will be refunded.

FURNISHED IN TWO SIZES.

DIMENSIONS: Nos. 61A680 and 61A681. Total height of base and roll, 1 foot 10 inches. Base, 2 feet long, 1 foot wide and 1 foot high. Roll, 1 foot 8 inches long and 10 inches in diameter. Shipping weight, 525 pounds.

No. 61A680 Price, Acme Blue Dark Vein Marble. \$15.98

No. 61A681 Price, White Acme Rutland Italian Marble. 18.56

DIMENSIONS: Nos. 61A682 and 61A683. Total height of base and roll, 2 feet 2 inches. Base, 2 feet 4 inches long, 1 foot 2 inches wide and 1 foot 2 inches high. Roll, 1 foot 10 inches long and 1 foot in diameter. Shipping weight, 825 pounds.

No. 61A682 Price, Acme Blue Dark Vein Marble. \$22.40

No. 61A683 Price, White Acme Rutland Italian Marble. 25.20

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Wt., 30 lbs. Each.50

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Wt., 30 lbs. Each.55

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Wt., 90 lbs. Each. 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble, in either of the above colors, will be mailed on receipt of 15 cents. See the back pages of this book for illustrations of these beautiful marbles, showing the preferred styles of letters, and some popular verse inscriptions.

In the opening pages we illustrate and price the most magnificent line of granite memorials and markers ever offered by anyone heretofore, and at money saving prices.

This Beautiful MEMORIAL at \$16.32 to \$55.44

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

In the BACK PAGES

we show illustrations of this beautiful marble, showing the style of letters used and some very popular verse inscriptions.

At \$16.32 and upward it is possible to more than pay for the beautiful material which enters into this elegant tombstone. The tablet is cut in the shape of a heart, and the entire job is done in the most artistic manner. It presents a chaste and elegant appearance, the result only of the very best workmanship. In ordering one of these beautiful memorials you have a selection from five sizes, an assortment bringing this splendid design within the reach of any sum you wish to invest between \$16.32 in the smallest size to \$55.44 in the largest size.

While the illustration is made from a photograph of the stone itself, yet it does not do justice to this splendid specimen of high grade workmanship and beautiful material.



LETTERING EXTRA

See page 71 for prices per letter of all styles and sizes for inscriptions on marble.

We Guarantee to please you in every particular or refund your money. While these wonderfully low prices are delivered on the cars at the quarry and marble works, and Vermont may seem a long distance from your home station, remember the rate of freight on finished marble is very low, and we maintain our ability to supply you at a saving of nearly 50 per cent over what you would have to pay elsewhere. Allow us to save you money. Send us your order, and we will ship you the size you may select, guaranteeing it to be exactly as illustrated and described, lettered exactly as you ordered it, that it will reach your home station free from injury in transportation or we will cheerfully refund your money, together with any freight charges you may have paid.

AN ASSORTMENT OF FIVE SIZES.

DIMENSIONS: Nos. 61A690 and 61A691 . Total height, 3 feet. Bottom base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. Upper base, 1 foot 4 inches long, 10 inches wide and 6 inches high. Tablet, 1 foot 10 inches high, 1 foot wide and 6 inches thick. Shipping weight, 525 pounds.		
No. 61A690	Price, Acme Blue Dark Vein Marble	\$16.32
No. 61A691	Price, White Acme Rutland Italian Marble	19.68
DIMENSIONS: Nos. 61A692 and 61A693 . Total height, 3 feet 2 inches. Bottom base, 1 foot 10 inches long, 1 foot 2 inches wide and 8 inches high. Upper base, 1 foot 6 inches long, 10 inches wide and 6 inches high. Tablet, 2 feet high, 1 foot 2 inches wide and 6 inches thick. Shipping weight, 600 pounds.		
No. 61A692	Price, Acme Blue Dark Vein Marble	\$20.48
No. 61A693	Price, White Acme Rutland Italian Marble	23.40
DIMENSIONS: Nos. 61A694 and 61A695 . Total height, 3 feet 6 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Tablet, 2 feet high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 850 pounds.		
No. 61A694	Price, Acme Blue Dark Vein Marble	\$25.80
No. 61A695	Price, White Acme Rutland Italian Marble	31.20
DIMENSIONS: Nos. 61A696 and 61A697 . Total height, 4 feet. Bottom base, 2 feet 2 inches long, 1 foot 6 inches wide and 1 foot high. Upper base, 1 foot 8 inches long, 1 foot wide and 8 inches high. Tablet, 2 feet 4 inches high, 1 foot 4 inches wide and 8 inches thick. Shipping weight, 1,155 pounds.		
No. 61A696	Price, Acme Blue Dark Vein Marble	\$37.19
No. 61A697	Price, White Acme Rutland Italian Marble	43.50
DIMENSIONS: Nos. 61A698 and 61A699 . Total height, 4 feet 6 inches. Bottom base, 2 feet 4 inches long, 1 foot 8 inches wide and 1 foot high. Upper base, 1 foot 10 inches long, 1 foot 2 inches wide and 10 inches high. Tablet, 2 feet 8 inches high, 1 foot 6 inches wide and 10 inches thick. Shipping weight, 1,665 pounds.		
No. 61A698	Price, Acme Blue Dark Vein Marble	\$45.36
No. 61A699	Price, White Acme Rutland Italian Marble	55.44
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Price, each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Price, each	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Price, each	5.50
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Price, each	1.66

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

AT \$16.64 AND UPWARD

WE OFFER THIS WONDERFULLY ARTISTIC AND ATTRACTIVE MONUMENT

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

At \$16.64 to \$34.80

in Acme Blue Dark Vein Marble, and \$19.84 to \$44.40 in White Acme Rutland Italian Marble, this beautiful monument represents to you a saving of at least 50 per cent over the prices you would have to pay the local dealer or any other marble company doing business under the old high priced method of long expenses and long profits.

How We Make the Prices.

We eliminate all the intermediate expenses heretofore incident to the production and sale of marble memorial work. We avoid the quarrymen's profit, the wholesalers' profit, the retailers' profit, and do not pay commissions to traveling salesmen; have no losses by bad debts, selling strictly for cash, that we may better be enabled to serve our customers at the lowest possible cost direct from the quarry to the cemetery, with only our one small, conscientious margin of profit added.



We Especially Recommend This

Monument in Acme Blue Dark Vein Marble, since the cross and crown, open book, inverted flambeaus and streamer design stand out more sharply in the beautiful dark veining of this wonderful material.

Send Us Your Order

for one of these attractive, original monuments, and we guarantee to please you or refund your money. We will make it to order for you, shape, carve, polish and finish it exactly as illustrated and described, letter it just as you instruct us, at the prices per letter quoted on page 71; box it carefully and ship it to your home station, with the distinct understanding and agreement that if it does not please you in every particular, is not of greater value than you expected, and does not represent a saving to you of nearly 50 per cent even after you have paid the low rate of freight on finished marble, fully explained on page 5, you can hold it subject to our orders and we will dispose of it at our own loss, refunding you every cent you have paid us, together with any freight charges you may have expended.

PRODUCED IN THREE SIZES.

DIMENSIONS: Nos. 61A710 and 61A711. Total height, 3 feet. Bottom base, 1 foot 7 inches long, 1 foot 1 inch wide and 8 inches high. Upper base, 1 foot 3 inches long, 9 inches wide and 6 inches high. Monument, 1 foot 10 inches high, 1 foot wide and 6 inches thick. Shipping weight, 480 pounds.

No. 61A710 Price, Acme Blue Dark Vein Marble. \$16.64

No. 61A711 Price, White Acme Rutland Italian Marble. 19.84

DIMENSIONS: Nos. 61A712 and 61A713. Total height, 3 feet 8 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 2 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 900 pounds.

No. 61A712 Price, Acme Blue Dark Vein Marble. \$23.99

No. 61A713 Price, White Acme Rutland Italian Marble. 30.00

DIMENSIONS: Nos. 61A714 and 61A715. Total height, 4 feet 4 inches. Bottom base, 2 feet long, 1 foot 6 inches wide and 1 foot high. Upper base, 1 foot 8 inches long, 1 foot 2 inches wide and 10 inches high. Monument, 2 feet 6 inches high, 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,380 pounds.

No. 61A714 Price, Acme Blue Dark Vein Marble. \$34.80

No. 61A715 Price, White Acme Rutland Italian Marble. 44.40

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

WONDROUS VALUES NEVER CEASE IN THIS WONDERFUL LINE OF BEAUTIFUL MONUMENTS.

\$17.27 to \$42.55 ACCORDING TO SIZE AND COLOR SELECTED WE OFFER THE BEAUTIFUL DESIGN SHOWN ON THIS PAGE

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

\$17.27 AND UPWARD

means a saving to you of at least 50 per cent over the prices you would be compelled to pay any other marble dealer, whether represented by a traveling commission agent or offered you by your local stone cutter.

SUCH VALUES AS THESE

are only within the reach of those who adopt the latest and most modern methods in producing marble memorials. We charge you only the cost of the rough quarried stock, the actual wages paid the skilled craftsmen who shape, carve, polish and finish these beautiful monuments, adding only our one small, conscientious margin of profit.



WHILE THESE PRICES

are delivered on the cars at the quarry and marble works, and Vermont may seem a long distance from your home station, yet we guarantee to save you \$20.00 to \$40.00 according to size selected, even after you have paid the low rate of freight on finished marble fully explained on page 5, "ABOUT THE FREIGHT."

SEND US YOUR ORDER

for one of these beautiful monuments, exactly as illustrated on this page, and we bind ourselves to make it to order for you, shape, carve, polish and finish it exactly as illustrated, letter it exactly as you have instructed us, box it carefully and guarantee it to arrive at your home station without mar, scratch or injury in transportation. After you have received and examined it, if it is not all and more than we claim for it, does not represent a large saving to you, you can hold it subject to our disposal, and we will promptly refund you the money you have paid us together with any freight charges you may have expended. See page 71 for price per letter for inscriptions on marble.

FURNISHED IN THREE SIZES.

DIMENSIONS. Nos. 61A720 and 61A721. Total height, 3 feet 4 inches. Bottom base, 1 foot 8 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 1 foot 4 inches long, 10 inches wide and 6 inches high. Monument, 2 feet high, 1 foot wide and 6 inches thick. Shipping weight, 630 pounds.	
No. 61A720 Price, Acme Blue Dark Vein Marble	\$17.27
No. 61A721 Price, White Acme Rutland Italian Marble	21.11
DIMENSIONS. Nos. 61A722 and 61A723. Total height, 4 feet. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 6 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 960 pounds.	
No. 61A722 Price, Acme Blue Dark Vein Marble	\$24.60
No. 61A723 Price, White Acme Rutland Italian Marble	31.20
DIMENSIONS. Nos. 61A724 and 61A725. Total height, 4 feet 8 inches. Bottom base, 2 feet long, 1 foot 6 inches wide and 1 foot high. Upper base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. Monument, 3 feet high, 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,380 pounds.	
No. 61A724 Price, Acme Blue Dark Vein Marble	\$36.00
No. 61A725 Price, White Acme Rutland Italian Marble	42.55
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

BETTER VALUE WAS NEVER OFFERED

AT ANYTHING LIKE THE PRICE THAN WE GIVE YOU IN THE MONUMENT ILLUSTRATED ON THIS PAGE AND QUOTED AT **\$17.28** and Upward

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

This Popular Design at these popular prices of \$17.28 to \$25.80 in Acme Blue Dark Vein Marble and \$21.12 to \$32.40 in White Acme Rutland Italian Marble represents a saving to you of \$20.00 to \$40.00, according to the size selected, even after you have paid the low rate of freight on finished marble to your home station. See page 5 "About the Freight."

We Undertake to Select the Rough Quarried Stock, free from blemish or flaw of any kind, shape, carve, polish, trace and letter it in the most approved manner, box it carefully and ship it to you with the distinct understanding and binding agreement that it will reach you in perfect condition, free from scratch or injury of any kind in transportation, giving you the full privilege of opening the boxes and examining it; and if you do not find it exactly as illustrated and described, lettered exactly as you have instructed us, that it represents a saving to you of nearly 50 per cent over what your local dealer would charge you, you can hold it subject to our orders, and we will dispose of it at our own loss, refunding you the amount of money you have remitted us, together with any freight charges you may have paid.



We Take All the Risk, and this open offer should assure you of our confidence in the quality of the material, the beautiful finish it receives, the highest of high grade workmanship given it, and that it will be the pride of your family, neighbors and friends. We want your order, as we know, if you place one of these monuments in your cemetery, it will bring us orders from all who see it. See page 71 for the price per letter of inscriptions on marble.

WE MAKE IT IN THREE SIZES.

DIMENSIONS: Nos. 61A730 and 61A731. Total height, 3 feet 4 inches. Bottom base, 1 foot 8 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 1 foot 4 inches long, 10 inches wide and 6 inches high. Monument, 2 feet high, 1 foot wide and 6 inches thick. Shipping weight, 630 pounds.

No. 61A730 Price, Acme Blue Dark Vein Marble.....\$17.28

No. 61A731 Price, White Acme Rutland Italian Marble.....21.12

DIMENSIONS: Nos. 61A732 and 61A733. Total height, 3 feet 6 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 900 pounds.

No. 61A732 Price, Acme Blue Dark Vein Marble.....\$24.00

No. 61A733 Price, White Acme Rutland Italian Marble.....29.40

DIMENSIONS: Nos. 61A734 and 61A735. Total height, 4 feet. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 6 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 990 pounds.

No. 61A734 Price, Acme Blue Dark Vein Marble.....\$25.80

No. 61A735 Price, White Acme Rutland Italian Marble.....32.40

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each......55

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each..... 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

Still Greater Values At \$18.55 and Upward

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Wonderful as these prices may seem, yet they are made possible by our modern methods of owning the rough quarried stock at the lowest possible cost, operating the marble works with the most modern equipment money and skill can produce, employing only the highest of high class workmen, who even at the higher wages give more and better work for the money paid than is offered by any other marble memorial producer.

At \$18.55 to \$42.56, offer you this wonderful specimen of the designer's art and the workmen's handicraft. These prices mean to you only the cost of the rough stock from the quarry, the actual wages paid the artisans who execute this beautiful work, and include but our one small, conscientious margin of profit.

We Eliminate All the Intermediate Expenses incident to the old fashioned, long expense, long profit and high priced methods heretofore governing all dealers in monumental work. Ordinarily the prospective purchaser of a tombstone or monument does not stop to consider the price if it is within the limit of his means, providing it seems to fit his requirements to mark the graves of his loved ones. Under circumstances like this advantage is taken of him, and a large profit and abnormal price are obtained because of the very nature of the goods he desires to buy.



Order One of These Monuments from us and we bind ourselves to shape, carve, polish and finish it exactly as illustrated and described, letter it as you instruct us, box it carefully, ship it to your home station free from any scratch or injury in transportation; you can open it, examine it carefully and if it is not found all and more than we have claimed for it, lettered exactly as you have instructed us, you can hold it subject to our orders, and your money will be refunded, together with any freight charges you may have paid. This is the most convincing argument we can offer you as to the merit and quality of these marble memorials.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

See page 5 about the freight, and page 71 about the cost of lettering inscriptions on marble.

OFFERED IN THREE SIZES.

DIMENSIONS: long, 1 foot 2 inches high.	Nos. 61A740 and 61A741. Total height, 3 feet 4 inches. Bottom base, 1 foot 8 inches wide and 10 inches high. Upper base, 1 foot 4 inches long, 10 inches wide and 6 inches high. 1 foot wide and 6 inches thick. Shipping weight, 630 pounds.	
No. 61A740	Price, Acme Blue Dark Vein Marble	\$18.55
No. 61A741	Price, White Acme Rutland Italian Marble	22.39
DIMENSIONS: 1 foot 4 inches wide and 10 inches high. Monument, 2 feet 6 inches high. 1 foot 2 inches wide and 8 inches thick. Shipping weight, 960 pounds.	Nos. 61A742 and 61A743. Total height, 4 feet. Bottom base, 1 foot 10 inches long, 1 foot wide and 8 inches high.	
No. 61A742	Price, Acme Blue Dark Vein Marble	\$27.00
No. 61A743	Price, White Acme Rutland Italian Marble	33.59
DIMENSIONS: 1 foot 6 inches wide and 1 foot 8 inches high. Monument, 2 feet 8 inches high. 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,440 pounds.	Nos. 61A744 and 61A745. Total height, 4 feet 4 inches. Bottom base, 2 feet long, 1 foot 2 inches wide and 8 inches high. Upper base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,440 pounds.	
No. 61A744	Price, Acme Blue Dark Vein Marble	\$37.20
No. 61A745	Price, White Acme Rutland Italian Marble	42.56

This Big, Elegant Monument, \$18.56

AND UPWARD

Highly Polished on Two Sides with a beveled top, polished and etched with a scroll design, the ends are rock faced, as illustrated, the upper base polished all around and the large bottom base is of the same marble finished by sand rubbing only. At \$18.56 to \$32.40 in Acme Dark Blue Vein Vermont Marble, but if you prefer it in the White Acme Rutland Italian Marble it will only cost you \$23.00 to \$40.20 delivered on the cars at the quarry and marble works in Vermont.

Vermont may seem a long distance from your home, but at the low rate of freight, fully explained on page 5, you will find that even after paying the freight that you have saved half the price you would pay your local dealer or any traveling commission agent, both of whom do business on the old high priced plan and attempt to make a week's wages out of one sale.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

Send us your order for one of these elegant monuments and we will make it to order for you, letter it exactly as you instruct us, box it strongly and guarantee its safe arrival at your station free from any scratch or injury, and if you do not find it more than we claim for it and better than you expected, you can hold it subject to our orders and we will not only refund you the amount you have paid us but will include all the freight charges you have paid. See page 71 about the cost of lettering inscriptions in marble.



MADE IN THREE SIZES.

<p>DIMENSIONS: Nos. 61A750 and 61A751. Height, 3 feet 4 inches; bottom base, 2 feet long, 1 foot 2 inches wide and 10 inches high. Upper base, 1 foot 8 inches long, 10 inches wide and 6 inches high. Tablet, 2 feet high, 1 foot 4 inches wide and 6 inches thick. Shipping weight, 750 pounds.</p>	
No. 61A750	Price, Acme Blue Dark Vein Marble..... \$18.56
No. 61A751	Price, White Acme Rutland Italian Marble..... 23.00
<p>DIMENSIONS: Nos. 61A752 and 61A753. Height, 3 feet 8 inches. Bottom base, 2 feet 2 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 1 foot 10 inches long, 10 inches wide and 6 inches high. Tablet, 2 feet 4 inches high, 1 foot 6 inches wide and 6 inches thick. Shipping weight, 850 pounds.</p>	
No. 61A752	Price, Acme Blue Dark Vein Marble..... \$22.40
No. 61A753	Price, White Acme Rutland Italian Marble..... 26.10
<p>DIMENSIONS: Nos. 61A754 and 61A755. Height, 4 feet. Bottom base, 2 feet 2 inches long, 1 foot 4 inches wide and 1 foot high. Upper base, 1 foot 10 inches long, 1 foot wide and 8 inches high. Tablet, 2 feet inches high, 1 foot 6 inches wide and 8 inches thick. Shipping weight, 1,200 pounds.</p>	
No. 61A754	Price, Acme Blue Dark Vein Marble..... \$32.40
No. 61A755	Price, White Acme Rutland Italian Marble..... 40.20
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each..... .50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each..... .75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each..... .55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each..... 1.66

Another Wonderful Value at \$19.18 AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

At \$19.18 to \$41.40, according to size and color of the marble selected, we offer this splendid addition to our line of Gates Ajar designs in marble memorials.

Splendid As It Is, the prices we quote place it within the reach of all. We recommend it in Acme Blue Dark Vein Marble, since the carving of the design stands out more sharply and distinctly in this beautiful dark veining. Send us your order for one of these unsurpassed productions, and we will make it to order for you, shape, cut, carve and finish it exactly as illustrated, letter it exactly as you instruct us, at the prices per letter quoted on page 71, and ship it to your home station with the distinct understanding and agreement that if it is not all and more than we claim for it, has not made you a great saving against the price you would have to pay your local dealer, you can hold it subject to our orders, and we will dispose of it at our own risk, refunding you the amount of money you have paid us, together with any freight charges expended.



Vermont may seem a long distance from your home station, but under this assurance and binding guarantee you need not hesitate to order so beautiful a piece of workmanship as this marble memorial from that distance, since the freight charges are so low, as fully explained on page 5, "About the Freight."

TO PLEASE YOU IS OUR AIM

To win the approbation of your neighbors and friends means our success in delivering to the public monumental work at a saving of at least 50 per cent over the prices they would have to pay elsewhere.

FURNISHED IN THREE SIZES.

DIMENSIONS:	Nos. 61A760 and 61A761. Total height, 3 feet 2 inches. Bottom base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. Upper base, 1 foot 4 inches long, 10 inches wide and 6 inches high. Monument, 2 feet high, 1 foot wide and 6 inches thick. Shipping weight, 550 pounds.	\$19.18
No. 61A760	Price, Acme Blue Dark Vein Marble	23.36
No. 61A761	Price, White Acme Rutland Italian Marble	
DIMENSIONS:	Nos. 61A762 and 61A763. Total height, 3 feet 8 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 2 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 900 pounds.	\$26.40
No. 61A762	Price, Acme Blue Dark Vein Marble	31.50
No. 61A763	Price, White Acme Rutland Italian Marble	
DIMENSIONS:	Nos. 61A764 and 61A765. Total height, 3 feet 10 inches. Bottom base, 2 feet long, 1 foot 6 inches wide and 10 inches high. Upper base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. Monument, 2 feet 4 inches high, 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,230 pounds.	\$33.00
No. 61A764	Price, Acme Blue Dark Vein Marble	41.40
No. 61A765	Price, White Acme Rutland Italian Marble	
No. 61A520	Foot Stones, 8x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

NEVER HAVE SUCH VALUES BEEN

\$19.19

AND UPWARD
DARK

Examine the raised and polished scroll top; study carefully the beautiful handwork in the design on the face of this monument; note the ample space for lettering the inscription below the "Gates Ajar" and on the scroll top, remembering the upper base is highly polished, ready to receive the family name in raised letters, if desired.

At \$19.19 to \$38.39 in Acme Blue Dark Vein Marble, and \$23.00 to \$44.80 in White Acme Rutland Italian Marble, according to the size selected.

Remember, we eliminate the intermediate expenses and profits of the old fashioned, high priced methods prevailing heretofore. We furnish marble and monumental work direct from the quarry to the cemetery at cash prices, free from all the extra charges for losses and bad debts, eliminating the quarrymen's profit, the wholesalers' profit and the retailers' profit, furnishing the work to you at a saving of about 50 per cent, even after you have paid the low rate of freight on the finished marble, as fully explained on page 5, "About the Freight."

OFFERED

\$23.00

AND UPWARD
WHITE



Such Great Values cannot be duplicated anywhere at anything like the price. We sell marble memorial work on exactly the same basis we handle all other kinds of merchandise, charging you only the actual cost of the material and labor to shape, carve, finish and letter the work, adding only our one small conscientious margin of profit.

Send Us Your Order

for one of these beautiful monuments, and we guarantee to please you in every particular. We will make it to order for you; shape, carve, polish and finish it exactly as illustrated, letter it exactly as you instruct us, at the small cost per letter quoted on page 71; box it carefully, and guarantee its safe arrival at your home station, free from any scratch or injury in transportation, or you can hold it subject to our orders, and we will not only refund you the amount you have remitted us, but will include any freight charges you may have paid.

MADE IN THREE SIZES.

DIMENSIONS: long, 1 foot 2 inches high.	Nos. 61A770 and 61A771. Total height, 3 feet 6 inches. Upper base, 1 foot 4 inches long, 10 inches wide and 6 inches high. Monument 2 feet 2 inches high, 1 foot wide and 6 inches thick. Shipping weight, 660 pounds.	
No. 61A770	Price, Acme Blue Dark Vein Marble.....	\$19.19
No. 61A771	Price, White Acme Rutland Italian Marble.....	23.00
DIMENSIONS: 4 inches wide and 10 2 feet 6 inches high.	Nos. 61A772 and 61A773. Total height, 4 feet. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 960 pounds.	
No. 61A772	Price, Acme Blue Dark Vein Marble.....	\$27.60
No. 61A773	Price, White Acme Rutland Italian Marble.....	33.60
DIMENSIONS: 6 inches wide and 1 foot high.	Nos. 61A774 and 61A775. Total height 4 feet 8 inches. Upper base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. Monument, 3 feet high, 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,560 pounds.	
No. 61A774	Price, Acme Blue Dark Vein Marble.....	\$38.39
No. 61A775	Price, White Acme Rutland Italian Marble.....	44.80

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS RESTFUL EMBLEM OF INNOCENCE EXECUTED IN PURE MARBLE AT

== \$19.20 and \$21.44 ==

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Whether Executed

in Acme Blue Dark Vein Marble at \$19.20 or finished in our incomparable White Acme Rutland Italian Marble at \$21.44, you will own the best value in any tombstone to be found in your cemetery or elsewhere at anything like the price. The illustration does not do justice to this beautiful piece of sculptured art, but can only suggest the delicate, restful impression given. It must be seen to be appreciated. The sleeping lamb is worked out in full relief, and the fern leaf is delicately carved, as if springing from the rock itself. The rockery, with its polished panel shield, is beautifully executed, exactly as illustrated, and ample polished surface is presented for carving the inscription.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

We Know You Will Order

one of these beautiful tombstones when we tell you that we will make it to order, shape, carve and finish it exactly as illustrated, letter it exactly as you instruct us, box it carefully and ship it to your home station under our binding guarantee and agreement that if it is not of the highest of high grade workmanship, made from the purest of marble, free from flaw or blemish of any kind, lettered exactly as you have ordered it, you can hold it subject to our disposal, and we will not only refund you the amount you have remitted us, but will include any freight charges you may have paid. While this would mean a total loss to us, since it would be lettered with the inscription you furnish, yet we fearlessly make this open offer in our confidence that we can please you. See page 5, where we tell you all "About the Freight," and page 71 for our low cost per letter for inscriptions on marble.



OFFERED IN ONE SIZE ONLY.

DIMENSIONS: Nos. 61A780 and 61A781. Total height, 2 feet. Bottom base, 1 foot 2 inches by 1 foot 2 inches and 8 inches high. Rockery block, 1 foot 4 inches high and 10 inches square at base. Shipping weight, 330 pounds.

No. 61A780	Price, Acme Blue Dark Vein Marble	\$19.20
No. 61A781	Price, White Acme Rutland Italian Marble	21.44
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

A BEAUTIFUL MEMORIAL

IN DARK VEIN AT
\$20.48 and
 Upward

DELIVERED ON THE
 CARS AT THE
 QUARRY AND MAR-
 BLE WORKS IN
 VERMONT.

We Recommend
 this beautiful design in
 Acme Blue Dark Vein Mar-
 ble, since the delicate tracing
 of the lyre and leaves stands
 out sharp and clear in this
 beautiful dark vein material.

\$20.48 to \$40.80
 in Acme Blue Dark Vein
 Marble and **\$22.80 to**
\$47.00 in White Acme
 Rutland Italian Marble
 represents but the cost of the
 rough quarried stock, the
 wages paid the highly skilled
 artisans who execute the shap-
 ing, carving, polishing and fin-
 ishing, with but our one small,
 conscientious margin of profit
 added.

Our Modern Meth-
ods of offering marble
 memorial work di-
 rect from the quarry to the
 cemetery eliminate all
 the intermedi-
 ate expenses,
 the wholesaler,
 the retailer and
 traveling com-
 mission agent.

We do not cover
 in our prices any
 losses by bad
 debts, since we
 sell for cash only,
 and with these
 20th century
 methods we are
 enabled to save
 you at least 50
 per cent in the
 purchase price
 of this beautiful
 monument even
 after you have
 paid the freight
 to your home
 station. See page
 5 "About the
 Freight."



When Executed In
 WHITE RUTLAND
 ITALIAN

\$22.80 and
 Upward

Let Us Have Your
 Order for one of these
 monuments, and
 we assure you we will
 please you in every partic-
 ular, and make you the fol-
 lowing proposition: We will
 make one of these monu-
 ments to order for you, cut,
 carve, polish and finish it
 exactly as illustrated, letter
 it exactly as you instruct us
 at the extra cost per letter
 quoted on page 71, guarantee
 it to reach your home station
 free from any scratch or in-
 jury in transportation. You
 can examine it carefully, and
 if it is not exactly as repre-
 sented, does not prove a great
 saving in price, in fact, if it is
 not all and more than you
 expected, you may hold it
 subject to our orders and we
 will dispose of it at our own
 loss, refunding you the money
 you have remitted us, to-
 gether with any freight you
 may have paid.
 This should con-
 vince anyone of
 our confidence in
 the quality of the
 material, work-
 manship, and our
 ability to excel in
 memorial work.

DIMENSIONS:
Nos. 61A790 and
61A791. Total
 height, 3 feet 6
 inches. Bottom
 base, 1 foot 8
 inches long, 1 foot
 2 inches wide and
 10 inches high.
 Upper base, 1 foot
 4 inches long, 10
 inches wide and 6
 inches high. Monu-
 ment, 2 feet 2
 inches high, 1 foot
 wide and 6 inches
 thick. Shipping
 weight, 660
 pounds.

MADE IN THREE SIZES.

No. 61A790 Price, Acme Blue Dark Vein Marble.....**\$20.48**
No. 61A791 Price, White Acme Rutland Italian Marble..... **22.80**

DIMENSIONS: **Nos. 61A792 and 61A793.** Total height, 4 feet. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 6 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 990 pounds.

No. 61A792 Price, Acme Blue Dark Vein Marble.....**\$28.20**
No. 61A793 Price, White Acme Rutland Italian Marble..... **34.80**

DIMENSIONS: **Nos. 61A794 and 61A795.** Total height, 4 feet 8 inches. Bottom base, 2 feet long, 1 foot 6 inches wide and 10 inches high. Upper base, 1 foot 8 inches long, 1 foot 2 inches wide and 8 inches high. Monument, 3 feet high, 1 foot 4 inches wide and 10 inches thick. Shipping weight, 1,560 pounds.

No. 61A794 Price, Acme Blue Dark Vein Marble.....**\$40.80**
No. 61A795 Price, White Acme Rutland Italian Marble..... **47.00**
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 lbs. Each... **.50**
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 lbs. Each... **.75**
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each... **.55**
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each. **1.65**

GREATER VALUES NEVER SHOWN BY US OR ANYONE ELSE
THAN ARE HERE REPRESENTED IN THIS

SPLENDID MARBLE TOMBSTONE

AT \$20.49 AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS VERMONT.

At \$20.49 to \$38.40

according to the size and color selected, as further evidence of our ability to place within the reach of our customers memorial work in marble at about half the prices asked by the local dealers for poorer quality and for cheaply finished tombstones.

These Great Values

and wonderfully low prices are made possible by our modern 20th century methods of eliminating all intermediate expenses and profits, offering memorials in marble direct from quarry to cemetery at the cost of the rough quarried stock, adding only the actual cost of the labor to cut, carve, polish and finish, reserving for ourselves but our one small, conscientious margin of profit.



Order One of these some tablets, ^{hand-}showing the polished raised cross exactly as illustrated, and we will make it to order for you, shaping it from a selected block, free from blemish of any kind, carve, polish and finish it exactly as illustrated, letter it exactly as you instruct us, at the low prices per letter for inscriptions on marble quoted on page 71, box it carefully and ship it to you to your home station with the guarantee and binding agreement that if you do not find it exactly as illustrated and described, lettered exactly as you have instructed us, free from any scratch, mar or injury by the railroad company, you can hold it subject to our orders, and we will dispose of it at our own loss, refunding you the amount of money you have remitted us,

together with any freight you may have paid. See page 5, where we tell you all "About the Freight."

FURNISHED IN THREE SIZES.

DIMENSIONS: Nos. 61A800 and 61A801. Total height, 3 feet 8 inches. Bottom base, 2 feet 2 inches long, 1 foot wide and 10 inches high. Upper base, 1 foot 9 inches long, 7 inches wide and 4 inches high. Tablet, 2 feet 6 inches high, 1 foot 6 inches wide and 4 inches thick. Shipping weight, 660 pounds.

No. 61A800 Price, Acme Blue Dark Vein Marble \$20.49

No. 61A801 Price, White Acme Rutland Italian Marble 24.00

DIMENSIONS: Nos. 61A802 and 61A803. Total height, 3 feet 10 inches. Bottom base, 2 feet 4 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 2 feet long, 10 inches wide and 6 inches high. Tablet, 2 feet 6 inches high, 1 foot 8 inches wide and 6 inches thick. Shipping weight, 1,020 pounds.

No. 61A802 Price, Acme Blue Dark Vein Marble \$28.80

No. 61A803 Price, White Acme Rutland Italian Marble 35 10

DIMENSIONS: Nos. 61A804 and 61A805. Total height, 4 feet. Bottom base, 2 feet 6 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 2 feet 2 inches long, 10 inches wide and 6 inches high. Tablet, 2 feet 8 inches high, 1 foot 10 inches wide and 6 inches thick. Shipping weight, 1,080 pounds.

No. 61A804 Price, Acme Blue Dark Vein Marble \$31.20

No. 61A805 Price, White Acme Rutland Italian Marble 38.40

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

Artistic Values at \$20.50 and \$22.40

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

The Beautiful Soft Lines of this artistic tombstone must be seen to be appreciated. The illustration is made from a photograph and is as nearly perfect in detail as is possible to produce in an engraving; yet the delicate, true work of the sculptor cannot be shown in all its fine distinctions. At \$20.50 in Acme Blue Dark Vein Marble this beautiful piece of workmanship is the greatest value yet offered by us or any other marble worker, while in White Acme Rutland Italian Marble at \$22.40 it is unsurpassed. While we illustrate this design in white marble and it is most popular in that color, yet its beauty in the Acme Blue Dark Vein Marble is so unquestioned that we cannot recommend one color against the other.

Send Us Your Order for one of these beautiful tombstones and rest assured it shall please you in every particular, be cut, carved, polished and finished exactly as illustrated and described, lettered exactly as you instructed us, guaranteed to reach you in perfect order, free from any scratch or injury in transportation; and if you do not find it all and more than we claim for it, you can hold it subject to our orders and your money will be refunded, together with any freight charges you may have paid. Could there be any offer more convincing than this? See page 71, where we quote our low price per letter for inscriptions on marble, and page 5, where we tell you all "About the Freight."



OFFERED IN ONE SIZE ONLY.

DIMENSIONS: Nos. 61A810 and 61A811. Total height, 1 foot 8 inches. Bottom base, 1 foot 2 inches by 1 foot 2 inches and 6 inches high. Upper block, all in one piece, 1 foot 2 inches high and 10 inches square. Shipping weight, 270 pounds.

No. 61A810	Price, Acme Blue Dark Vein Marble.....	\$20.50
No. 61A811	Price, White Acme Rutland Italian Marble.....	22.40
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each.	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each.	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each.	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each.	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

THIS, OUR SPECIAL DOUBLE MONUMENT

AT \$20.48 AND UPWARD

is in great demand where it is desirable to erect one handsome monument at adjoining graves of father and mother, husband and wife, sister and brother, two sisters or two brothers.

At \$20.48 to \$49.28, according to size and kind of marble selected, this beautiful memorial is unsurpassed by any double grave monument offered by us or any other marble dealer, and our prices are so low that we save you half of what you would have to pay elsewhere for one like it.

The Bottom Base

is of high grade marble, plainly sawed and finished by sand rubbing only.

The Upper Base

is rock face finish all around, with a portion of the face cut away, and polished to admit the carving of the family name, if so desired.

The Slab or Tablet

is rock finish, except the face, which is of a beautiful polished surface, showing the very handsome grain and vein effect of the marble. On this face the names, births and deaths are carved.



The Words Father and Mother or any other two words desired, traced in the design without extra charge. See page 71 for the price per letter of any other inscription desired.

We Save you at least 50 per cent, even after you pay the low rate of freight, as fully explained on page 5 about the freight. If you do not find it fully as represented and a wonderful value at the price, we will cheerfully refund the money remitted to us, together with any freight charges you may have paid.

Read the opening pages of this book where we tell you all about how we can make these prices, all about the cost of freight and all about our open proposition and convincing offer.

While the Words Father and Mother or any other two words are traced free of charge, you MUST BE SURE to state which word is to be at the left hand and which at the right as you stand facing the lettering.

MADE IN THREE SIZES.

DIMENSIONS: Nos. 61A820 and 61A821. Total height, 2 feet 6 inches. Bottom base, 2 feet 2 inches long, 1 foot wide and 8 inches high. Upper base, 1 foot 9 inches long, 7 inches wide and 4 inches high. Tablet, 1 foot 6 inches by 1 foot 6 inches by 4 inches thick. Shipping weight, 500 pounds.

No. 61A820 Price, Acme Blue Dark Vein Marble.....\$20.48
No. 61A821 Price, White Acme Rutland Italian Marble.....22.72

DIMENSIONS: Nos. 61A822 and 61A823. Total height, 3 feet 4 inches. Bottom base, 2 feet 8 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 2 feet 4 inches long, 10 inches wide and 6 inches high. Tablet, 2 feet by 2 feet by 6 inches thick. Shipping weight, 1,075 pounds.

No. 61A822 Price, Acme Blue Dark Vein Marble.....\$31.80
No. 61A823 Price, White Acme Rutland Italian Marble.....38.10

DIMENSIONS: Nos. 61A824 and 61A825. Total height, 3 feet 8 inches. Bottom base, 2 feet 10 inches long, 1 foot 6 inches wide and 1 foot high. Upper base, 2 feet 4 inches long, 1 foot wide and 8 inches high. Tablet, 2 feet by 2 feet by 8 inches thick. Shipping weight, 1,530 pounds.

No. 61A824 Price, Acme Blue Dark Vein Marble.....\$43.80
No. 61A825 Price, White Acme Rutland Italian Marble.....49.28
No. 61A820 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each.....50
No. 61A821 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each.....75
No. 61A822 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each.....75
No. 61A823 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each.....1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

At \$21.12 in Acme Blue Dark Vein Marble AND \$23.36 in Acme White Rutland Italian Marble

WE OFFER THIS MOST ATTRACTIVE LAMB DESIGN FOR MARKING A CHILD'S GRAVE. WE RECOMMEND IT IN WHITE RUTLAND AS THE MOST SUITABLE COLOR FOR THIS DESIGN.

It is Elaborate and Expensive to Carve, polish and finish, but by these to the very smallest possible figure, covering only the cost of the marble in the quarry, adding the labor of taking it out, paying only for the shaping, polishing and the work of the sculptor in cutting out the design, including the statuary work on the lamb, finishing it in the most artistic manner possible, boxing and putting it on the cars at the quarry and marble works in Vermont, with only our one small conscientious margin of profit added.

Read the Opening Pages of This Book about how we can make such low and convincing offer and all "About the Freight." See page 71 for prices of letters on marble.



We Like to Repeat that the distance from Vermont to your own station does not "About the Freight." make a serious cost in the freight, as fully explained on page 5,

The Freight Rate is Low on Marble, and when it reaches your own good order, to be perfect in every respect, and to save you at least 50 per cent on what it would cost you at your nearest marble dealer. All bases are of the same marble sand rubbed finish, not polished. We only produce this design in one size.

DIMENSIONS: Nos. 61A830 and 61A831. Height, 1 foot 10 inches. Bottom base, 1 foot 2 inches long, 1 foot 2 inches wide and 6 inches high. Rustic stump and block pedestal, 1 foot 4 inches high, and 10 inches square. The upper part of this beautiful tombstone is all made from one piece from above the base to the extreme top. Shipping weight, 265 pounds.

No. 61A830	Price, Acme Blue Dark Vein Marble	.....	\$21.12
No. 61A831	Price, White Acme Rutland Italian Marble	.....	23.36
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.....	.50
No. 61A522	Corner Posts, 4x4 inches for cemetery lot. Weight, 30 pounds. Each	.....	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each	.....	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. See the back pages for illustrations of these beautiful marbles, showing styles of letters usually used, and some popular verse inscriptions. In the preceding pages we illustrate a full line of granite memorials and markers, fencing for lawns, cemeteries and grave lot enclosures, grave guards, lawn vases and settees.

EXCEPTIONAL VALUE AT \$22.99

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

At \$22.99 we give you the full benefit of the cost of the quarried rough stock, the actual cost of the labor to shape, carve, design and letter, with but our one conscientious margin of profit added.

We guarantee the monument to reach your home station in perfect condition, free from any scratch or injury in transportation; to be the pride and delight of your family, neighbors and friends; to be exactly as described, lettered exactly as you instruct us, and represent a saving to you of \$20.00 to \$30.00 even after you have paid the low rate of freight on finished marble, or your money will be refunded, together with any freight you may have paid.

Read the Opening Pages about how we can furnish such high grade monuments at such wonderfully low prices, all about the cost of freight, all about our guarantee of material and workmanship, guarantee of safe arrival at your station and guarantee to please you or your money refunded. See page 71 about the cost per letter of inscriptions on marble.

See the closing pages of this book giving illustrations of this beautiful marble, showing various styles of preferred letters, and some popular verse inscriptions.



This Tombstone is quarried from the **Acme Blue Marble quarry**, cut and polished by expert craftsmen, traced and carved by artists in their line of work, and the result is the beautiful and imposing monument shown in the illustration.

We especially recommend this beautiful design in the celebrated **Acme Blue Dark Vein Marble**. In this marble the light gray of the tracing stands out with startling distinctness against the beautiful dark veined surface of the polished stone, although it is very beautiful when furnished in the world famous **White Acme Rutland Italian Marble**.

OFFERED IN ONE SIZE ONLY.

DIMENSIONS: Nos. 61A840 and 61A841 Total height, 3 feet 4 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Tablet, 1 foot 10 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 875 pounds.

No. 61A840	Price, Acme Blue Dark Vein Marble.	\$22.99
No. 61A841	Price, White Acme Rutland Italian Marble.	26.11
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each.	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each.	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each.	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each.	1.65

GIVE US FOUR TO SIX WEEKS IN WHICH TO FINISH, LETTER AND SHIP

A small sample piece of polished marble will be mailed on receipt of 15 cents.

This Memorial in the World's Best Vermont Marble at \$23.68 and \$25.00

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

In Offering this beautiful, highly sculptured, delicate piece of workmanship at these wonderfully low prices, we have appealed to the artistic taste of those who love the beautiful.

Our Designer's Creation presents to you the opportunity of owning a beautiful work of art in pure Acme Rutland Italian Marble at only \$25.00, and this exquisite workmanship develops its full beauty equally as well when executed in our world famous Acme Blue Dark Vein Marble at \$23.68. To dwell upon this skillful work of art, the quality of the material, the highest of high grade execution of the workmanship, seems a waste of words; it must be seen to be appreciated.

Order One of These

in either the Dark Vein or the White Rutland Italian Marble, and we guarantee to please you in every particular, guarantee that the workmanship will be second to none, guarantee the quality of the material to be indestructible to weather exposure, far superior to the imported Italian in this particular, guarantee to letter it exactly as you instruct us, box it carefully, and see that it reaches your home station free from scratch or injury of any kind.



You Can Examine It Care- fully,

and found exactly as illustrated, all and more than you expected, lettered exactly as you instructed us, you can hold it subject to our orders, and we will dispose of it at our own loss, since it will be lettered for you and you only. Then we bind ourselves to refund you the full amount you have remitted us, together with any freight charges you may have paid, if it is not all and more than you have expected.

See page 5 "About the Freight," and page 71 about the cost of lettering on marble.

MADE IN ONE SIZE ONLY.

DIMENSIONS: Nos. 61A850 and 61A851. Total height, 2 feet 4 inches. Bottom base, 1 foot 2 inches long, 1 foot wide and 8 inches high. Rockery, stump and dove carved from one block, 1 foot 8 inches high, 10 inches wide and 8 inches thick. Shipping weight, 360 pounds.

No. 61A850	Price, Acme Blue Dark Vein Marble	\$23.68
No. 61A851	Price, White Acme Rutland Italian Marble	25.00
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

This Beautiful, Delicately Carved Tombstone at \$22.80 and \$24.90

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

\$22.80 in Acme Blue Dark Vein Marble represents only the cost of the raw material, wages of the expert carver, with only our one small, conscientious margin of profit added.

\$24.90 in White Acme Rutland Italian Marble is the preferred color for this kind. The cross and the lilies are carved out by the master hand of a high class sculptor. The polishing and finishing on all four sides of the upper part and the upper base are done by the most approved methods and finished to a mirror polish. The bottom base is a sand rubbed finish of exactly the same marble, but it is not polished because it rests on the ground.

The Simplicity and Beauty of this design needs no commendation from us. It speaks for itself. Send us your order for one of these beautiful monuments, whether in the Dark Vein or in the White Rutland Italian, and we guarantee to finish it in the highest manner, letter it exactly as you instruct us, guarantee it to reach your home station without scratch or injury, and if after you have received it you do not find it all and more than we claim for it, lettered exactly as you have instructed us, a source of pride to you, your family, your neighbors and your friends, you can hold it subject to our orders and we will not only refund you the money you have paid us, but will include any freight charges you may have expended. Our confidence in the material, the workmanship, and the satisfaction it will give you, enables us to risk this total loss. See page 5, where we tell you all "About the Freight," and page 71 for cost of lettering on marble.



QUOTED IN ONE SIZE ONLY

DIMENSIONS: Nos. 61A860 and 61A861. Total height, 2 feet 3 inches. Bottom base, 1 foot 8 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 1 foot 3 inches long, 9 inches wide and 4 inches high. Tablet, 1 foot 1 inch high, 1 foot wide and 6 inches thick. Shipping weight, 480 pounds.

No. 61A860	Price, Acme Blue Dark Vein Marble.....	\$22.80
No. 61A861	Price, White Acme Rutland Italian Marble.....	24.90
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each.	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each.	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each.	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each.	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

THIS WONDERFUL VALUE, \$24.00 AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Direct From Quarry to Cem-

etry at these wonderful low prices of \$24.00 to \$42.00 in Dark Vein and \$29.70 to \$47.72 in White Acme Rutland Italian, according to the size selected. Impossible as it may seem to furnish material and workmanship like this at these heretofore unheard of prices, yet we are able to do it by our modern method of avoiding the old fashioned long expenses and long profits heretofore incident to the monumental business. We give you the benefit of the cost of the raw material and labor direct from quarry to cemetery, with but our one small, conscientious profit added.

A small sample piece of polished marble will be mailed on receipt of 15 cents.



Vermont may seem a long distance from your home station, but do not forget that finished marble work is carried at a very low rate of freight, fully explained on page 5, "About the Freight," and we guarantee to save you nearly 50 per cent, even after you have paid the freight charges to your home station. The quality of this material and the beautiful finish it takes from the hands of our highly skilled workmen, sustains our claim of furnishing the most beautiful, attractive and lasting monuments ever sold by any marble company, local dealer or traveling commission agent.

Send us your order for one of these monuments and we guarantee to please you in every particular, or your money will be refunded, together with any freight charges you may have paid.

We Take All the Risk since we make the monument to order, shape, carve, polish and finish it exactly as shown and described; letter it exactly as you instruct us. Therefore it would be of no value whatever for any other customer, being lettered for you. See page 71, where we quote prices per letter on all styles and sizes for inscriptions on marble. After it reaches you, you can examine it and if you do not find it all and more than we claim for it, lettered exactly as you have instructed us, you can hold it subject to our orders, and we will refund you your money, together with any freight charges you may have paid, and dispose of the monument at our own loss. Could there be anything more convincing than this?

MADE IN THREE SIZES.

Dimensions: Nos. 61A870 and 61A871. Total height, 3 feet 6 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 900 pounds.

No. 61A870 Price, Acme Blue Dark Vein Marble..... **\$24.00**
No. 61A871 Price, White Acme Rutland Italian Marble..... **29.70**

Dimensions: Nos. 61A872 and 61A873. Total height, 3 feet 10 inches. Bottom base, 2 feet 2 inches long, 1 foot 6 inches wide and 10 inches high. Upper base, 1 foot 8 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 4 inches high, 1 foot 4 inches wide and 8 inches thick. Shipping weight, 1,140 pounds.

No. 61A872 Price, Acme Blue Dark Vein Marble..... **\$30.00**
No. 61A873 Price, White Acme Rutland Italian Marble..... **36.30**

Dimensions: Nos. 61A874 and 61A875. Total height, 4 feet 4 inches. Bottom base, 2 feet 4 inches long, 1 foot 8 inches wide and 1 foot high. Upper base, 1 foot 10 inches long, 1 foot 2 inches wide and 8 inches high. Monument, 2 feet 8 inches high, 1 foot 6 inches wide and 10 inches thick. Shipping weight, 1,650 pounds.

No. 61A874 Price, Acme Blue Dark Vein Marble..... **\$42.00**
No. 61A875 Price, White Acme Rutland Italian Marble..... **47.72**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

OUR MOST EXQUISITE DESIGN

\$24.60 AND \$30.90

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

This Magnificent Monument, with this elaborately engraved, carved and traced design, conveying our artist's beautiful conception of the entrance to the "Beautiful City," at \$24.60, Dark, and \$30.90, White. One of the most beautiful and appropriate designs ever offered by any marble dealer at anything like the price. Unparalleled in beauty of design and execution.

The Design is made with a scroll traced on the top, in which the dates of birth and death and name of the deceased can be placed, at the low prices per letter quoted on page 71. The upper base is beautifully polished and affords an excellent location for the family name, if it is desired, or if not, the dates of birth and death can be placed upon this surface. The bottom base is of the exact same marble, not polished but sand rubbed.



At Our Prices of \$24.60 and \$30.90

this is a phenomenal value. The immense amount of intricate tracing and etching necessary to produce this beautiful design encourages small dealers and local marble companies to charge fabulous prices when imitating it. At our hitherto unprecedented prices we effect you a saving of at least \$30.00 to \$40.00 over the prices charged by others. This immense saving is only made possible by the tremendous volume of our business, enabling us to secure the stock at the lowest possible quarry prices, and by the unparalleled facilities at the marble works in Vermont.

Read the opening pages of this book, where we tell you all about the cost of freight, and all about our open proposition and convincing offer.

We Especially Recommend this monument in

the world's best Acme Blue Dark Vein Marble, as the tracing of the design stands out in a bright, clear gray against the dark blue polished surface. The design is very desirable in White Acme Rutland Italian Marble, but in the dark veined it shows up to much better advantage.

OFFERED IN ONE SIZE ONLY.

DIMENSIONS: Nos. 61A880 and 61A881. Total height, 4 feet. Monument, 2 feet 6 inches high, 1 foot 2 inches wide and 8 inches thick. Upper base, 1 foot 6 inches long, 1 foot wide and 8 inches high. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Shipping weight, 950 pounds.

No. 61A880	Price, Acme Blue Dark Vein Marble.	\$24.60
No. 61A881	Price, White Acme Rutland Italian Marble.	30.90
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

\$25.80 and Upward for This Big Monument

— Direct From the Quarry to the Cemetery —

\$25.80 to \$35.40, According to the Size and Color Selected.

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

How We Make the Prices. Owing the rough stock at the actual cost to quarry, using only the most modern equipment, and highly skilled artisans to shape, carve, polish, trace, finish and letter this beautiful work, eliminating the wholesaler's profit and the retailer's profit, paying no commissions to traveling agents, charging you only the actual cost of material and labor, with but our one small, conscientious margin of profit added; presenting to the public the highest of high grade marble monuments at heretofore unheard of prices.

On Page 5 we tell you all about the cost of freight, and on page 71 we quote the prices on all styles and sizes of letters for marble inscriptions.



Order One of These Monuments shown on this page, and we guarantee to make it to order for you, shape, polish and finish it exactly as illustrated, letter it exactly as you order us, box it carefully, and ship it to your home station with the additional guarantee that it will reach you free from scratch or injury of any kind while in transportation. You can examine it carefully, and if it is not exactly as described, finished to the highest point of artistic workmanship, lettered exactly as you instructed us, you can hold it subject to our orders, and we will refund you your money, together with any freight charges you may have paid, disposing of the shipment at our total loss.

Our Confidence in the quality of the material and workmanship and our ability to please you enables us fearlessly to make this offer. Remember, it would be a total loss to us, since it would be lettered, and could not be used on any other order.

WE MAKE THIS BEAUTIFUL MONUMENT IN TWO SIZES.

DIMENSIONS: Nos. 61A890 and 61A891. Total height, 3 feet 6 inches. Bottom base, 1 foot 10 inches long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 6 inches long, 1 foot wide and 6 inches high. Monument, 2 feet 2 inches high, 1 foot 2 inches wide and 8 inches thick. Shipping weight, 840 pounds.

No. 61A890 Price, Acme Blue Dark Vein Marble \$25.80
 No. 61A891 Price, White Acme Rutland Italian Marble 30.90

DIMENSIONS: Nos. 61A892 and 61A893. Total height, 4 feet. Bottom base, 2 feet long, 1 foot 4 inches wide and 10 inches high. Upper base, 1 foot 8 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 6 inches high, 1 foot 4 inches wide and 8 inches thick. Shipping weight, 1,080 pounds.

No. 61A892 Price, Acme Blue Dark Vein Marble \$28.80
 No. 61A893 Price, White Acme Rutland Italian Marble 35.40
 No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each50
 No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each75
 No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each55
 No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

THIS DOUBLE GRAVESTONE AT \$26.40

AND UPWARD IS INTENDED FOR USE WHERE IT IS DESIRABLE
TO MARK TWO GRAVES SIDE BY SIDE, SHOWING THE
CLOSE RELATIONSHIP OF THE DECEASED.

At \$26.40 to \$42.56 you will find you saved 50 per cent of what it would cost you from your local dealer, even after you pay the low rate of freight to your home station, as fully explained on page 5 "About the Freight." Send us your order and we will shape, carve, polish and finish one of these double monuments for you, letter it exactly as you instruct us and ship it to you with the distinct understanding and agreement that after you have examined it if you do not find it all and more than you expected, the best value ever offered by anyone else, you can notify us and we will dispose of it, refunding you the full amount you have paid, including any freight charges you may have expended. See page 71 for the prices per letter for all sizes and styles of inscriptions on marble.

In the Closing Pages of This Book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

Delivered on the Cars at the Quarry and
Marble Works in Vermont.



When Ordering, State if Oak Leaf or Ivy Vine
Tracing is Wanted.

OFFERED IN TWO SIZES.

DIMENSIONS: Nos. 61A900 and 61A901. Total height, 3 feet 2 inches. Bottom base, 4 feet long, 10 inches wide and 10 inches high. Size of each tablet, 2 feet 4 inches high, 1 foot 6 inches wide and 4 inches thick. Shipping weight, 980 pounds.

No. 61A900	Price, Acme Blue Dark Vein Marble	\$26.40
No. 61A901	Price, White Acme Rutland Italian Marble	31.22

DIMENSIONS: Nos. 61A902 and 61A903. Total height, 3 feet 6 inches. Bottom base, 4 feet long, 1 foot wide and 1 foot high. Size of each tablet, 2 feet 6 inches high, 1 foot 6 inches wide and 6 inches thick. Shipping weight, 1,435 pounds.

No. 61A902	Price, Acme Blue Dark Vein Marble	\$37.19
No. 61A903	Price, White Acme Rutland Italian Marble	42.56
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	7.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	12.50
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each	1.50
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the introductory pages of this catalogue we tell you all about the cost of freight, all about how we can make these wonderfully low prices, and all about our open proposition and convincing offer.

At \$28.20 AND UPWARD
DARK

At \$33.60 AND UPWARD
WHITE

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Its Full Polished Scroll Top allows ample room for lettering the name of the deceased and two date lines, while below the gates ajar is ample space for any verse or additional lettering required. The upper base is polished on all four sides, and is a splendid location for the family name in raised letters. This design has become so popular that we have been required to display it in two forms. On the next page will be found the exact same style, design and sizes, excepting the scroll top has a book raised in relief, while the one illustrated on this page leaves the scroll top highly polished, ready for lettering. We particularly recommend this design in the Dark Vein Marble, since the elaborate tracing stands out sharper and clearer on the dark marble, although it is a very beautiful design when executed in the white marble.

These Low Prices on this beautiful piece of workmanship are made possible by owning the rough stock at the cost of extracting from the quarry, operating the works with the most modern equipment possible to obtain, eliminating the intermediate expense and long profits of the wholesaler, retailer and traveling commission salesman, selling you the finished work at the exact cost of the material and labor, with but our one small, conscientious margin of profit added.



Send Us Your Order for one of these beautiful designs, and we guarantee it to reach your station in perfect condition, lettered exactly as you instruct us, and to please you in every way, or your money will be refunded, together with any freight charges you may have paid. We save you from \$50.00 to \$100.00 according to the size you select. See page 5 "About the Freight," and page 71 for prices per letter of inscriptions on marble.

MADE IN THREE SIZES.

- DIMENSIONS:** Nos. 61A910 and 61A911. Total height, 3 feet 8 inches. Bottom base, 2 feet 2 inches long, 1 foot 2 inches wide and 8 inches high. Upper base, 1 foot 10 inches long, 10 inches wide and 6 inches high. Monument, 2 feet 6 inches high, 1 foot 6 inches wide and 6 inches thick. Shipping weight, 800 pounds.
- | | | |
|------------|--|---------|
| No. 61A910 | Price, Acme Blue Dark Vein Marble | \$28.20 |
| No. 61A911 | Price, White Acme Rutland Italian Marble | 33.60 |
- DIMENSIONS:** Nos. 61A912 and 61A913. Total height, 4 feet 2 inches. Bottom base, 2 feet 6 inches long, 1 foot 6 inches wide and 10 inches high. Upper base, 2 feet long, 1 foot wide and 8 inches high. Monument, 2 feet 8 inches high, 1 foot 8 inches wide and 8 inches thick. Shipping weight, 1,375 pounds.
- | | | |
|------------|--|---------|
| No. 61A912 | Price, Acme Blue Dark Vein Marble | \$43.80 |
| No. 61A913 | Price, White Acme Rutland Italian Marble | 49.00 |
- DIMENSIONS:** Nos. 61A914 and 61A915. Total height, 5 feet. Bottom base, 2 feet 8 inches long, 1 foot 8 inches wide and 1 foot 2 inches high. Upper base, 2 feet 2 inches long, 1 foot 2 inches wide and 10 inches high. Monument, 3 feet high, 1 foot 10 inches wide and 10 inches thick. Shipping weight, 2,075 pounds.
- | | | |
|------------|---|---------|
| No. 61A914 | Price, Acme Blue Dark Vein Marble | \$57.12 |
| No. 61A915 | Price, White Acme Rutland Italian Marble | 69.44 |
| No. 61A520 | Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each | .50 |
| No. 61A521 | Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each | .75 |

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

WONDERFUL VALUE FOR \$28.80

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT

THIS MAGNIFICENT PRODUCTION IN ACME BLUE DARK VEIN MARBLE APPEALS TO THOSE DESIRING HIGH ART WORK AT A MODEST PRICE.

AT \$28.80 IT IS A RARE VALUE

The Extra Amount of Tracing, ^{carving} and polishing required on this tombstone adds very materially to the expense, but the expense is well warranted in the handsome, attractive appearance presented.



The Very Highest Class and best workmen are necessarily employed on a tombstone of this quality. The delicacy of tracing, carving, etc., requires the work of the most skilled artisans, and when you consider the high prices which the marble cutters in small towns charge for this class of work you will appreciate the vast saving which we effect for you.

Send Us Our Catalogue Price and we guarantee to save you \$50.00 to \$100.00 on this tombstone, even after you pay the low rate of freight, as fully explained on page 5; guarantee it to reach your station in perfect condition, lettered exactly as you instruct us and to please you in every way, or your money will be refunded.

Lettering extra, at the low prices per letter quoted on page 71.

FURNISHED IN THREE SIZES.

DIMENSIONS: Nos. 61A920 and 61A921. Total height, 3 feet 10 inches. Bottom base, 2 feet 2 inches long, 1 foot 2 inches wide and 10 inches high. Upper base, 1 foot 10 inches long, 10 inches wide and 6 inches high. Monument, 2 feet 6 inches high, 1 foot 6 inches wide and 6 inches thick. Shipping weight, 875 pounds.

No. 61A920 Price, Acme Blue Dark Vein Marble \$28.80
No. 61A921 Price, White Acme Rutland Italian Marble 35.40

DIMENSIONS: Nos. 61A922 and 61A923. Total height, 4 feet 4 inches. Bottom base, 2 feet 6 inches long, 1 foot 6 inches wide and 1 foot high. Upper base, 2 feet long, 1 foot wide and 8 inches high. Monument, 2 feet 8 inches high; 1 foot 8 inches wide and 8 inches thick. Shipping weight, 1,475 pounds.

No. 61A922 Price, Acme Blue Dark Vein Marble \$42.00
No. 61A923 Price, White Acme Rutland Italian Marble 50.12

DIMENSIONS: Nos. 61A924 and 61A925. Total height, 5 feet. Bottom base, 2 feet 8 inches long, 1 foot 8 inches wide and 1 foot 2 inches high. Upper base, 2 feet 2 inches long, 1 foot 2 inches wide and 10 inches high. Monument, 3 feet high, 1 foot 10 inches wide and 2 inches thick. Shipping weight, 2,075 pounds.

No. 61A924 Price, Acme Blue Dark Vein Marble \$58.24
No. 61A925 Price, White Acme Rutland Italian Marble 70.56
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each 1.65

GIWE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small piece of polished marble will be mailed on receipt of 15 cents.

WONDROUS ART, AND MORE WONDERFUL VALUES

The Designer's Art and the sculptor's genius bring to your door this beautiful specimen of their inspiring handicraft, executed in all the beautiful soft lines possible in this, the world famous White Acme Rutland Italian Marble. In the execution of statuary work, bringing out the rounded contour of the human figure, or the soft lines of drapery shown in this beautiful design, we always recommend our White Acme Rutland Italian Marble, but the great beauty of our Acme Blue Dark Vein Marble is not to be ignored in work of this kind, so we quote this high art design in both colors.

Send Us Your Order for one of these beautiful tombstones, and we will cut, shape and carve it out of a solid block of beautiful marble, finish it in the highest manner known to the statuary art, place upon it any lettering you may desire, and ship it to you with the distinct understanding and agreement that if it does not prove to be nicer and better than our most extravagant description, if it does not reach you in perfect condition, free from the slightest injury in transportation, is not lettered exactly as you have instructed us, we will take the risk of a total loss and dispose of it at our own expense, refunding your money, together with any freight charges you have paid. See page 5, where we tell you all about the cost of freight.

\$38.40 in Acme Blue Dark Vein Marble, and **\$40.20** in White Acme Rutland Italian Marble, delivered on the cars at the quarry and marble works in Vermont. These wonderfully low prices place within your reach this most beautiful, delicate work of memorial art at about half the price you could possibly obtain it for elsewhere, and the quality of the workmanship is the finest the world can produce.



Seldom, if ever, has such an opportunity been offered to own a child's memorial of this character at even double the price we ask. The space allowed for lettering is the straight narrow polished surface directly below the drapery and the polished surface of the upper base. These spaces allow ample room for a reasonable amount of lettering. See page 71 for prices of inscriptions on marble.

MADE IN ONE SIZE ONLY.

DIMENSIONS: Nos. 61A930 and 61A931. Total height, 2 feet 2 inches. Bottom base, 1 foot 8 inches long by 1 foot wide and 8 inches high. Upper base, 1 foot 4 inches long, 8 inches wide and 4 inches high. Shell cove die, 1 foot 2 inches high, 1 foot 2 inches wide at base, and 6 inches thick at base. Shipping weight, 84 pounds.

No. 61A930	Price, Acme Blue Dark Vein Marble	\$38.40
No. 61A931	Price, White Acme Rutland Italian Marble	40.20
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP THIS BEAUTIFUL DESIGN.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

EXCEPTIONAL VALUE AT \$43.22

In Offering these exceptional values at \$43.22 to \$69.44 in Acme Blue Dark Vein Vermont Marble, and \$49.29 to \$82.13 in White Acme Rutland Italian Marble, we give you a design that is new, novel and admired by everybody. Low, heavy designs are becoming more popular every day and by the work of the designers we show more new low styles in this book than ever before offered by a single marble dealer. At \$43.22 and upward you get the benefit of the cost, with only our one small, conscientious margin of profit added and you do not have to pay the wholesaler's, retailer's and agent's commissions.

We Give You the most beautiful work, guarantee its safe arrival at your station, and when you examine it, if you do not find it to be exactly as described, lettered exactly as you ordered and a great saving in price to you, we will refund your money. See page 71 for our low prices for lettering marble inscriptions.

WHILE OUR PRICES are delivered on the cars in Vermont, yet the low rate of freight, fully explained on page 5, will still leave about 50 per cent saving over the price you would have to pay elsewhere.



VERMONT may seem a long distance, but as the freight is so low on marble it will pay you to give us from four to six weeks, as required, and allow us to ship you one of these, the handsomest selection you could make.

FURNISHED IN THREE SIZES.

DIMENSIONS: Nos. 61A940 and 61A941. Total height, 3 feet 6 inches. Bottom base, 2 feet 10 inches long, 1 foot 4 inches wide and 1 foot 2 inches high. Monument, 2 feet 4 inches by 2 feet 4 inches by 10 inches thick. Shipping weight, 1,550 pounds.		
No. 61A940	Price, Acme Blue Dark Vein Marble.....	\$43.22
No. 61A941	Price, White Acme Rutland Italian Marble.....	49.29
DIMENSIONS: Nos. 61A942 and 61A943. Total height, 3 feet 8 inches. Bottom base, 3 feet long, 1 foot 6 inches wide and 1 foot 2 inches high. Monument, 2 feet 6 inches by 2 feet 6 inches by 1 foot thick. Shipping weight, 1,950 pounds.		
No. 61A942	Price, Acme Blue Dark Vein Marble.....	\$51.52
No. 61A943	Price, White Acme Rutland Italian Marble.....	63.84
DIMENSIONS: Nos. 61A944 and 61A945. Total height, 4 feet. Bottom base, 3 feet 4 inches long, 1 foot 10 inches wide and 1 foot 4 inches high. Monument, 2 feet 8 inches by 2 feet 8 inches by 1 foot 2 inches thick. Shipping weight, 2,800 pounds.		
No. 61A944	Price, Acme Blue Dark Vein Marble.....	\$69.44
No. 61A945	Price, White Acme Rutland Italian Marble.....	82.13
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight 30 pounds. Each	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight 90 pounds. Each	1.65

WE GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. See the closing pages of this book for illustrations of these beautiful marbles, showing preferred styles of lettering, and some popular verse inscriptions.

Such Value Never Offered Before

At \$44.80 and Upward in Acme Blue Dark Vein Vermont Marble, and \$53.75 and Upward in White Acme Rutland Italian Marble, for this Magnificent Design.

READ WHAT WE SAY ON THE OPPOSITE PAGE.

\$44.80

and Upward in
ACME BLUE
DARK VEIN
VERMONT
MARBLE

\$53.75

and Upward in
WHITE ACME
RUTLAND
ITALIAN
MARBLE



Nos. 61A950 to 61A955

A small sample piece of polished marble in either of the above colors will be mailed on receipt of 15 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

IN OFFERING THIS MAGNIFICENT DESIGN AT THE UNHEARD OF PRICE OF

\$44.80

AND UPWARD

WE DARE TO CLAIM FIRST PLACE IN THE MONUMENTAL MARKET

We Dare to Claim no one else can duplicate this design in these sizes at anywhere near the price. We dare to claim the workmanship cannot be surpassed in any marble shops in the country, and fearlessly we claim that even after you pay the freight charges you will have saved about 50 per cent of what any attempt to imitate this monument would cost you if furnished by anyone else.

The World's Best Acme Blue Dark Vein Vermont Marble stands first among the wonderful marble quarries in Vermont, and no one need be told of the beauty of the White Acme Rutland Italian Marble. Both are wonderful for their hardness, the high polish they will take and the resistance to the action of the weather. The only difference between these wonderful products is in color. See the back pages for illustrations of these beautiful marbles. One polishes very dark, the other being white.

Select the Size You Desire, send us your order and accept our assurance of the saving we will make you even after you pay the low rate of freight, as fully explained on page 5.

In the Introductory Pages of this book we tell you all about the cost of freight to your station, assuring you that the distance from Vermont should not deter you from ordering, as our quarry to consumer prices will still leave you a saving of from \$20.00 to \$40.00 on this large monument, even after you pay the low rate of freight on finished marble. We make you an open proposition that is the most convincing of any presented by any other house in the world. We assure you of our guarantee of safe arrival at your station, and give you a full guarantee that if the monument is not exactly as described you can return it to us, and we will refund your money, together with any freight charges you may have paid.

Lettering. Our moderate charge for lettering is 6 cents per letter for the conventional V sunk inscription letters 1½ inches and under, and 2½ cents per letter for ordinary V sunk verse letters. See the closing pages for some popular verse inscriptions. We will make the especially low price of 18 cents each on 2-inch letters for the family name, raised, as shown in the design on the opposite page, and larger sizes in proportion as quoted on page 71, where we name prices on all sizes and styles. See the back pages for illustrations showing the marble, lettered, as it will appear in the finished monument.

MADE IN THREE SIZES.

DIMENSIONS: Nos. 61A950 and 61A951. Total height, 3 feet 10 inches. Bottom base, 3 feet long, 1 foot 6 inches wide and 1 foot high. Upper base, 2 feet 6 inches long, 1 foot wide and 8 inches high. Monument, 2 feet 2 inches by 2 feet 2 inches by 8 inches thick. Weight, 1,625 pounds.

No. 61A950 Price, Acme Blue Dark Vein Marble. \$44.80
No. 61A951 Price, White Acme Rutland Italian Marble. 53.75

DIMENSIONS: Nos. 61A952 and 61A953. Total height, 4 feet. Bottom base, 3 feet 2 inches long, 1 foot 8 inches wide and 1 foot high. Upper base 2 feet 8 inches long, 1 foot 2 inches wide and 8 inches high. Monument, 2 feet 4 inches by 2 feet 4 inches by 10 inches thick. Shipping weight, 2,100 pounds.

No. 61A952 Price, Acme Blue Dark Vein Marble. \$56.00
No. 61A953 Price, White Acme Rutland Italian Marble. 69.44

DIMENSIONS: Nos. 61A954 and 61A955. Total height, 4 feet 4 inches. Bottom base, 3 feet 4 inches long, 1 foot 10 inches wide and 1 foot 2 inches high. Upper base, 2 feet 10 inches long, 1 foot 4 inches wide and 8 inches high. Monument, 2 feet 6 inches by 2 feet 6 inches by 1 foot thick. Shipping weight, 2,860 pounds.

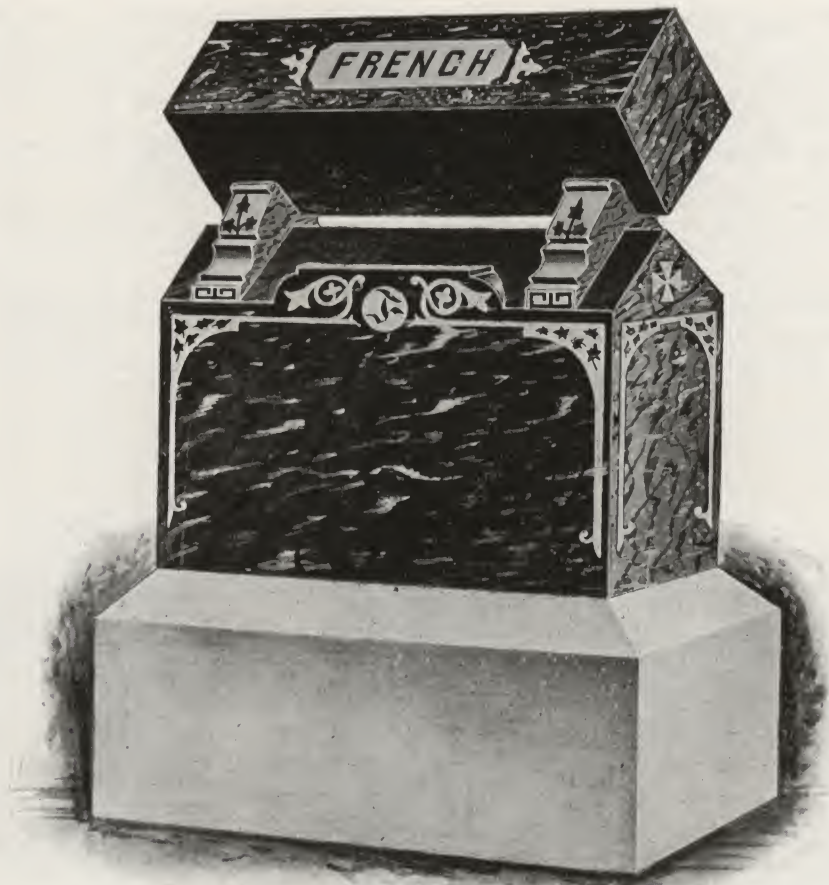
No. 61A954 Price, Acme Blue Dark Vein Marble. \$72.80
No. 61A955 Price, White Acme Rutland Italian Marble. 85.33
No. 61A520 Foot Stones, 6x2 inches, sand rubbed, Each 50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed, Each 75
No. 61A522 Corner Posts, 4x4 inches for cemetery lot, Each 55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot, Each 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

AT \$51.52 AND UPWARD

FOR THIS MAGNIFICENT, HEAVY, LOW STYLE DESIGN
OF MONUMENT

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.



Nos. 61A970 to 61A975

SEE OPPOSITE PAGE FOR FULL DESCRIPTION AND PRICES.

In the introductory pages of this catalogue we tell you all about the cost of freight, all about how we can make the wonderfully low prices, and all about our open proposition and convincing offer.

ORIGINAL, ATTRACTIVE, NOVEL AND DIGNIFIED

At \$51.52 and Upward, we feel we here present to you one of the newest, latest, handsomest monuments ever offered at anywhere near the price. Its originality makes it doubly attractive. Its novelty and its dignity excel anything you could purchase elsewhere.

At \$51.52 to \$85.33 in Acme Blue Dark Vein Marble, or if desired in the world famous White Acme Rutland Italian Marble, it will only cost you \$62.72 to \$104.50 according to the size selected. While our prices are delivered on the cars at the quarry and marble works in Vermont, yet the very low rate of freight, fully explained on page 5, "About the Freight" on finished monumental work enables you to own it at your home station at about half the price you would have to pay from any other marble company, retail dealer or traveling commission salesman.

Send Us Your Order for one of these splendid specimens of the designer's art, and we guarantee to please you at our own risk of a total loss. We will make this monument to order for you, cutting, carving, shaping, polishing and finishing it exactly as illustrated, and in the highest of high grade manner, lettering it exactly as you instruct us, shipping it to you with the distinct understanding and binding agreement that if it does not prove to be exactly as described, lettered exactly as you have ordered it, does not reach you in perfect condition, free from scratch or injury of any kind in transportation, you can hold it subject to our orders, and we will dispose of it at our own expense, a total loss, since it cannot be used, being lettered with the inscription you furnished us. We do not know of anything more convincing or any better insurance you could ask that the work will please you in every particular, and be the pride of your family, neighbors and friends.

Vermont may seem a long distance from your home station, but do not forget that the rate of freight on finished monumental work is very low, and we guarantee to save you nearly 50 per cent, even after you have paid the low rate of freight, compared to what it would cost you from your local dealer or any traveling commission salesman. We do all the lettering for you, and in marble work the conventional V sunk inscription letters 1½ inches and under will cost you only 6 cents per letter, and V sunk verse letters 2½ cents per letter, while the family name, raised in panel as illustrated on the opposite page will cost you only 18 cents per letter for 2-inch letters, raised ¼ inch, and other sizes in proportion. See page 71 for prices per letter for inscriptions on marble.

WE MAKE THIS BEAUTIFUL MONUMENT IN THREE SIZES.

DIMENSIONS: Nos. 61A970 and 61A971. Total height, 4 feet 2 inches. Bottom base, 2 feet 10 inches long, 1 foot 4 inches wide and 1 foot 2 inches high. Monument, 2 feet 4 inches long, 2 feet 4 inches high and 10 inches thick. Square top die, 2 feet 4 inches long and 8 inches square. Shipping weight, 1,750 pounds.

No. 61A970	Price, Acme Blue Dark Vein Marble.....	\$51.52
No. 61A971	Price, White Acme Rutland Italian Marble.....	62.72

DIMENSIONS: Nos. 61A972 and 61A973. Total height, 4 feet 5 inches. Bottom base, 3 feet long, 1 foot 6 inches wide and 1 foot 2 inches high. Monument, 2 feet 6 inches long, 2 feet 6 inches high and 1 foot thick. Square top die, 2 feet 6 inches long and 9 inches square. Shipping weight, 2,200 pounds.

No. 61A972	Price, Acme Blue Dark Vein Marble.....	\$63.84
No. 61A973	Price, White Acme Rutland Italian Marble.....	78.40

DIMENSIONS: Nos. 61A974 and 61A975. Total height, 4 feet 10 inches. Bottom base, 3 feet 4 inches long by 1 foot 10 inches wide and 1 foot 4 inches high. Monument, 2 feet 8 inches long, 2 feet 8 inches high and 1 foot 2 inches thick. Square top die, 2 feet 8 inches long and 10 inches square. Shipping weight, 3,100 pounds.

No. 61A974	Price, Acme Blue Dark Vein Marble.....	\$ 85.33
No. 61A975	Price, White Acme Rutland Italian Marble.....	104.50
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 lbs. Each....	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 lbs. Each....	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each....	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each....	1.65

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and some desirable verse inscriptions.

THIS MASSIVE MARBLE

SARCOPHAGUS

IN ACME BLUE DARK VEIN VERMONT MARBLE AT \$71.68 AND UPWARD,
OR IN THE WORLD FAMOUS WHITE ACME RUTLAND
ITALIAN MARBLE AT \$87.47 AND UPWARD.



Nos. 61A990 to 61A995

SEE OPPOSITE PAGE FOR FULL DESCRIPTION AND PRICES.

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the introductory pages of this catalogue we tell you all about the cost of freight, all about how we can make these wonderfully low prices, and all about our open proposition and convincing offer.

OUR GREATEST VALUE IN MARBLE

\$71.68 to \$144.00

This Grand Sarcophagus is a symphony of massive dignity, and is equally as beautiful whether furnished in Acme Blue Dark Vein Vermont Marble at \$71.68 and upward, or in White Acme Rutland Italian Marble at \$87.47 to \$144.00 according to the size selected. Delivered on the cars at the quarry and marble works in Vermont.

Our Modern Method of Selling monuments direct from the quarry to the cemetery is such an innovation that those accustomed to the old fashioned method of high selling expenses and long profits wonder how we can make the prices we do.

It Is Quite Simple. We are not subject to any of the high expenses incident to the old fashioned, high priced, long profit methods; have no losses by bad debts, selling entirely for cash. We own the rough stock at actual cost to quarry; finish the work by the most approved modern methods; eliminate the wholesaler's profit, the retailer's profit, and do not pay any traveling expenses and commissions to salesmen, giving you the benefit of the actual cost of the rough stock, adding only the cost of the labor to cut, carve, polish, finish and letter the work, reserving for ourselves but our one small, conscientious margin of profit.

Our Prices on this massive sarcophagus are about half the prices usually asked by the retail dealers or the traveling commission salesmen.

Send Us Our Catalogue Price, carefully selecting by catalogue number the size and color you desire, give us the inscription you desire placed upon the monument, and we will fill your order under our binding guarantee and insurance against the attacks of all competition. See page 71 for our low cost per letter for inscriptions on marble.

Our Binding Guarantee and Insurance. We will make one of these magnificent monuments to order for you, letter it exactly as you instruct us, box it carefully, guaranteeing its safe arrival at your station, free from injury by the railroad. You can receive it, open the boxes, examine it carefully and if it is not exactly as represented, lettered exactly as you have instructed us, is not the very highest of high grade, carved, polished, finished and lettered in the very finest manner, does not prove by comparison with the local dealers' prices to have made you a saving, even after you have paid the freight charges; in fact, if you are not thoroughly satisfied in every way, you can hold the shipment subject to our orders, and we will refund you the full amount, together with any freight charges you may have paid, disposing of the shipment at our own expense. When you consider that this means the total loss of all the workmanship, and being lettered with the inscription you furnished us, of no value whatever thereafter, you will appreciate more fully this binding guarantee and convincing argument.

Send Us Your Order, giving us six to eight weeks to finish, letter and ship this large monument. Then allow sufficient time for it to reach your home station, remembering that if you delay your order you may not be able to get it in time for the date you have determined upon, especially immediately prior to Memorial Day, when our orders are heaviest, and everyone desires monuments in time for that day of decoration of our country's graves.

About the Freight. Do not let the distance from Vermont deter you, as the rate of freight on finished marble is very low and we guarantee you a large saving, even after you have paid the low rate of freight on monumental work. See page 5, where we tell you all about the freight.

WE MAKE THIS SPLENDID MONUMENT IN THREE SIZES.

DIMENSIONS: Nos. 61A990 and 61A991. Total height, 4 feet. Bottom base, 3 feet 4 inches long, 1 foot 10 inches wide and 1 foot high. Upper base, 2 feet 10 inches long, 1 foot 4 inches wide and 8 inches high. Monument, 2 feet 6 inches long, 1 foot 6 inches high and 1 foot thick. Cap, 2 feet 10 inches long, 1 foot 4 inches wide and 10 inches high. Shipping weight, 2,650 pounds.

No. 61A990 Price, Acme Blue Dark Vein Marble.....\$71.68

No. 61A991 Price, White Acme Rutland Italian Marble..... 87.47

DIMENSIONS: Nos. 61A992 and 61A993. Total height, 4 feet 6 inches. Bottom base, 3 feet 8 inches long, 2 feet 2 inches wide and 1 foot 2 inches high. Upper base, 3 feet long, 1 foot 6 inches wide and 10 inches thick. Monument, 2 feet 8 inches long, 1 foot 8 inches high and 1 foot 2 inches thick. Cap, 3 feet 1 inch long, 1 foot 7 inches wide and 10 inches high. Shipping weight, 3,750 pounds.

No. 61A992 Price, Acme Blue Dark Vein Marble.....\$ 92.80

No. 61A993 Price, White Acme Rutland Italian Marble..... 117.33

DIMENSIONS: Nos. 61A994 and 61A995. Total height, 4 feet 10 inches. Bottom base, 4 feet long, 2 feet 6 inches wide and 1 foot 2 inches high. Upper base, 3 feet 4 inches long, 1 foot 10 inches wide and 10 inches high. Monument, 2 feet 10 inches long, 1 foot 10 inches high and 1 foot 4 inches thick. Cap, 3 feet 4 inches long, 1 foot 10 inches wide and 1 foot high. Shipping weight, 5,250 pounds.

No. 61A994 Price, Acme Blue Dark Vein Marble.....\$129.00

No. 61A995 Price, White Acme Rutland Italian Marble..... 144.00

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each, .50

No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each, .75

No. 61A522 Corner Posts, 4x4 inches for cemetery lot. Weight, 30 pounds. Each, .55

No. 61A523 Corner Posts, 6x6 inches for cemetery lot. Weight, 90 pounds. Each, 1 65

GIVE US SIX TO EIGHT WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. In the back pages we show illustrations of this beautiful marble, indicating the popular styles of lettering, giving you some desirable verse inscriptions.

\$7.60

AND UPWARD

FOR THIS BIG
MONUMENT IN
ACME BLUE DARK
VEIN MARBLE



\$9.50

AND UPWARD

MADE OF WHITE
ACME RUTLAND
ITALIAN MARBLE

Nos. 61A1000 to 61A1007

SEE FULL DESCRIPTION ON OPPOSITE PAGE

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

AT THESE HONEST PRICES

\$7.60 TO \$30.20 | **\$9.50 TO \$37.45**

FOR

FOR

**Acme Blue Dark Vein
Marble**

**White Acme Rutland
Italian Marble**

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT

ANYONE CAN AFFORD TO PLACE A SUITABLE MEMORIAL ON THEIR CEMETERY LOT IN MEMORY OF THEIR LOVED ONES AND NOT FEEL THAT THEY HAVE PAID THE HIGH PRICES ALWAYS CHARGED BY THE LOCAL DEALERS OR THE ENORMOUS COMMISSIONS OF ROVING AGENTS.

At \$7.60 you save the wholesaler's profit, the retailer's profit and the agent's commission, paying us the actual cost of the quarried stock and labor to shape and polish the marble, with but our one small, conscientious profit added.

The Lettering will only cost you 6 cents per letter for ordinary sunk inscription letters $1\frac{1}{2}$ inches and under, $2\frac{1}{2}$ cents per letter for ordinary sunk verse letters, and if you desire the family name put on the upper base, with letters raised in panel, it will cost you only 18 cents per letter for 2-inch letters raised $\frac{1}{8}$ inch in panel. See the closing pages of this book for some popular verse inscriptions.

While These Prices Are Wonderfully Low, yet we guarantee the work to be done exactly as you order it or your money will be refunded. Vermont may seem a long distance away from your home station, yet the low rate of freight on boxed marble added to our prices at quarry will save you at least 50 per cent of what you would have to pay at home for the same size, style and quality of monument.

The Famous Acme Blue Vein Marble is the same quality, strength and hardness as the White Acme Rutland Italian Marble. The difference in price is caused by the supply, Rutland Italian being less plentiful. All bottom bases are made of the same marble, not polished, but simply dressed and sand rubbed, and should not be lettered. All upper bases are polished in the same high finish as the shaft and are the proper place to put the family name, in letters raised in panel. All the cutting, polishing, finishing and lettering is done by hand. We do not use oxalic acid, and the workmen are the most skilled artisans money can hire. We assure you the highest quality of work and the lowest prices in the country.

MADE IN FOUR SIZES.

DIMENSIONS: Nos. 61A1000 and 61A1001. Total height over all, 3 feet 4 inches. Bottom base, 1 foot by 1 foot by 8 inches high. Upper base, 9 inches by 9 inches by 4 inches high. Shaft, 6 inches by 6 inches by 2 feet 4 inches high. Shipping weight, 285 pounds.

No. 61A1000 Price, Acme Blue Dark Vein Marble.....\$7.60

No. 61A1001 Price, White Acme Rutland Italian Marble.....9.50

DIMENSIONS: Nos. 61A1002 and 61A1003. Total height over all, 3 feet 8 inches. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 6 inches high. Shipping weight, 685 pounds.

No. 61A1002 Price, Acme Blue Dark Vein Marble.....\$12.55

No. 61A1003 Price, White Acme Rutland Italian Marble.....14.70

DIMENSIONS: Nos. 61A1004 and 61A1005. Total height over all, 4 feet 6 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 3 feet high. Shipping weight, 950 pounds.

No. 61A1004 Price, Acme Blue Dark Vein Marble.....\$20.37

No. 61A1005 Price, White Acme Rutland Italian Marble.....25.88

DIMENSIONS: Nos. 61A1006 and 61A1007. Total height over all, 4 feet 10 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet 2 inches high. Shipping weight, 1,410 pounds.

No. 61A1006 Price, Acme Blue Dark Vein Marble.....\$30.20

No. 61A1007 Price, White Acme Rutland Italian Marble.....37.45

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each, .50

No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each, .75

No. 61A522 Corner Posts, 4x4 inches for cemetery lot. Weight, 30 pounds. .55

Each.....

No. 61A523 Corner Posts, 6x6 inches for cemetery lot. Weight, 90 pounds. 1.65

Each.....

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the introductory pages of this catalogue we tell you all about the cost of freight, all about how we can make these wonderfully low prices, and all about our open proposition and convincing offer against the attacks of competition. For prices per letter for inscriptions in any style and all sizes, see page 71.

In the back pages we show illustrations of this beautiful marble, indicating the popular styles of lettering.

This Big **MONUMENT** \$15.33

\$15.33
and Upward,
DARK

\$18.55
and Upward,
WHITE



Nos. 61A1010 to 61A1015

THIS BIG MONUMENT

AT **\$15.33** AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

It Is a Splendid Specimen of the skill of the designer, yet at a price within the reach of all. At \$15.33 to \$36.00 in Acme Blue Dark Vein Vermont Marble, and \$18.55 to \$42.56 in White Acme Rutland Italian Marble, three splendid sizes are offered from which to make your selection. We recommend this big monument in the Dark Vein Marble, since the beautiful tracing stands out sharp and clear when carved in this highly polished dark surface. Order one of these splendid monuments, and you are assured of a memorial to which you can point with pride for years to come, and future generations will find it still the same beautifully finished memorial as it will appear to you when you first receive it.

We Guarantee the Workmanship to be perfect, the material to be unsurpassed, the lettering to be done exactly as you order it, and the shipment to reach your home station in perfect order, free from scratch or injury of any kind. While the prices quoted are for this monument carefully boxed and delivered on the cars at the marble works in Vermont and the freight must be paid by you, yet you will find the freight charges will amount to next to nothing as compared to what you will save in price. Do not let the distance from Vermont to your home station prevent you from ordering, as the rate of freight on finished monuments is very low, as shown on page 5, where we tell you all about the freight.

Our Price for this splendid piece of memorial work is about one-half that usually asked by the local dealers and traveling commission agents. This is not a casual statement, but an investigation will prove the absolute truth of our claims. Acme marble, from either our Dark Vein quarry or our White Rutland quarry, is too well known throughout the marble world for us to tell of its high quality, hard, close texture and indestructibility. It is harder and stands weather exposure better than the much talked of imported Italian marble. We challenge competition with it, and guarantee it to be the best for cemetery purposes to be obtained anywhere.

Send Us Your Order at our catalogue price. Give us four to six weeks for cutting, carving, polishing, finishing and lettering this monument, and we bind ourselves by the following convincing offer against all that may be said by any of our competitors.

Our Open Offer and Binding Agreement. We will make one of these beautiful monuments to order for you, letter it exactly as you instruct us, box it carefully, guaranteeing its safe arrival at your station free from all injury by the railroad. You can receive it, open the boxes and examine it thoroughly. If it is not exactly as represented, does not prove to be of far greater value than you expected, is not the very highest of high grade material, carved, polished, finished and lettered in the very finest manner, does not prove, by comparison with the local dealer's prices, to have made you a large saving, even after you have paid the freight charges; in fact, if you are not thoroughly satisfied in every way, you can hold the shipment subject to our orders, and we will refund you the full amount paid us, disposing of the shipment at our own expense.

Remember, this means a total loss to us, since being lettered with the inscription you furnished us, it could not be used for any other customer. Is there anything more convincing we can say, or can we do more to assure you of our confidence in the material, workmanship and style of this monument? See page 71 for our low prices for inscriptions on marble.

WE MAKE IT IN THREE SIZES.

DIMENSIONS: Nos. 61A1010 and 61A1011. Total height, 3 feet 8 inches. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 6 inches high. Shipping weight, 540 pounds.

No. 61A1010 Price, Acme Blue Dark Vein Marble \$15.33
No. 61A1011 Price, White Acme Rutland Italian Marble 18.55

DIMENSIONS: Nos. 61A1012 and 61A1013. Total height, 4 feet 6 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 3 feet high. Shipping weight, 1,020 pounds.

No. 61A1012 Price, Acme Blue Dark Vein Marble \$23.40
No. 61A1013 Price, White Acme Rutland Italian Marble 30.00

DIMENSIONS: Nos. 61A1014 and 61A1015. Total height, 5 feet 2 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet 6 inches high. Shipping weight, 1,620 pounds.

No. 61A1014 Price, Acme Blue Dark Vein Marble \$36.00
No. 61A1015 Price, White Acme Rutland Italian Marble 42.56
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 lbs. Each, .50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 lbs. Each, .75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each, .55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs Each, 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and giving some desirable verse inscriptions.

Wonderful Values

Three Sizes

Dark

\$15.34

\$22.80

\$32.40



Three Sizes

White

\$18.56

\$28.80

\$40.80

Nos. 61A1020 to 61A1025

A VALUE UNSURPASSED

ONLY \$15.34 TO \$32.40 FOR
THIS ELEGANT MONUMENT IN
ACME BLUE DARK VEIN
—VERMONT MARBLE—

AT \$18.56 TO \$40.80 WE
FURNISH IT IN WHITE ACME
RUTLAND ITALIAN MARBLE

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

While \$15.34 and Upward, according to size and color selected, seems a ridiculously low price for this handsome monument and we know your local dealer will say it cannot be furnished at the price, or will make attacks upon the quality of the material and workmanship, yet to convince those who have never dealt with us, or those who may hesitate in the face of these attacks of competition, we make the following open offer: **Send Us Your Order** for one of these splendid monuments, give us the inscription you desire placed upon it, and we will undertake, at our risk, to make it to order, carving, polishing, tracing and finishing it exactly as shown in the illustration on the opposite page, cutting into the marble all the lettering you desire placed upon it, box it carefully and ship it to you, guaranteeing its safe arrival at your home station free from any injury by the railroad.

You Can Receive It, open the boxes, examine it carefully, and if it is not exactly as is not the very highest of high grade material, carved, polished, finished and lettered in the very finest manner, does not prove by comparison with the local dealer's prices to have saved you nearly 50 per cent even after you have paid the freight charges; in fact, if you are not thoroughly satisfied in every way, you can hold the shipment, subject to our orders, and we will refund you the full amount, including any freight charges you may have paid, disposing of the shipment at our own expense.

Stop and Think that this means a total loss to us of the material, carving, tracing, polishing and lettering; since being lettered, it could not be used for any other customer. Is not this convincing enough for anyone to know that they would be more than pleased with the large value we give in this handsome marble monument? Give us four to six weeks to cut, carve, polish, finish and letter it as you require, then allow time enough for the transportation company to carry it to your station.

About the Freight. While these wonderfully low prices are for the monument safely boxed and delivered on the cars in Vermont, and the freight charges must be paid by you, yet you will find the freight charges will amount to next to nothing compared to what you will save in price. Vermont may seem a long distance from your home station, but remember, the freight is cheap on finished monuments, as shown on page 5 about the freight, and do not let the distance deter you from ordering. Send us our catalogue price and let us take all the risk under our open offer and binding guarantee, in which we bind ourselves to please you in every particular, or your money will be refunded.

We Do All the Lettering for You. The tombstone reaches you complete, all ready to set up in the cemetery. We cut the name and date lines in V sunk inscription letters $1\frac{1}{4}$ inches or under, at 6 cents each, and any verse or memorial line you may desire can be cut in V sunk verse inscription at $2\frac{1}{2}$ cents per letter, while the family name in 2-inch letters, raised $\frac{1}{8}$ inch in panel on the upper base, will cost you only 18 cents per letter, or larger sizes in proportion. See page 71, where we quote our low prices for inscriptions on marble.

THIS MONUMENT WE OFFER IN THREE SIZES.

DIMENSIONS: Nos. 61A1020 and 61A1021. Total height, 3 feet 8 inches. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 6 inches high. Shipping weight, 540 pounds.

No. 61A1020 Price, Acme Blue Dark Vein Marble \$15.34
No. 61A1021 Price, White Acme Rutland Italian Marble 18.56

DIMENSIONS: Nos. 61A1022 and 61A1023. Total height, 4 feet 4 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 2 feet 10 inches high. Shipping weight, 990 pounds.

No. 61A1022 Price, Acme Blue Dark Vein Marble \$22.80
No. 61A1023 Price, White Acme Rutland Italian Marble 28.80

DIMENSIONS: Nos. 61A1024 and 61A1025. Total height, 4 feet 8 inches. Bottom base, 1 foot 8 inches by 1 foot 8 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet high. Shipping weight, 1,380 pounds.

No. 61A1024 Price, Acme Blue Dark Vein Marble \$32.40
No. 61A1025 Price, White Acme Rutland Italian Marble 40.80

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Price, each, .50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Price, each, .75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. .55

Price, each,
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. .55
Price, each, 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. On the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and giving some desirable verse inscriptions.

OUR GREAT SPECIAL

Four Sizes

- Dark
- \$15.67
- \$22.80
- \$34.79
- \$47.00

Four Sizes

- White
- \$18.39
- \$28.50
- \$43.18
- \$58.79



Nos. 61A1030 to 61A1037

OUR GREAT SPECIAL INDUCEMENT MASSIVE MARBLE MONUMENTS

FOR \$15.67 TO \$58.79 According To Size

AT AS LOW AS \$15.67 WE CAN OFFER YOU A BEAUTIFUL MONUMENT
LIKE THAT SHOWN IN ILLUSTRATION ON OPPOSITE PAGE

DELIVERED ON BOARD THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT
SAVING YOU FROM \$25.00 ON THE SMALLER SIZE TO \$50.00 ON THE LARGER
SIZE, EVEN AFTER YOU PAY THE LOW RATE OF FREIGHT
FULLY EXPLAINED ON PAGE 5.

\$15.67 seems like a ridiculous price and hardly the cost of the material itself. In fact, it is only by owning the product of this wonderful Vermont quarry that we are able to offer such exceptional values in these handsome monuments. The celebrated **Acme Blue Dark Vein Marble** of this Vermont quarry is known the country over for its beautiful veining and its unusual durability. See the back pages of this book for illustrations of these beautiful marbles, showing style of lettering used.

At \$15.67 We Are Offering a Monument that will compare with anything offered at \$50.00 or more. We guarantee the best of satisfaction, and will cheerfully refund your money if you do not find it as we represent it, lettered exactly as you order it and reaches your station free from injury of any kind.

Remember, That Only the Best marble cutters are employed on this work, and that the handsome polish, beautiful engraving and decoration which this monument receives is only equaled by the very highest priced and most expensive work of the kind offered by any other house. Nothing more effective is found anywhere than this graceful monument shown in the illustration. It will compare favorably with anything made. We recommend it as something rare, not only in appearance and quality, but also in price.

Lettering Extra. Ordinary sunk inscription letters 1½ inches or under, 6 cents per letter; sunk verse letters, 2½ cents per letter; 2-inch letters raised ½ inch in panel only, 18 cents per letter, and other sizes in proportion, as shown on page 71, where we quote the prices on all sizes and styles of inscriptions on marble. See the closing pages of this book for some popular verse inscriptions.

WE MAKE THIS BEAUTIFUL MONUMENT IN FOUR SIZES, AND EITHER
IN ACME BLUE DARK VEIN OR WHITE ACME RUTLAND
ITALIAN MARBLE, AS DESIRED.

DIMENSIONS: Nos. 61A1030 and 61A1031. Total height, 3 feet 8 inches. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 6 inches high. Shipping weight, 550 pounds.

No. 61A1030 Price, Acme Blue Dark Vein Marble \$15.67
No. 61A1031 Price, White Acme Rutland Italian Marble 18.39

DIMENSIONS: Nos. 61A1032 and 61A1033. Total height, 4 feet 4 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 2 feet 10 inches high. Shipping weight, 900 pounds.

No. 61A1032 Price, Acme Blue Dark Vein Marble \$22.80
No. 61A1033 Price, White Acme Rutland Italian Marble 28.50

DIMENSIONS: Nos. 61A1034 and 61A1035. Total height, 4 feet 8 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet high. Shipping weight, 1,350 pounds.

No. 61A1034 Price, Acme Blue Dark Vein Marble \$34.79
No. 61A1035 Price, White Acme Rutland Italian Marble 43.18

DIMENSIONS: Nos. 61A1036 and 61A1037. Total height, 5 feet 2 inches. Bottom base, 2 feet by 2 feet by 1 foot 2 inches high. Upper base, 1 foot 6 inches by 1 foot 6 inches by 8 inches high. Shaft, 1 foot 2 inches by 1 foot 2 inches by 3 feet 4 inches high. Shipping weight, 1,920 lbs.

No. 61A1036 Price, Acme Blue Dark Vein Marble \$47.00
No. 61A1037 Price, White Acme Rutland Italian Marble 58.79
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each, .50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each, .75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each, .55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each, 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

In the introductory pages of this catalogue we tell you all about the cost of the freight, all about how we can make these wonderfully low prices, and all about our open proposition and convincing offer against all attacks of competition.

\$15.98 AND UPWARD FOR THIS BEAUTIFULLY TRACED MARBLE MONUMENT

In the back pages we show illustrations of this

BEAUTIFUL MARBLE,

indicating the popular styles of lettering, and giving some desirable verse inscriptions. In the opening pages we illustrate a splendid line of granite memorials and markers; fences for lawns, cemeteries and grave lot enclosures; grave guards, lawn vases and settees.



DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

See Full Description on Opposite Page.

Small sample piece of polished marble mailed on receipt of 15 cents.

Nos. 61A1040 to 61A1047

\$15.98 BUYS THISFOR **\$18.88** AND UPWARD

BEAUTIFUL MONUMENT IN

YOU CAN HAVE IT IN

ACME BLUE DARK VEIN
VERMONT MARBLEWHITE ACME RUTLAND
ITALIAN MARBLE

At \$15.98 to \$62.72, according to size, anyone can afford to own a suitable memorial and make their cemetery lot superior to any lot in its neighborhood. At \$15.98 to \$49.28 for the Acme Blue Dark Vein Vermont Marble, and at \$18.88 to \$62.72 for the White Acme Rutland Italian Marble, delivered on the cars at the quarry and marble works in Vermont, saving you the wholesaler's profit, the retailer's profit and the commission of the traveling agent, costing you only the value of the quarried stock, and labor to shape, finish and polish the marble, with but our one small, conscientious profit added.

The Inscription will cost you only 6 cents per letter for ordinary sunk inscription verse letters, and if you desire the family name on the upper base in 2-inch letters, raised $\frac{1}{4}$ inch in panel, it will cost you only 18 cents per letter, and other sizes in proportion. See page 71 for our low prices for lettering inscriptions on marble. See the back pages of this book for some popular verse inscriptions.

While These Prices Are Delivered On the Cars at the quarry and marble works in Vermont, yet you take no risk whatever, as we guarantee safe arrival at your station; guarantee the work to be the finest that can be produced, to please you in every particular, and save you nearly 50 per cent, even after you pay the low rate of freight, fully explained on page 5, "About the Freight."

If the Railroad Company Injures the Work In Any Way we guarantee to make it good, and will collect the damage from the railroad company ourselves. We have never had an accident to a shipment of marble in the years we have been handling it, so you can rest assured that you will receive a perfect tombstone without injury, exactly as described, lettered exactly as ordered, and satisfaction guaranteed or your money refunded.

Vermont May Seem a Long Distance from your home station, but the low rate of freight on boxed marble, added to our prices at the quarry, will still save you nearly one-half of what you would have to pay at home for the same style and quality of monument. Compare the measurements and prices we offer with those sold by your local dealer and you will find your saving to be as large or larger than we promise.

We Offer the Acme Blue Dark Vein Marble as the most popular of all the marble used for cemetery work, and to those who prefer a white marble, we offer the world's celebrated White Acme Rutland Italian. The hardness and durability, high finish and polish is just the same on either marble, and the slight difference in price is caused by the plentiful supply of the Acme Blue Dark Vein Marble and the more limited supply of White Acme Rutland Italian. All bottom bases are made of the same marble, not polished, but finished sand rubbed, as it is placed on the ground. All upper bases are polished in the same high finish as the shaft and is the proper place to put the family name in raised letters of suitable size, as quoted on page 71. All the cutting, polishing, finishing and lettering is done by hand. We do not use oxalic acid, and the workmen are the most skilled artisans that money can hire. Send us your order and we assure you the finest quality of work and the lowest prices in this country.

FURNISHED IN FOUR SIZES.

DIMENSIONS: Nos. 61A1040 and 61A1041. Total height, 3 feet 10 inches. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 10 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 6 inches high. Shipping weight, 575 pounds.

No. 61A1040 Price, Acme Blue Dark Vein Marble..... **\$15.98**

No. 61A1041 Price, White Acme Rutland Italian Marble..... **18.88**

DIMENSIONS: Nos. 61A1042 and 61A1043. Total height, 4 feet 8 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 1 foot high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 3 feet high. Shipping weight, 960 pounds.

No. 61A1042 Price, Acme Blue Dark Vein Marble..... **\$23.40**

No. 61A1043 Price, White Acme Rutland Italian Marble..... **29.70**

DIMENSIONS: Nos. 61A1044 and 61A1045. Total height, 4 feet 10 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet 2 inches high. Shipping weight, 1,385 pounds.

No. 61A1044 Price, Acme Blue Dark Vein Marble..... **\$33.60**

No. 61A1045 Price, White Acme Rutland Italian Marble..... **42.00**

DIMENSIONS: Nos. 61A1046 and 61A1047. Total height, 5 feet 8 inches. Bottom base, 2 feet by 2 feet by 1 foot 2 inches high. Upper base, 1 foot 6 inches by 1 foot 6 inches, by 10 inches high. Shaft, 1 foot 2 inches by 1 foot 2 inches by 3 feet 8 inches high. Shipping weight 2,100 pounds.

No. 61A1046 Price, Acme Blue Dark Vein Marble..... **\$49.28**

No. 61A1047 Price, White Acme Rutland Italian Marble..... **62.72**

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each, **.50**

No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each, **.75**

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each, **.55**

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each, **1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

\$16.00

AND
UPWARD

Three Sizes in
ACME BLUE
DARK VEIN
VERMONT
MARBLE

DELIVERED ON THE
CARS AT THE QUARRY
AND MARBLE WORKS
IN VERMONT.

\$19.85

AND
UPWARD

Three sizes in
WHITE
RUTLAND
ITALIAN
MARBLE

SEE OPPOSITE
PAGE FOR FULL
DESCRIPTION.



Nos. 61A1050 to 61A1055

This Fine, Big Marble Monument

AT

\$16.00

AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

At \$16.00 to \$37.21 in Acme Blue Dark Vein Vermont Marble, and **at \$19.85 to \$43.68** in White Acme Rutland Italian Marble, we offer this staple, modest, satisfactory and dignified monument in three sizes, delivered on the cars at the quarry and marble works in Vermont, where we execute this fine work with the best skilled artisans money can employ, using only the choicest material to be found in this wonderful district of beautiful marbles.

While These Prices may seem very low to you, we guarantee the materia and workmanship to be the finest the country can produce, and that it is all done by hand, highly finished, polished and traced as shown in the illustration. Send us your order without hesitation as we bind ourselves to make this monument to order, letter it exactly as you instruct us, box it carefully and ship it to you with the full understanding and agreement that if you do not find it all and more than you expected, lettered exactly as ordered, free from any scratch or injury by the railroad, you can notify us and your money will be refunded, together with the freight you have paid.

We Do All the Lettering for You. Only 6 cents per letter for ordinary sunk inscription letters $1\frac{1}{2}$ inches and under, $2\frac{1}{2}$ cents per letter for ordinary sunk verse letters, and if the family name is desired on the upper base we will engrave it in 2-inch letters, raised $\frac{1}{8}$ inch in panel, for 18 cents per letter, and other sizes of raised letters in proportion, at the prices for lettering on marble quoted on page 71.

Do Not Let the Distance from Vermont deter you from ordering, as we guarantee safe arrival at your station, and with the low rate of freight, fully explained on page 5, you will find a saving of at least \$15.00 to \$50.00, according to size, on this unexcelled design whether you order the Acme Blue Dark Vein or the White Acme Rutland Italian. See the back pages of this book for illustrations of these beautiful marbles. The quality has made them world famous until we need no longer talk of the beautiful finish, the resistance to the weather and the attractive color they present, as all you need to do is to ask your cemetery sexton, or some of your neighbors who have bought from us.

At \$16.00 for the smallest size in Dark Vein, and **\$19.85** for the smallest size in White Acme Rutland Italian, you will have as handsome a monument on your cemetery lot as money can buy. If you want anything larger the other two sizes are priced in proportion, with measurements and weight carefully given.

MADE IN THREE SIZES.

DIMENSIONS: Nos. 61A1050 and 61A1051. Total height, 3 feet 10 inches. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 8 inches high. Shipping weight, 550 pounds.

No. 61A1050 Price, Acme Blue Dark Vein Marble.....\$16.00
No. 61A1051 Price, White Acme Rutland Italian Marble..... 19.85

DIMENSIONS: Nos. 61A1052 and 61A1053. Total height, 4 feet 8 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 3 feet 2 inches high. Shipping weight, 950 pounds.

No. 61A1052 Price, Acme Blue Dark Vein Marble.....\$25.20
No. 61A1053 Price, White Acme Rutland Italian Marble..... 31.50

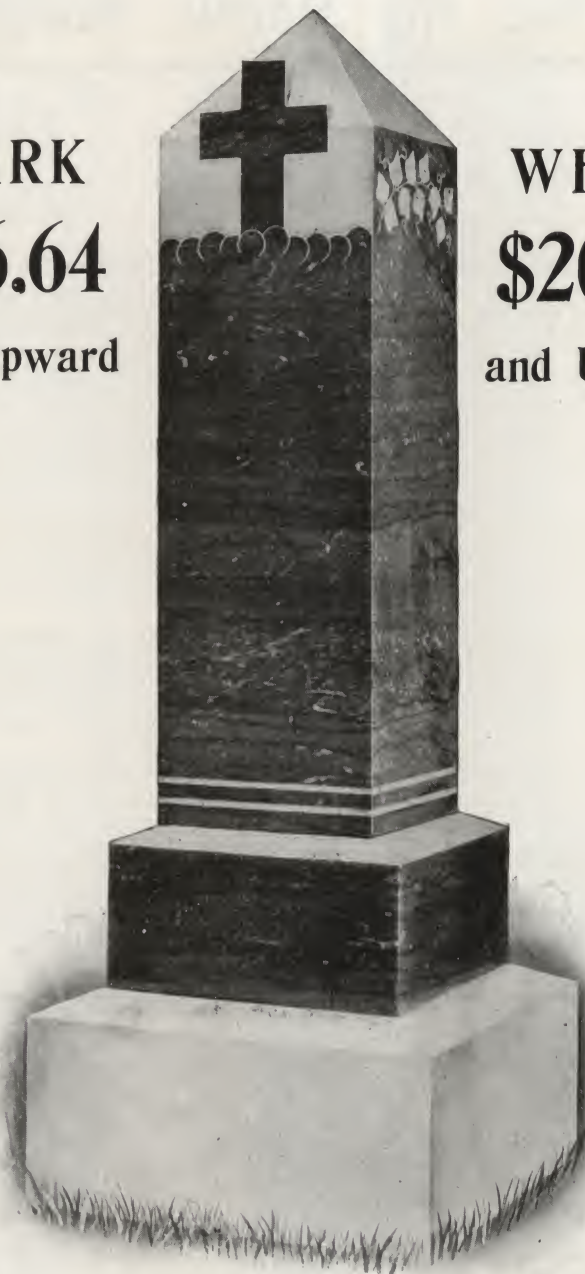
DIMENSIONS: Nos. 61A1054 and 61A1055. Total height, 5 feet 2 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet 6 inches high. Shipping weight 1,475 pounds.

No. 61A1054 Price, Acme Blue Dark Vein Marble.....\$37.21
No. 61A1055 Price, White Acme Rutland Italian Marble..... 43.68
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each. .50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each. .75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each. .55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each. 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be sent by mail on receipt of 15 cents. See the closing pages for some popular verse inscriptions. In the introductory pages of this catalogue we tell you all about the cost of freight, tell you all about how we can make these wonderfully low prices, and all about our open proposition and convincing offer against the attacks of competition.

DARK
\$16.64
and Upward



WHITE
\$20.48
and Upward

Nos. 61A1060 to 61A1065

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

WONDERFUL VALUES AT \$16.64 TO \$43.68

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

This Splendid Specimen of our highest of high grade monuments at \$16.64 to \$37.20, according to size, when selected in the world famous Acme Blue Dark Vein Marble, as illustrated, or \$20.48 to \$43.68 when desired in the celebrated White Acme Rutland Italian Marble.

Quality for Quality, size for size, there is nothing to compare with this beautiful design at anywhere near the prices, whether selected at your local dealer's or from any traveling commission agent. In fact, there is no marble company able to compete with prices like these and furnish the same size and design, finished as we finish them, lettered as we letter them, and guaranteeing the quality of the material as we guarantee it. Usually you have no idea of the intrinsic value of memorials of this kind, what it costs to quarry, and the amount of time and labor that must be spent in polishing, finishing and lettering. For this reason marble monuments are still sold under the old fashioned method of long profits, knowing that you will not quibble over the price of a memorial for the dead. By our modern method of eliminating the profits and expenses of the wholesaler, the profits and expenses of the retailer, paying no commissions to traveling salesmen, we furnish you this beautiful memorial at the exact cost to quarry the rough stock, cut, carve, polish and finish it in the highest manner, adding only our one small, conscientious profit.

Send Us Your Order for one of these monuments, carefully selecting the size you desire, and naming which of the two colors of marble is required. Give us four to six weeks to finish, letter and ship it to you, and we bind ourselves to please you, to save you nearly 50 per cent, even after you have paid the freight to your home station, which will be very low, as shown on page 5 "About the Freight."

Our Open Offer and Binding Guarantee: While a tombstone or monument must be made to order, and lettered with the inscription you send us, thereafter being of no value excepting to you, nevertheless we will shape, carve, polish and letter one of these monuments, box it carefully, guarantee its safe arrival at your station, free from any injury by the railroad. You can receive it, open the boxes, examine it thoroughly, and if it is not exactly as represented, does not prove to be of far more value than you expected, is not of the highest of high grade material, carved, polished, finished and lettered in the very finest manner, does not prove by comparison with the local dealer's prices to have made you a large saving, even after you have paid the freight charges; in fact, if you are not fully satisfied in every way, you can hold the shipment subject to our orders, and we will refund you the full amount paid us, disposing of the shipment at our own expense. Could there be any offer more convincing than this? See page 71 for prices on all sizes and styles of inscriptions on marble.

Do Not Let the Distance From Vermont Deter You, as the rate on finished marble is very low, and we guarantee you against any injury in transportation.

OFFERED IN THREE SIZES.

DIMENSIONS: Nos. 61A1060 and 61A1061. Total height, 4 feet. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 10 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 8 inches high. Shipping weight, 660 pounds.

No. 61A1060 Price, Acme Blue Dark Vein Marble. \$16.64
No. 61A1061 Price, White Acme Rutland Italian Marble. 20.48

DIMENSIONS: Nos. 61A1062 and 61A1063. Total height, 4 feet 10 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 1 foot high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 3 feet 2 inches high. Shipping weight, 1,080 pounds.

No. 61A1062 Price, Acme Blue Dark Vein Marble. \$25.80
No. 61A1063 Price, White Acme Rutland Italian Marble. 32.40

DIMENSIONS: Nos. 61A1064 and 61A1065. Total height, 5 feet 2 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet 6 inches high. Shipping weight, 1,620 pounds.

No. 61A1064 Price, Acme Blue Dark Vein Marble. \$37.20
No. 61A1065 Price, White Acme Rutland Italian Marble. 43.68
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 lbs. Each.50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 lbs. Each.75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each.55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each. 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and giving some desirable verse inscriptions.

\$23.69 AND UPWARD
FOR THIS BEAUTIFUL MONUMENT WITH CROSS

Three Sizes

\$23.69

\$33.60

\$42.57

DARK

Three Sizes

\$26.42

\$40.20

\$52.00

WHITE



Nos. 61A1070 to 61A1075

==== In Offering This Elegant =====

Marble Monument With Cross at

\$23.69 to \$52.00

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT, WE ENDEAVOR TO FURNISH THE BEST DESIGN OF ITS KIND FOR LESS MONEY THAN ANY MARBLE WORKS IN THE COUNTRY.

At \$23.69 to \$42.57 in Acme Blue Dark Vein Vermont Marble you obtain more effect than can be offered you in any other marble produced. The price eliminates all the quarryman's profit, the marble mill's profit, the wholesaler's profit, the retailer's profit and the traveling salesman's commission, giving you this splendid monument at the cost of the labor with but our one small, conscientious profit added. The stately effect of this monument, even the smallest size, will attract the attention of all observers and surpass anything surrounding it in the cemetery. The dark, high polish this dark vein marble receives is its natural color when hand rubbed to a mirror finish and the tracing and cutting stand out sharp and bright as shown in the etching and tooling indicated in the illustration.

The World Famous Acme Blue Dark Vein Vermont Marble is of the same quality, strength, hardness and durability against all kinds of weather as the White Acme Rutland Italian Marble, and the difference in price is caused only by the scarcity of the White Acme Rutland Italian and the plentiful supply of the Dark Vein. Either is superior in every way to the imported Italian marble for withstanding the weather of ages, and are the most durable marbles produced in that wonderful marble district of Vermont. See the closing pages of this book for illustrations of these beautiful marbles, showing the conventional styles of letters quoted below, as they will appear in the finished work, and some popular verse inscriptions.

The Small Expense of Freight, as explained on page 5, "About the Freight," will place this monument at your home station at about half the price you could obtain it elsewhere.

We Do All the Lettering for you and it will cost but 6 cents per letter for ordinary sunk inscription letters $1\frac{1}{2}$ inches and under, $2\frac{1}{2}$ cents per letter for ordinary verse letters, and if you desire the family name on the upper base in 2-inch letters, raised $\frac{1}{8}$ inch in panel, it will cost you only 18 cents per letter, and larger sizes in proportion at the prices for lettering marble quoted on page 71.

MADE IN THREE SIZES.

DIMENSIONS: Nos. 61A1070 and 61A1071. Total height over all, 4 feet 10 inches. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Upper base, 1 foot by 1 foot by 6 inches high. Shaft, 8 inches by 8 inches by 2 feet 8 inches high. Cross, 1 foot high, 8 inches wide and 3 inches thick. Shipping weight, 585 pounds.

No. 61A1070 Price, Acme Blue Dark Vein Marble.....\$23.69
No. 61A1071 Price, White Acme Rutland Italian Marble..... 26.42

DIMENSIONS: Nos. 61A1072 and 61A1073. Total height over all, 5 feet 9 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 3 feet high. Cross, 1 foot 3 inches high, 10 inches wide and 3 inches thick. Shipping weight, 950 pounds.

No. 61A1072 Price, Acme Blue Dark Vein Marble.....\$33.60
No. 61A1073 Price, White Acme Rutland Italian Marble..... 40.20

DIMENSIONS: Nos. 61A1074 and 61A1075. Total height over all, 6 feet 4 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet 2 inches high. Cross, 1 foot 6 inches high, 1 foot wide and 4 inches thick. Shipping weight, 1,485 pounds.

No. 61A1074 Price, Acme Blue Dark Vein Marble.....\$42.57
No. 61A1075 Price, White Acme Rutland Italian Marble..... 52.00
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 lbs. Each.. .50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 lbs. Each.. .75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each.. .55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each. 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. In the introductory pages of this catalogue we tell you all about the cost of freight, all about how we can make these wonderfully low prices and all about our open proposition and convincing offer against all attacks of competition.

Most Expensively Carved and Finished Big
Marble Monument for Only \$29.40

\$29.40

AND UPWARD

DARK.

Delivered on the
cars at the quarry
and marble works
in Vermont.



\$35.40

AND UPWARD

WHITE

Nos.
61A1080 to 61A1087

See full description
on opposite page.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and we give you some desirable verse inscriptions. In the front pages we illustrate a splendid line of granite memorials and markers; fences for lawns, cemeteries and grave lot enclosures; lawn vases and settees.

A Regular \$100.00 Value for \$29.40

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Our Price of \$29.40 means a saving to you of at least **\$50.00 to \$70.00**. Means that you will secure a monument which will compare favorably with any monument that is being retailed at \$100.00 elsewhere. It means that you will secure a monument which is made of the very choicest Vermont marble, the celebrated Acme marble quality, which is not obtainable anywhere else at anything like our price.

It is Generally Supposed that the imported Italian marble is the best marble for monumental purposes, but it is a well known fact that Acme Dark Vein marble has stood identically the same test as the Italian marble and is even more impervious to atmospheric effects than the Italian marble.

Our Skilled Workmanship and high grade polishing and finishing has brought the world's approval. The illustration on the opposite page will give you but a poor idea of the beautiful finish of this handsome monument. It is impossible to illustrate the elegant polished effect of the stone; but you can form some idea of the handsome tracing, carving, etc., which render this monument one of the most graceful and imposing to be found anywhere at anything near the price.

Why We Can Sell at Such Low Prices. Eliminating the wholesaler's profits and expenses, the retailer's profits and expenses, we give you the full benefit of the cost of material and labor, with but our one small conscientious profit added. We are not subjected to losses by bad debts, etc., which cause such a vast amount of loss to the retail marble cutter. It is a recognized fact that the manufacture of any class of goods in large quantities for cash means a wonderful economy in cost. The production of thousands and thousands of these handsome monuments yearly by one concern can be done at a larger reduction in cost than by the marble cutter who turns out but a few yearly. We buy for cash, sell for cash, and do our business entirely on the closest possible margin of profit. Hence, it is no wonder that the prices which we name will be found, on an average, 50 per cent lower than retail marble cutters' prices.

In the introductory pages of this catalogue we tell you all about the cost of freight, all about how we can make these wonderfully low prices, and all about our open proposition and convincing offer against the attacks of competition.

See page 5 "About The Freight," and page 71 for cost of lettering inscriptions on marble.

Each Size Made in Two Colors, and in this beautiful monument we offer an unusually wide selection, covering all sizes, at prices ranging from \$29.40 up, prices which enable anyone to purchase a most imposing monument at an exceedingly low figure.

WE MAKE THIS HANDSOME MONUMENT IN FOUR DISTINCT SIZES.

DIMENSIONS: Nos. 61A1080 and 61A1081. Total height, 4 feet 4 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Monument, 10 inches by 10 inches by 2 feet 10 inches high. Shipping weight, 925 pounds.

No. 61A1080 Price, Acme Blue Dark Vein Marble.....\$29.40

No. 61A1081 Price, White Acme Rutland Italian Marble.....35.40

DIMENSIONS: Nos. 61A1082 and 61A1083. Total height, 4 feet 8 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Monument, 1 foot by 1 foot by 3 feet high. Shipping weight, 1,350 pounds.

No. 61A1082 Price, Acme Blue Dark Vein Marble.....\$44.70

No. 61A1083 Price, White Acme Rutland Italian Marble.....48.16

DIMENSIONS: Nos. 61A1084 and 61A1085. Total height, 5 feet 2 inches. Bottom base, 2 feet by 2 feet by 1 foot 2 inches high. Upper base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Monument, 1 foot 2 inches by 1 foot 2 inches by 3 feet 2 inches high. Shipping weight, 1,925 pounds.

No. 61A1084 Price, Acme Blue Dark Vein Marble.....\$54.88

No. 61A1085 Price, White Acme Rutland Italian Marble.....66.64

This extra large, elegant, massive size of this monument for \$101.00 and \$122.67.
DIMENSIONS: Nos. 61A1086 and 61A1087. Total height, 5 feet 9 inches. Bottom base, 2 feet 8 inches by 2 feet 8 inches by 1 foot 3 inches high. Upper base, 2 feet by 2 feet by 1 foot high. Monument, 1 foot 6 inches by 1 foot 6 inches by 3 feet 6 inches high. Shipping weight, 3,750 pounds.

No. 61A1086 Price, Acme Blue Dark Vein Marble.....\$101.00

No. 61A1087 Price, White Acme Rutland Italian Marble.....122.67

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each......50

No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each......75

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each......75

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each.....1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the conventional styles of lettering, and quoting some popular verse inscriptions.

A ROYAL

MONUMENT



\$30.60

— AND —

\$44.40

TWO SIZES

D A R K
M A R B L E

\$36.89

— AND —

\$51.24

TWO SIZES

W H I T E
M A R B L E

Nos. 61A1090 to 61A1093

SEE FULL DESCRIPTION ON THE OPPOSITE PAGE.

== This Beautiful Urn Top == Marble Monument at \$30.60

AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

This Royal Design in Acme Blue Dark Vein Marble at \$30.60 and \$44.40, and in White Acme Rutland Italian at \$36.89 and \$51.24, is new and exclusive. Its rare beauty is seldom, if ever, equaled by any other designer or producer of cemetery work.

It is Furnished in Two Sizes, the smaller one being 5 feet 4 inches high size is 6 feet high over all. While our prices are delivered on the cars at the marble works in Vermont, and this may seem a long distance from your home station, yet the low rate of freight on finished tombstones makes it possible to place this beautiful urn top monument at your home station at about one-half what it would cost you from your local dealer.

Compare the Illustration on the opposite page with any monument offered you by your local dealer, by a traveling commission salesman, or with any monument in your cemetery, carefully noting our dimensions printed below, and you will be able to determine the great value we offer you in this beautiful memorial at \$30.60 to \$51.24.

Send Us Our Catalogue Price, selecting either the Dark Vein stock or the White Acme Rutland Italian stock, exactly as you may prefer, and we will make it to order for you, cutting, carving and polishing it in the most approved and highest of high grade manner, lettering it exactly as you instruct us, boxing it carefully, and shipping it to your home station with the distinct understanding and binding guarantee that if it is not exactly as represented, does not prove to be of more value than you expected, is not of the very best grade and quality, carved, polished and finished in the finest manner, lettered exactly as you instructed us, does not prove by comparison with the local dealer's prices to have made you a large saving even after you have paid the freight charges; in fact, if you are not thoroughly satisfied in every way, you can hold the shipment subject to our orders, and we will refund you the full amount paid us, including any freight charges you have expended, disposing of the shipment at our own expense.

When You Consider this would mean a total loss to us, since it would be lettered with your inscription, you will appreciate our confidence in being able to please you in every particular, enabling you to place in your cemetery a memorial to be proud of at a price heretofore impossible under the old time, high priced, long profit method of selling cemetery work.

We Feel Sure you cannot afford to place your order elsewhere, and ask you to consider the dignity of the design shown on the opposite page. Consider the quality of the marble from which it is made; consider the high polish, tracing and finishing we give it, and above all, do not forget the fact that if you are not entirely satisfied in every particular we will cheerfully refund your money.

MADE IN TWO SIZES.

DIMENSIONS: Nos. 61A1090 and 61A1091. Total height, 5 feet 4 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 2 feet 10 inches high. Urn, 1 foot high and 6 inches in diameter. Shipping weight, 925 pounds.

No. 61A1090 Price, Acme Blue Dark Vein Marble. \$30.60

No. 61A1091 Price, White Acme Rutland Italian Marble. 36.89

DIMENSIONS: Nos. 61A1092 and 61A1093. Total height, 6 feet. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 3 feet 2 inches high. Urn, 1 foot 2 inches high by 7 inches in diameter. Shipping weight, 1,425 pounds.

No. 61A1092 Price, Acme Blue Dark Vein Marble. \$44.40

No. 61A1093 Price, White Acme Rutland Italian Marble. 51.24

No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each. 50

No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each. 75

No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Ea., 55

No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Ea., 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the back pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and we give you some desirable verse inscriptions. On page 71 we quote the cost per letter on all styles and sizes of lettering inscriptions on marble, and on page 5 we tell you all "About the Freight."

\$36.60

AND

\$49.28

DARK

\$43.20

AND

\$59.36

WHITE



Nos. 61A1100 to 61A1103

THE GREATEST VALUE EVER OFFERED AT \$36.60 AND UPWARD

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

This Surprisingly Picturesque Design is offered in Acme Blue Dark Vein Marble at \$36.60, and in White Acme Rutland Italian Marble at \$43.20; 5 feet 6 inches high. The larger size, 6 feet 2 inches high, at \$49.28 in Acme Blue Dark Vein Marble, and \$59.36 in White Acme Rutland Italian Marble. Nothing handsomer or more elaborate has ever been turned out by any marble works in the world at anything like these prices.

Vermont may seem a long distance from your home station, yet the very low rate of freight on finished monuments, as shown on page 5, enables us to guarantee you a saving of at least 50 per cent, even after you have paid the freight charges. Examine the illustration on the opposite page, study carefully the correct measurements we give below, then match them against any monument in your cemetery or offered you by your local dealer at double the price, and you will realize the value we offer you in this elegant, elaborately carved memorial. See page 71 for prices on lettering inscriptions on marble.

Let Us Have Your Order, either in the Dark Vein Marble or the White Rutland Marble. Permit us to make it to order for you, and we will do so at our own risk, guaranteeing to letter it exactly as you instruct us, protecting you against the loss of even one cent if it does not please you in every particular.

To Convince those who may never have dealt with us before, or those who may be in doubt about ordering so elaborate and lasting a memorial from so great a distance, we make this proposition: Send us our catalogue price and we will carve, finish and letter this beautiful monument, box it carefully, shipping it to you to your home station, guaranteeing its safe arrival free from injury by the railroad, and after you have received it and examined it thoroughly, if it is not exactly as represented, does not prove to be of greater value than you could obtain elsewhere at anything like the price, is not of the very highest grade and quality, carved, polished and finished in the very finest manner, lettered exactly as you ordered it, does not prove by comparison with the local dealer's price to have made you a large saving, even after you have paid the freight charges; in fact, if you are not thoroughly satisfied in every way, you can notify us that the shipment is held subject to our disposal, and we will refund you the full amount, including any freight charges you may have paid, disposing of the shipment at our own expense. Remember, this would mean a total loss to us, since the letters would be carved into the marble; therefore, you can fully appreciate our confidence in pleasing you far beyond your expectations. Order by catalogue number, that we may know exactly the size and color you have selected.

MADE IN TWO SIZES.

DIMENSIONS: Nos. 61A1100 and 61A1101. Total height, 5 feet 6 inches. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches high. Shaft, 10 inches by 10 inches by 2 feet 10 inches high. Plinth, 7 inches by 7 inches by 4 inches high. Fincial, 10 inches high. Shipping weight, 1,020 pounds.

No. 61A1100	Price, Acme Blue Dark Vein Marble.....	\$36.60
No. 61A1101	Price, White Acme Rutland Italian Marble.....	43.20

DIMENSIONS: Nos. 61A1102 and 61A1103. Total height, 6 feet 2 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 10 inches high. Shaft, 1 foot by 1 foot by 3 feet high. Plinth, 8 inches by 8 inches by 4 inches high. Fincial, 1 foot high. Shipping weight, 1,620 pounds.

No. 61A1102	Price, Acme Blue Dark Vein Marble.....	\$49.28
No. 61A1103	Price, White Acme Rutland Italian Marble.....	59.36
No. 61A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each..	.50
No. 61A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each..	.75
No. 61A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds.	
	Each.....	.55
No. 61A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds.	
	Each.....	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents. In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and giving some desirable verse inscriptions.



Nos. 61A1110 to 61A1115

SEE OPPOSITE PAGE FOR FULL DESCRIPTION.

A MAGNIFICENT RUSTIC CROSS MONUMENT AT \$38.40

WITH ITS CLINGING VINE AND ROCK MOUND UPPER BASE IS ONE OF THE HANDSOMEST MEMORIALS WE HAVE EVER PRODUCED.

At \$38.40 to \$80.00 in Acme Blue Dark Vein Vermont Marble, and \$43.20 to \$92.66 in the world celebrated White Acme Rutland Italian Marble, you get the most elegant monument money can produce and we save you half the price you would have to pay if you had the work done elsewhere. This beautiful design is unparalleled among all the many designs of crosses offered throughout the country.

Do Not Let the Freight Deter You, as marble is carried at a low rate of \$92.66 in the world celebrated White Acme Rutland Italian Marble, you get the most elegant monument money can produce and we save you half the price you would have to pay if you had the work done elsewhere. This beautiful design is unparalleled among all the many designs of crosses offered throughout the country.

Read the Opening Pages of this book, where we tell you all about how it is possible for us to make such low, heretofore unheard of prices; all about the low freight rates on finished marble; about the cost of the various styles of inscription letters; all about our open proposition and convincing offer against the attacks of competition.

WHILE OUR PRICES ARE THE LOWEST IN THE WORLD, YET WE GUARANTEE THE WORK TO BE PERFECT IN EVERY PARTICULAR, TO REACH YOU IN GOOD ORDER AND TO BE EXACTLY AS DESCRIBED, OR YOUR MONEY WILL BE REFUNDED.

The Front of the Upper Base is polished to a high finish and this polished surface on the smaller size is nearly 14 inches across and nearly 10 inches high, making ample space for lettering the name, dates of birth and death, including any ordinary inscription you may desire. This beautiful design, shown on the opposite page, is the result of the best efforts of our sculptor, and the work is executed by the most skilled craftsmen in the country. Only high class marble workers can produce as beautiful a piece of work as this.

The Lettering will cost you only 6 cents per letter for ordinary sunk inscription letters, and if you prefer the letters raised $\frac{1}{2}$ inch in panel it will cost you 18 cents per letter, and other sizes of raised letters in proportion, as quoted on page 71, showing the cost per letter for inscriptions on marble. We letter in any language and any style of letter desired, whether English or Roman, German or Gothic, Greek or Hebrew. See the closing pages of this book for illustrations of our marble, the conventional styles of lettering, and some popular verse inscriptions.

FURNISHED IN THREE SIZES.

DIMENSIONS: Nos. 61A1110 and 61A1111. Total height over all, 3 feet 8 inches. Bottom base, 1 foot 7 inches by 1 foot 7 inches by 10 inches high. Upper base, 1 foot 2 inches by 1 foot 2 inches by 1 foot high. Cross, 1 foot 10 inches high, 1 foot 2 inches wide and 5 inches diameter. Shipping weight, 735 pounds.

No. 61A1110 Price, Acme Blue Dark Vein Marble. \$38.40
No. 61A1111 Price, White Acme Rutland Italian Marble. 43.20

DIMENSIONS: Nos. 61A1112 and 61A1113. Total height over all, 5 feet. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 5 inches by 1 foot 5 inches by 1 foot 2 inches high. Cross, 2 feet 10 inches high, 1 foot 6 inches wide and 6 inches diameter. Shipping weight, 1,250 pounds.

No. 61A1112 Price, Acme Blue Dark Vein Marble. \$53.76
No. 61A1113 Price, White Acme Rutland Italian Marble. 63.28

DIMENSIONS: Nos. 61A1114 and 61A1115. Total height over all, 6 feet. Bottom base, 2 feet 2 inches by 2 feet 2 inches by 1 foot 4 inches high. Upper base, 1 foot 8 inches by 1 foot 8 inches by 1 foot 6 inches high. Cross, 3 feet 2 inches high, 1 foot 6 inches wide and 7 inches diameter. Shipping weight, 2,375 pounds.

No. 61A1114 Price, Acme Blue Dark Vein Marble. \$80.00
No. 61A1115 Price, White Acme Rutland Italian Marble. 92.66
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 lbs. Each. 50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 lbs. Each. 75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Each. 55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Each. 1.65

GIVE US SIX TO EIGHT WEEKS IN WHICH TO FINISH, LETTER AND SHIP THIS ELABORATE PIECE OF WORK.

A small sample piece of polished marble will be mailed on receipt of 15 cents.



Nos. 61A1120 and 61A1121

SIMPLE ELEGANCE IN WHITE ACME RUTLAND ITALIAN MARBLE

ITS BEAUTY IS IN ITS SIMPLICITY, AND WHILE IT IS MOST POPULAR IN WHITE ACME RUTLAND ITALIAN MARBLE, YET IT IS ALSO IN GREAT DEMAND MADE OF THE WORLD FAMOUS ACME BLUE DARK VEIN MARBLE.

At \$42.56 in Dark Vein and \$51.52 in White Rutland we furnish this beautiful cross and monument, complete, as illustrated on the opposite page. It is 5 feet 4 inches total height over all. While this price is delivered on the cars at the marble works in Vermont, and Vermont may seem a long distance from your home station, yet the low rate of freight on finished monuments, as quoted on page 5, makes it possible to place this beautiful cross design at your home station at about one-half what it would cost you from your local dealer.

Send Us Your Order, selecting either the Dark Vein stock or the White Rutland stock, exactly as you may prefer. Permit us to make it to order for you, letter it with any inscription you may desire placed upon it, and we will do so at our own risk, according to the following convincing offer.

Our Open Offer against the attacks of competition. We guarantee the safe arrival at your station of this beautiful cross job, free from injury by the railroad. You can receive it, open the boxes, examine it carefully, and if it is not exactly as represented, does not prove to be of more value than you expected, is not the very best in grade and quality, carved, polished and finished in the very finest manner, lettered exactly as you instructed us, does not prove by comparison with the local dealer's prices to have made you a large saving, even after you have paid the freight charges; in fact, if you are not thoroughly satisfied in every way, you can hold the shipment subject to our orders, and we will refund you the full amount paid us, disposing of the shipment at our own expense. When you consider this would mean a total loss to us, since it would be lettered with your inscription, you will appreciate this daring offer and convincing argument against competition.

Compare the Illustration on the opposite page with any monument in your cemetery, or offered you by your local dealer at double the price, carefully noting our dimensions given below, and you will be able to determine the wonderful values we offer you in this simple, elegant cross monument at \$42.56 and \$51.52, according to the color selected.

The Difference in Price between these two colors of Acme Marbles does not indicate any difference in the hardness, durability or high finish they will receive, but only indicates the scarcity of the beautiful White Acme Rutland Italian and the plentiful supply of the Acme Blue Dark Vein Marble. Ample space for lettering inscription is found on the middle block, which is polished on all four sides. See page 71 where we quote low prices for inscriptions on marble.

OFFERED IN ONE SIZE ONLY.

DIMENSIONS: Nos. 61A1120 and 61A1121. Total height, 5 feet 4 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot 2 inches high. Monument, 1 foot 4 inches by 1 foot 4 inches by 1 foot 8 inches high. Cross, 2 feet 6 inches high, 1 foot 6 inches wide and 6 inches thick. Shipping weight, 1,680 pounds.

No. 61 A1120	Price, Acme Blue Dark Vein Marble.....	\$42.56
No. 61 A1121	Price, White Acme Rutland Italian Marble.....	51.52
No. 61 A520	Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each.	.50
No. 61 A521	Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each.	.75
No. 61 A522	Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 pounds. Each.	.55
No. 61 A523	Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 pounds. Each.	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and giving some desirable verse inscriptions.

A Massive and Imposing Monument

\$48.16

AND

\$66.00

DARK

Nos. 61A1130 to
61A1133

\$59.36

AND

\$82.88

WHITE

See full description on
the opposite page.



This Stately Marble Monument at \$48.16 and Upward

DELIVERED ON THE CARS AT THE QUARRY AND MARBLE WORKS IN VERMONT.

Our Artist has put forth his best endeavors to give you an illustration on the opposite page of the exact appearance of this splendid monument, showing the beautiful veining of the world famous Acme Blue Dark Vein Marble, but it is equally as attractive and beautiful when made from White Acme Rutland Italian Marble.

Send Us Your Order for one of these massive and imposing monuments, and we will make it to order, carving it and finishing it exactly as illustrated, lettering it exactly as you instruct us, boxing it carefully and guaranteeing it to reach your home station in perfect condition, free from injury by the transportation company. If it does not prove all and more than we claim for it, satisfactory to you in every particular, the pride of your family and friends, the best value you ever saw when compared with other work of like kind in your cemetery, you can hold it subject to our orders, and we will not only refund you the price you have paid for it, but will include any freight charges you may have expended. This is our open offer against the attacks of competition. We take all the risk of pleasing you. Is there anything more we could do to show our confidence in the quality of the material, beauty of the design, and high grade of finish and workmanship?

At \$48.16 and \$66.00 we make this stately monument of Acme Dark Vein Marble, a marble that has been in use for years, endorsed by the best and most experienced dealers, and receiving the numerous testimonials of our customers, which we show in the opening pages of this book. It is celebrated for its close texture, its indestructibility by weather exposure, and the beautiful mirror polish finish it will receive.

At \$59.36 and \$82.88 we furnish the same massive, imposing design in the White Acme Rutland Italian, of the same hardness and resistance to weather exposure as the Acme Blue Dark Vein Marble. These marbles are far superior to the imported Italian marble for cemetery work. It has long since been established that for outdoor exposure nothing in the world surpasses the production of the Acme Marble Quarries.

About the Freight. The shipping weights are carefully printed on each size below. While the wonderfully low prices quoted are for this grand monument boxed and delivered on the cars in Vermont and the freight must be paid by you, yet you will find the freight charges will amount to next to nothing, as explained on page 5, compared to what you will save in price. Do not let the distance from Vermont to your home station deter you from ordering, but remember, the freight is cheap on finished marble and we guarantee to save you about 50 per cent, even after you have paid the freight charges to your home station.

Lettering on Marble. Our price for ordinary sunk inscription letters $1\frac{1}{2}$ inches is only 6 per letter, and under for the name and date lines of birth and death is only 6 per letter, and sunk verse letters only $2\frac{1}{2}$ cents per letter, while 2-inch letters, raised $\frac{1}{8}$ inch in panel, are but 18 cents per letter, and other sizes in proportion, as quoted on page 71, where an assortment of sizes is priced.

Examine the Illustration on the opposite page. Look carefully at the dimensions we give below, and then compare it with any monument at double the price offered you by your home dealer or any traveling commission agent, and we are sure your decision will be in our favor.

MADE IN TWO SIZES,

DIMENSIONS: Nos. 61A1130 and 61A1131. Total height, 5 feet 4 inches. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot high. Upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches high. Shaft, 1 foot by 1 foot by 2 feet 8 inches high. Cap, 1 foot 3 inches by 1 foot 3 inches by 1 foot high. Shipping weight, 1,450 pounds.

No. 61A1130 Price, Acme Blue Dark Vein Marble. \$48.16
No. 61A1131 Price, White Acme Rutland Italian Marble. 59.36

DIMENSIONS: Nos. 61A1132 and 61A1133. Total height, 6 feet 2 inches. Bottom base, 2 feet 2 inches by 2 feet 2 inches by 1 foot 2 inches high. Upper base, 1 foot 7 inches by 1 foot 7 inches by 10 inches high. Shaft, 1 foot 2 inches by 1 foot 2 inches by 3 feet high. Cap, 1 foot 5 inches by 1 foot 5 inches by 1 foot 2 inches high. Shipping weight, 2,325 pounds.

No. 61A1132 Price, Acme Blue Dark Vein Marble. \$66.00
No. 61A1133 Price, White Acme Rutland Italian Marble. 82.88
No. 61A520 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 lbs. Price, each, .50
No. 61A521 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 lbs. Price, each, .75
No. 61A522 Corner Posts, 4x4 inches, for cemetery lot. Weight, 30 lbs. Price, ea., .55
No. 61A523 Corner Posts, 6x6 inches, for cemetery lot. Weight, 90 lbs. Price, ea., 1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A small sample piece of polished marble will be mailed on receipt of 15 cents.

In the closing pages of this book we show illustrations of this beautiful marble, indicating the popular styles of lettering, and giving some desirable verse inscriptions.

Verses in Memoriam

TO assist those who may not have the opportunity to select for themselves, we show here a collection of memorial verses used most frequently on tombstones and markers sold by us. The frequent requests of our many customers for us to furnish a verse suitable, has encouraged us to present this collection and show the price of each verse when cut in marble and when cut in granite. We have not attempted to furnish a large assortment of verse inscriptions, but trust these will be of service to those who may not have the opportunity to make a selection from other sources. Please do not overlook the difference in the price per letter between marble and granite. For prices on all sizes of marble letters see page 71. If you are ordering a granite job, do not fail to pay close attention to the price of granite letters shown on page 13, remembering that it costs a great deal more to cut, carve and letter this hardest of hard material, Barre Granite. If you are ordering any one of our wonderful values in Acme Blue Dark Vein Marble or White Acme Rutland Italian Marble, you can figure the name and date lines in ordinary sunk inscription letters $1\frac{1}{2}$ inches and under at 6 cents per letter, the family name in 2-inch letters, raised $\frac{1}{8}$ inch in panel, at 18 cents per letter, adding the price of the verse desired, together with the catalogue price of the tombstone or monument you select, and it will enable you to know exactly what the complete memorial will cost you delivered on the cars at the works in Vermont. While all inscriptions are engraved to order, and therefore of no value to us after the lettering is done, yet under our open proposition and convincing offer against competition, if any of our monuments and tombstones are not lettered exactly as ordered, you can notify us and we will give you shipping instructions and refund your money, together with any freight charges you may have paid.

Catalogue No.
No. 61A1140

Sleep on, sweet babe,
And take thy rest;
God called thee home,
He thought it best.

	Price
62 verse letters, V sunk in marble, $2\frac{1}{2}$ cents per letter.....	\$1.55
62 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	7.44

No. 61A1141

A loved one from us has gone,
A voice we love is stilled,
A place is vacant in our home
Which never can be filled.

87 verse letters, V sunk in marble, $2\frac{1}{2}$ cents per letter.....	\$ 2.17
87 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	10.44

No. 61A1142

Blessed are the pure in heart,
For they shall see God.

42 verse letters, V sunk in marble, $2\frac{1}{2}$ cents per letter.....	\$1.05
42 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	5.04

No. 61A1143

Like a flower, she passed away,
Destroyed in all her bloom;
She left this world and all her friends
To moulder in the tomb.

96 verse letters, V sunk in marble, $2\frac{1}{2}$ cents per letter.....	\$ 2.40
96 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	11.52

No. 61A1144

She came to raise our hearts to Heaven,
She goes to call us there.

51 verse letters, V sunk in marble $2\frac{1}{2}$ cents per letter.....	\$1.27
51 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	6.12

No. 61A1145

Again we hope to meet thee
When the day of life is fled,
And in Heaven with joy to greet thee
Where no farewell tears are shed.

99 verse letters V sunk in marble, $2\frac{1}{2}$ cents per letter.....	\$ 2.47
99 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	11.88

Catalogue No.		Price
No. 61A1146	Gone, but not forgotten. 19 verse letters, V sunk in marble, 2½ cents per letter.....	\$0.47
	19 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	2.28
No. 61A1147	God's finger touched him, and he slept. 30 verse letters, V sunk in marble, 2½ cents per letter.....	\$0.75
	30 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	3.60
No. 61A1148	Budded on earth to bloom in Heaven. 28 verse letters, V sunk in marble, 2½ cents per letter.....	\$0.70
	28 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	3.36
No. 61A1149	Rest in peace. 11 verse letters, V sunk in marble, 2½ cents per letter.....	\$0.27
	11 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	1.32
No. 61A1150	Gone to rest. 10 verse letters, V sunk in marble, 2½ cents per letter.....	\$0.25
	10 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	1.20
No. 61A1151	She has gone from us forever, Longer here she might not stay; She has reached a fairer region Far away, far away. 88 verse letters, V sunk in marble, 2½ cents per letter.....	\$ 2.20
	88 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	10.56
No. 61A1152	Asleep in Jesus. 13 verse letters, V sunk in marble, 2½ cents per letter.....	\$0.32
	13 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	1.56
No. 61A1153	Sweet be thy slumber. 17 verse letters, V sunk in marble, 2½ cents per letter.....	\$0.42
	17 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	2.04
No. 61A1154	Go to thy rest, fair child, Go to thy dreamless bed While yet so gentle, undefiled, With blessings on thy head. 86 verse letters, V sunk in marble, 2½ cents per letter.....	\$ 2.15
	86 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	10.32
No. 61A1155	God, in His wisdom, has recalled The boon His love had given, And, though the body slumbers here, The soul is safe in Heaven. 96 verse letters, V sunk in marble, 2½ cents per letter.....	\$ 2.40
	96 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	11.52
No. 61A1156	Sleep, mother dear, And take thy rest; God called thee home, He thought it best. 61 verse letters, V sunk in marble, 2½ cents per letter.....	\$1.52
	61 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	7.32
No. 61A1157	The golden gates were open wide, A gentle voice said, "Come," And angels from the other side Welcomed our loved one home. 94 verse letters, V sunk in marble, 2½ cents per letter.....	\$ 2.35
	94 letters, 1 inch and under, V sunk in granite, 12 cents per letter....	11.28
No. 61A1158	Heaven now retains our treasure, Earth the lonely casket keeps, And the sunbeams long to linger Where our sainted mother sleeps. 105 verse letters, V sunk in marble, 2½ cents per letter.....	\$ 2.63
	105 letters, 1 inch and under, V sunk in granite, 12 cents per letter..	12.60
No. 61A1159	Dearest, loved one, we have laid thee In the peaceful grave's embrace, But thy memory shall be cherished Till we see thy heavenly face. 107 verse letters, V sunk in marble, 2½ cents per letter.....	\$ 2.67
	107 letters, 1 inch and under, V sunk in granite, 12 cents per letter,	12.84

SUNKEN

RAISED

Verse

WHITE ACME RUTLAND ITALIAN MARBLE.

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From the collection of:
Gerron S. Hite
West Texas Collection, Angelo State University, San Angelo, TX

ACME BLUE DARK VEIN VERMONT MARBLE.

SUNKEN

RAISED

Verse

ACME BLUE DARK VEIN VERMONT MARBLE.

